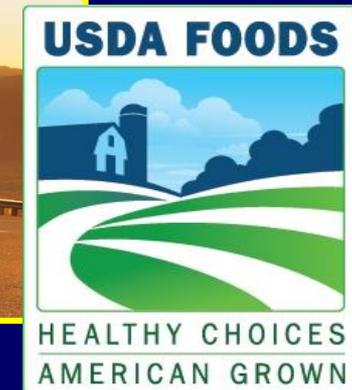# The "Truck" Stops Here!

SNACT Fall Conference 2016

**Connecticut State Department of Education
Food Distribution Program**
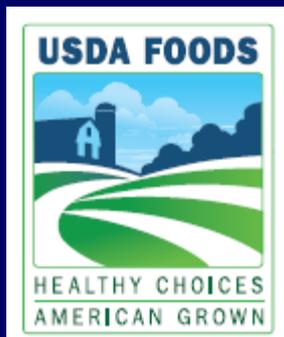
Agenda

- ■ **Welcome**
- ■ **CSDE Staffing Update**
- ■ **USDA Foods Overview**
- ■ **Managing Entitlement Effectively**
- ■ **Sysco Update**
- ■ **Update on Connecticut's USDA Foods**
- ■ **Breakfast Recipe Contest**

Connecticut's Food Distribution Team

- **Monica Pacheco**
- **Allison Calhoun-White**
- **Maria Santini**
- **Michelle Rubin (Sysco)**

USDA FOODS

HEALTHY CHOICES
AMERICAN GROWN

USDA Foods: Changing School Lunch and Supporting American Agriculture Nationwide

School Nutrition Programs Staff

County	Consultant
Fairfield County (includes Region 9) **Litchfield County** (includes Regions 1, 6, 7, 12, and 14)	**Fionnuala Brown** fionnuala.brown@ct.gov **860-807-2129**
Hartford County (includes Region 10) **Middlesex County** (includes Regions 4, 13, and 17)	**Teri Dandeneau** teri.dandeneau@ct.gov **860-807-2079**
New Haven County (includes Regions 5, 15, and 16) **New London County** **Tolland County** (includes Regions 8 and 19) **Windham County** (includes Region 11)	**Susan Alston** susan.alston@ct.gov **860-807-2081**

Connecticut State Department of Education
Bureau of Health/Nutrition, Family Services and Adult Education
Child Nutrition Programs
450 Columbus Boulevard, Suite 504
Hartford, CT 06103-1841

USDA Foods Overview

History – 1946

"It is hereby declared to be the policy of Congress, as a measure of national security, to safeguard the health and well-being of the Nation's children and to encourage the domestic consumption of nutritious agricultural commodities and other food, ……"

— Section 2 of the National School Lunch Act

CFR 210.1 – General Purpose and Scope

a) *Purpose of the program*…

"Pursuant to this act, the Department provides States with general and special cash assistance and donations of foods acquired by the Department to be used to assist schools in serving nutritious lunches to children each school day."

National School Lunch Act

DUAL MISSION

- **Strengthen health and well-being of nation's children**

- **Encourage domestic consumption of nutritious agricultural foods**

Life is Complicated

- **New meal pattern requirements more demanding**

- **Budgets are tightening**

- **Programs must do more with less**

- **Utilizing USDA Foods will bring down per plate meal costs**

Acronyms

CSDE　　　　**Connecticut State Department of Education**

FDP　　　　**Food Distribution Program**

FFAVORS　　**Fresh Fruits and Vegetables Order Receipt System**

FSD　　　　**food service director**

NSLP　　　　**National School Lunch Program**

PAL　　　　**planned assistance level**

RA　　　　**recipient agency**

SDA　　　　**state distribution agency**

SFA　　　　**school food authority**

SY　　　　**school year**

USDA　　　　**United States Department of Agriculture**

WBSCM　　**web-based supply chain management**

Terms

ENTITLEMENT

- **The value of USDA Foods that a state or recipient agency is entitled to receive each year**
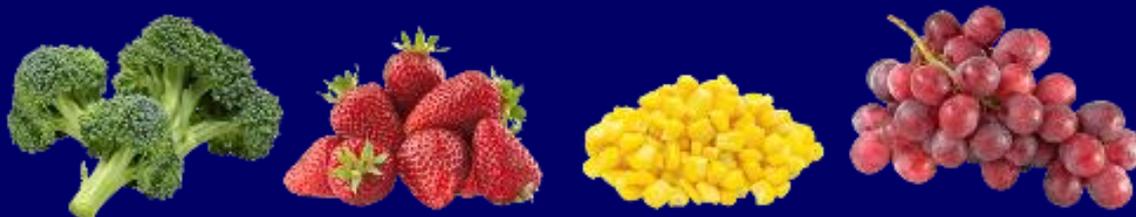
Terms

RECIPIENT AGENCY (RA)

- **School food authorities and other eligible agencies and institutions that receive and serve USDA Foods**
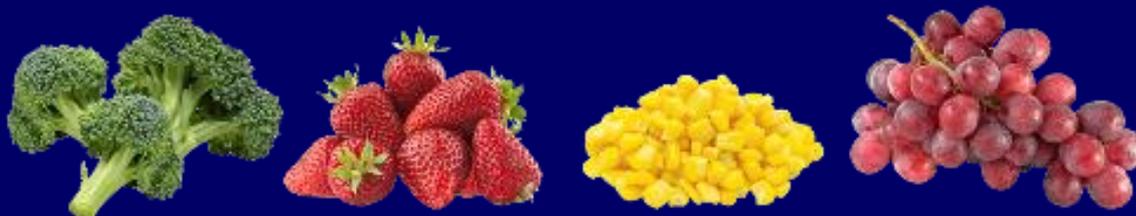
Terms

STATE DISTRIBUTION AGENCY (SDA)

- **The state agency charged by USDA with distributing USDA Foods to recipient agencies in the state**

- **In Connecticut, the SDA is the Connecticut USDA FDP, housed within Child Nutrition Programs at the CSDE**
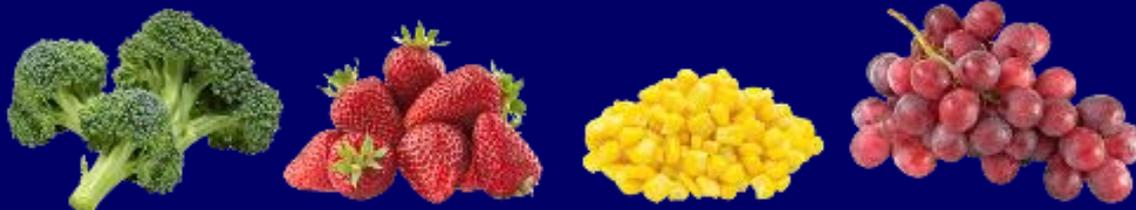
Terms

WEB-BASED SUPPLY CHAIN MANAGEMENT (WBSCM)

- **USDA's online system for requesting, monitoring and tracking USDA Foods and entitlement**
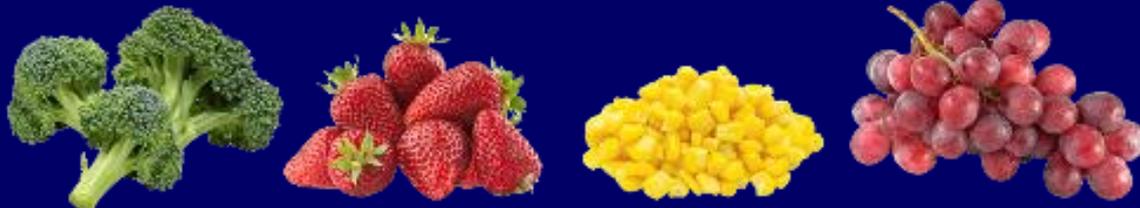
What are USDA Foods?

- **Foods purchased by USDA from American farmers, dairymen, ranchers, and fishermen to support American nutrition assistance programs and American agriculture**

- **High quality agricultural products that meet the meal patterns**

- **Nutrition specifications available**

Entitlement – The Big Picture

■ **Connecticut receives entitlement for all schools in the NSLP, whether or not they use USDA Foods**

■ **All schools entitled to a certain value in USDA foods each year**

- ● **"Commodity Offer Value"**
  - ▶ **Formula: National Per Meal Value (SY 2016-17 $0.23) multiplied by number of lunches served in previous year**

Entitlement – The Big Picture

- **For SY 2016-17, Connecticut schools received 32 cents of entitlement per meal served (includes adjustments)**

District Level Entitlement

■ **Dollar amount annually deposited into district's USDA Foods "Entitlement Bank Account" in WBSCM**

- **Pays for USDA Foods purchased for schools**
- **Is real "money" and has value**
- **Districts decide how to spend**
- **Becomes an asset only WHEN USED**

Connecticut's Entitlement

■ **For SY 2016-17, Connecticut schools entitled to $16.9 million of USDA Foods**

Area	Amount
Direct Delivery/Brown Box	$ 5.9 million
Processing	$ 5.9 million
Department of Defense Fresh Fruit and Vegetable Program	$ 4.1 million
Unprocessed Produce	$ 463,000

Entitlement Spending SY 2016-17

- Brown Box
- DoD
- Processing
- Pilot
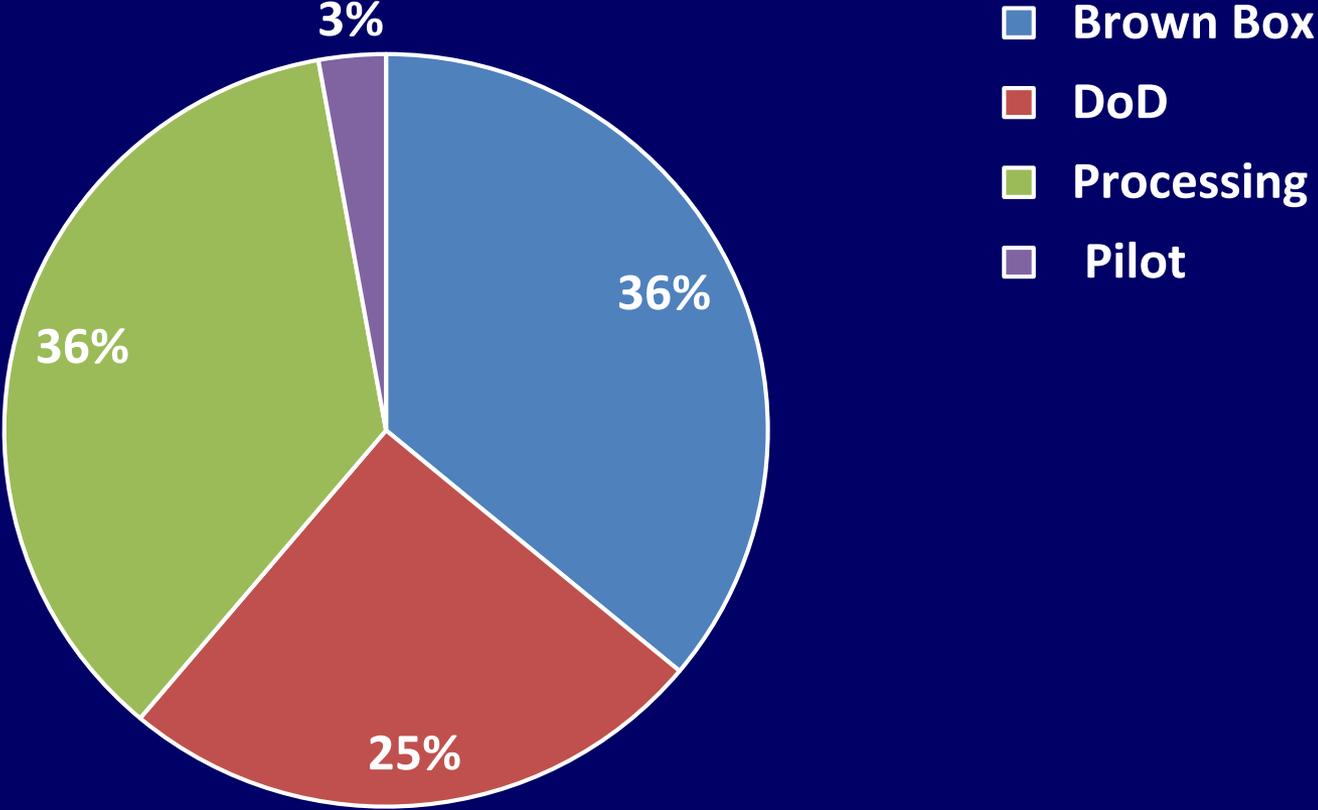
Connecticut's Goal from USDA

- **Must expend at least 95% of annual state entitlement**
  - **If not, must develop action plan for USDA**
- **Schools should have similar benchmarks for their entitlement**

Distribution of USDA Foods through NSLP

- **Planned Assistance Level (PAL) = "Entitlement"**

- **Schools draw down on entitlement when place USDA Foods order**

- **USDA Foods entitlement is in ADDITION to reimbursement schools receive for free, reduced, and paid meals in NSLP**

Child Nutrition Revenue Sources *

- Reimbursable Meals
- Commodity Entitlement
- Ala carte/catering/cash

17%

18%

65%
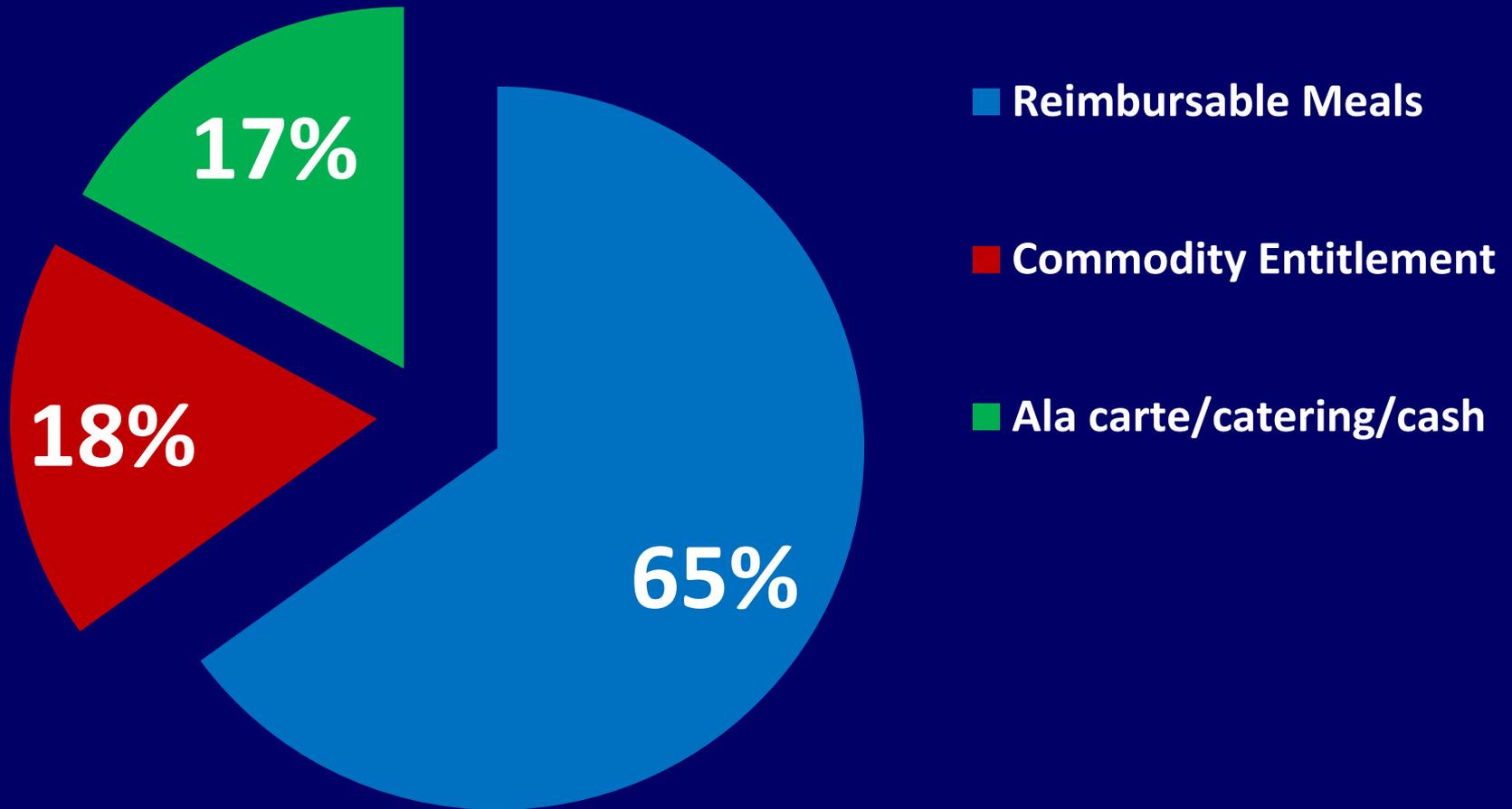
* Percentages are an estimate and will vary by district

Why are USDA Foods important?

- **Represent significant revenue resource for food service program**

- **Opportunity to buy products that meet nutrition standards**

- **Opportunity to obtain American products that might not be available commercially**

USDA Foods = Currency

Do you know your district's USDA Foods entitlement amount for this school year?

What can we buy with our entitlement?

Deciding what foods to order

District Entitlement Decisions

DIRECT DELIVERY/BROWN BOX USDA FOODS

↓

DEPARTMENT OF DEFENSE FRESH FRUITS AND VEGETABLES

↓

USDA BULK FOODS TO PROCESSORS

↓

UNPROCESSED PRODUCE PILOT

What Do Other States Order?
(National Ordering Averages)
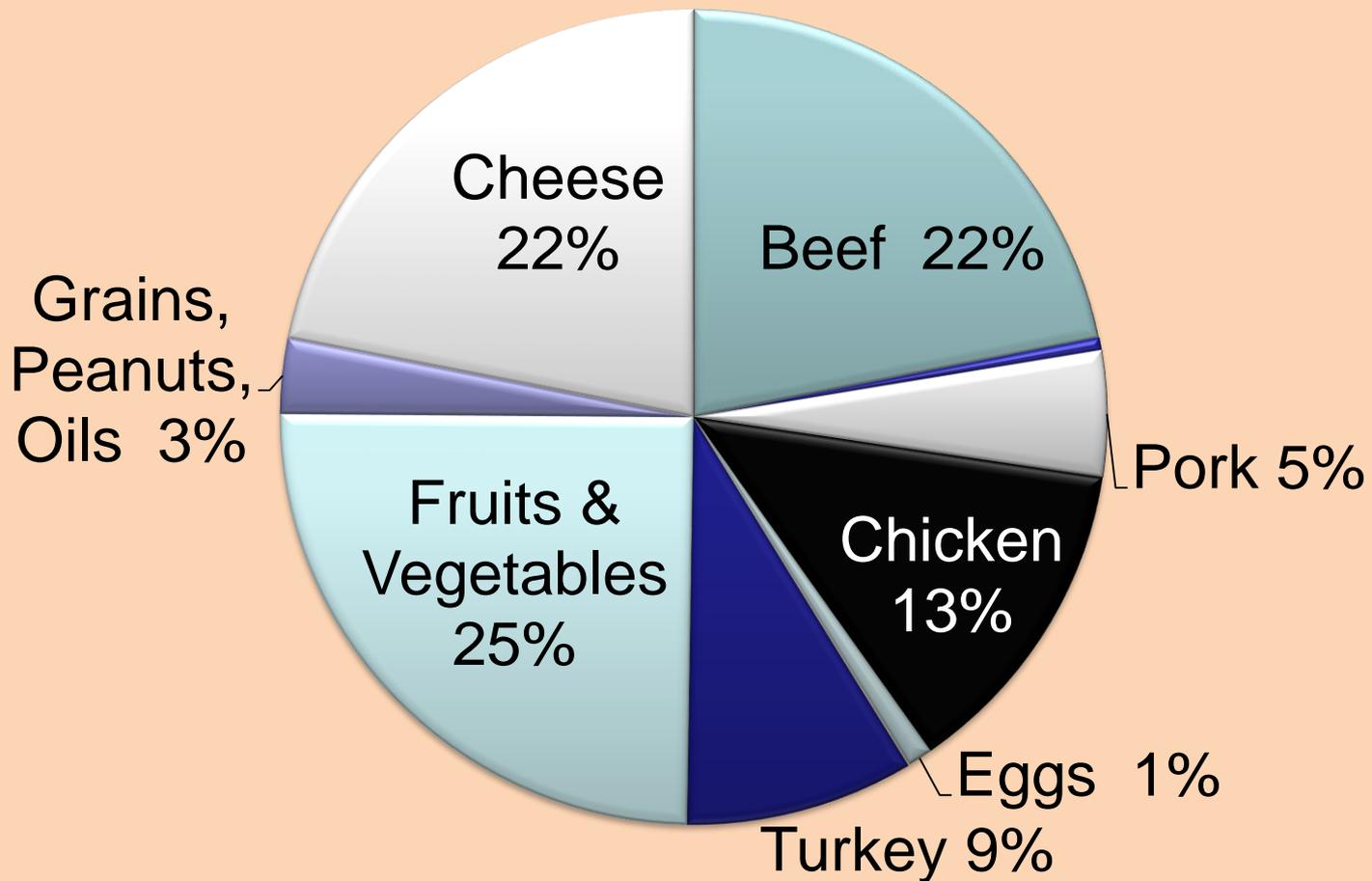
What Did Connecticut Order for SY 2016-17?

Pie chart showing: Eggs 0%, Fish 1%, Turkey 5%, Chicken 11%, Cheese 22%, Beef 19%, Fruits and Vegetables 42%
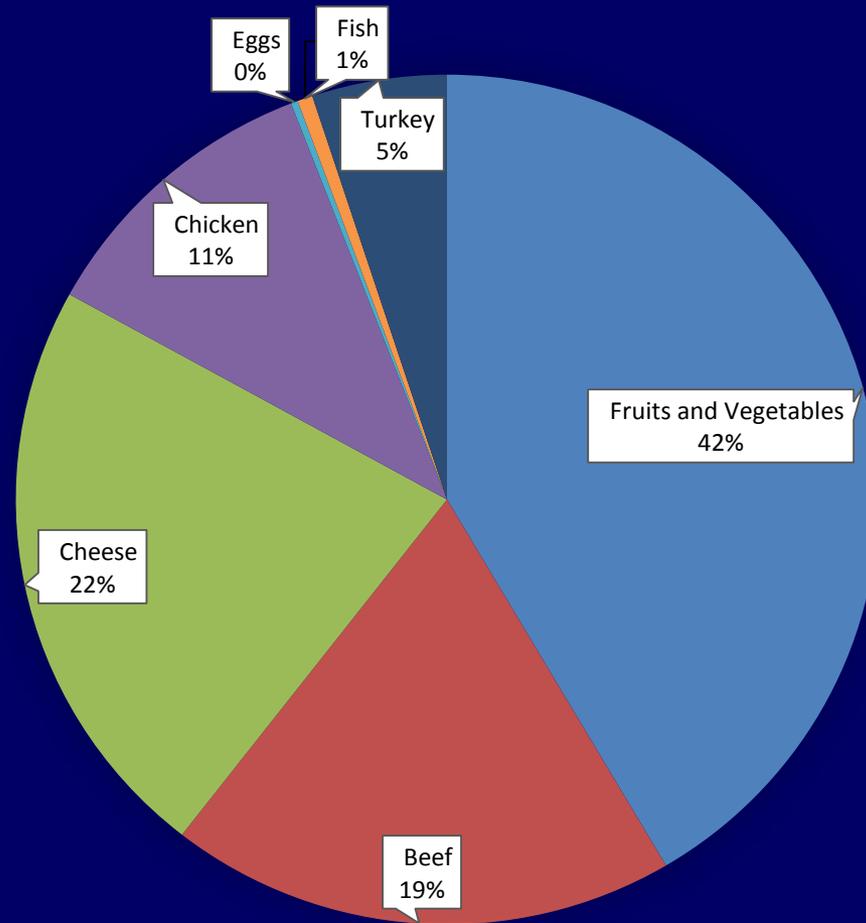
What USDA Foods are available in Connecticut?

- **Direct Delivery/Brown Box**

- **Processing**

- **Department of Defense (DoD) Fresh Fruit and Vegetable Program**

Direct Delivery/Brown Box

Processing

DoD Fresh Fruit and Vegetable Program

Oranges
Tomatoes Green Beans Cucumbers
Shredded Carrots Diced Potatoes Peppers
Shredded Lettuce Celery Sticks Broccoli Florets Celery
Spinach Butternut Squash Corn On The Cob Carrot Sticks
Red Delicious Apples Cabbage Spring Mix Salad Watermelon
Macintosh Apples Grape Tomatoes Romaine Lettuce
Green Leaf Lettuce Yellow Squash Baby Carrots
Mushrooms Red Bliss Potatoes Russet Potatoes
Sweet Potatoes Iceberg Lettuce Grapefruit Zucchini
Onions Cauliflower

Common Mistake

"Too many school districts, making the mistake of viewing USDA Foods as "free" food products, don't apply the same rigorous effort into making USDA Foods procurement decisions as they do with other expenses. This can be a very costly mistake."

School**Nutrition** • NOVEMBER 2012

USDA Foods or Commercial Distributor?

- **USDA Foods comprises 15-20 percent of school lunch budget**

- **FSDs must decide which products to order through USDA Foods and which products to order commercially**

- **Some USDA Foods items offer better "bang for the buck" than commercially available items**

- **Purchasing USDA Foods strategically will reduce per plate cost**

Factors to Consider

- **Review production records**

- **Review Distributor Velocity/Usage Reports**

- **Cost analysis**

- **Compare bid prices with USDA Foods value**

- **Factor in distribution and administrative costs**

- **Add in labor if applicable**

Here's an example...

Cost Analysis

SCHOOL
NUTRITION
ASSOCIATION
Making the right food choices, together.

Ingredient	100 Servings	Commercial Price/ingredient	USDA Food Value/ + dist costs
Rice, brown, dry	10.6 lbs	$4.52	$4.08 ⬆
Corn, canned	14.2 lbs	$11.79	$8.19 ⬆
Tomatoes, canned, diced	2 #10	$8.60	$7.41 ⬆
Pinto Beans, canned	2 #10	$7.92	$5.26 ⬆
Mini whole wheat tortillas	5 lb	$19.86	$15.06 ⬆
Chicken, Fajita strips,	12.5 lbs	$75.56	$27.37 ⬆
Reduced Fat Cheddar	1.5 lbs	$3.55	$ 2.98 ⬆
Spices	various	$2.73	$2.73
Total		$134.53	$73.08 ⬆
Cost per entrée		$1.35	$0.74

45% Savings!

From: *"USDA Foods: Lower Plate Costs AND excellent nutritional value!"*
http://edu.wyoming.gov/sf-docs/nutrition-publications/usda-foods-lower-plate-costs.pdf

Tool for Comparing Costs

USDA Foods Cost Analysis Tool

USDA Foods Cost Analysis Tool

This tool can be used to assist SFAs in assessing the cost effectiveness of USDA Foods vs. purchasing a equivalent commercial product. Effectively assessing your financial assets can help to ensure that you are effectively using your financial resources. This tool contains a number of worksheets:

Direct Delivery Analysis: to compare Direct Delivered USDA Foods (aka/Brown Box) with equivalent commercially purchased product

Processed USDA Foods Analysis: to compare Processed USDA Foods with equivalent commercially purchased product

Please carefully review the respective instructions for each type of analysis to ensure you enter the correct information into each field to get accurate results.

www.fns.usda.gov/sites/default/files/usda_foods_cost_analysis_tool.xlsx

Cost comparisons ensure you are getting the best value with entitlement

Compare price difference between USDA Foods product and commercial product

- Use cost compare worksheet to compare total per pound cost of each

	WBSCM Item Number	Item Description (Click on the links for product factsheets)	Weight of a Case (lbs.)	USDA Price/Case	Storage Fee/Case	Delivery Fee/Case	USDA Total Cost/Case	USDA Cost/lb.	Commercial Weight of Case (lbs.)	Commercial Cost/Case	Commercial Delivery Fee/Case	Commercial Total/Case	Commercial Cost/lb.	USDA Savings per lb.
4	100101	CHICKEN DICED CTN-40 LB	40.00	$ 94.58	$ 1.75	$ 1.70	$ 98.03	$ 2.45	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
5	100117	CHICKEN FAJITA STRIPS CTN-30 LB	30.00	$ 59.92	$ 1.75	$ 1.70	$ 63.37	$ 2.11	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
6	100046	EGGS WHOLE FRZ CTN-6/5 LB	30.00	$ 32.96	$ 1.75	$ 1.70	$ 36.41	$ 1.21	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
7	100119	TURKEY TACO FILLING CTN-30 LB	30.00	$ 53.93	$ 1.75	$ 1.70	$ 57.38	$ 1.91	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
8	100121	TURKEY BREAST DELI FRZ CTN-40 LB	40.00	$ 81.04	$ 1.75	$ 1.70	$ 84.49	$ 2.11	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
9	100125	TURKEY ROASTS FRZ CTN-32-48 LB	40.00	$ 79.60	$ 1.75	$ 1.70	$ 83.05	$ 2.08	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
10	100187	PORK HAM WATERAD SLC FRZ PKG-8/5 LB	40.00	$ 69.74	$ 1.75	$ 1.70	$ 73.19	$ 1.83	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
11	100158	BEEF FINE GROUND FRZ CTN-40 LB	40.00	$ 89.12	$ 1.75	$ 1.70	$ 92.57	$ 2.31	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
12	110350	BEEF 100% PTY 85/15 FRZ 1.5MMA CTN-40 LB	40.00	$ 92.88	$ 1.75	$ 1.70	$ 96.33	$ 1.04	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
13	110346	BEEF 100% PTY 90/10 FRZ 2.0MMA CTN-40 LB	40.00	$ 107.50	$ 1.75	$ 1.70	$ 110.95	$ 1.03	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
14	110321	BEEF SPP PTY HSTYLE CKD 1.5MMA CTN-40 LB	40.00	$ 88.67	$ 1.75	$ 1.70	$ 92.12	$ 1.04	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
15	110322	BEEF SPP PTY HSTYLE CKD 2.0MMA CTN-40 LB	40.00	$ 88.67	$ 1.75	$ 1.70	$ 92.12	$ 1.04	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
16	100351	BEANS GREEN FRZ CTN-30 LB	30.00	$ 17.02	$ 1.75	$ 1.70	$ 20.47	$ 0.68	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
17	110282	BROCCOLI FRZ PKG-6/5 LB	30.00	$ 28.50	$ 1.75	$ 1.70	$ 31.95	$ 1.07	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
18	100352	CARROTS FRZ CTN-30 LB	30.00	$ 17.91	$ 1.75	$ 1.70	$ 21.36	$ 0.71	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
19	100348	CORN FRZ CTN-30 LB	30.00	$ 17.38	$ 1.75	$ 1.70	$ 20.83	$ 0.69	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
20	100350	PEAS GREEN FRZ CTN-30 LB	30.00	$ 19.79	$ 1.75	$ 1.70	$ 23.24	$ 0.77	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
21	100358	POTATOES ROUNDS FRZ PKG-6/5 LB	30.00	$ 14.60	$ 1.75	$ 1.70	$ 18.05	$ 0.60	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
22	100355	POTATOES WEDGE FRZ PKG-6/5 LB	30.00	$ 15.03	$ 1.75	$ 1.70	$ 18.48	$ 0.62	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
23	100353	SWEET POTATOES RANDOM CUT FRZ PKG-6/5	30.00	$ 17.17	$ 1.75	$ 1.70	$ 20.62	$ 0.69	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!
24	100258	APPLE SLICES FRZ CTN-30 LB	30.00	$ 26.03	$ 1.75	$ 1.70	$ 29.48	$ 0.98	$ -	$ -	$ -	$ -	#DIV/0!	#DIV/0!

Tips for Calculating Cost

- **Remember to include administration costs and delivery costs for products**
  - **Warehouse delivery charge is additional $3.50 per case with 12 case minimum**
  - **Delivery fees billed directly to RA (not covered by entitlement)**
  - **Administrative fees taken annually from meal reimbursements ($.80 per case of brown box delivered to Sysco)**

Compare Like Products

- **Does commercial product meet Buy America requirements?**

- **Are products prepared the same way and does it matter for how you plan to use the product?**
  - **For example, diced fruit versus sliced fruit**

Compare Like Products

- **Does commercial product meet Child Nutrition requirements?**
  - For example, sodium, saturated fat, trans fat, serving size, whole grain content

- **Is grade of product the same?**
  - USDA Grade A fruits versus USDA Grade B fruits

- **Do products have equal student acceptability?**

- **Are portions/serving sizes equal?**

Further Processing of USDA Foods *

- **Allows RAs to properly procure and contract with commercial food processors to convert raw or bulk USDA Foods into variety of ready-to-use end products**

- **Expands variety of products that schools can get with USDA Foods entitlement dollars from 180 (brown-box items) to over 5,000 commercially available items**

* RA's responsibility – CSDE FDP does not procure any processing agreements at the state level

How Does Processing Work?

School uses entitlement dollars and selects bulk USDA Foods items for further processing → Schools use formal/informal procurement processes → Bulk items are diverted to processor → Schools purchase value added items from processor that contain the USDA Foods item → School receives value for amount of USDA Foods items used in the processed product

Why Process?

- **Use entitlement for products you want to purchase**

- **Reduce labor costs for food preparation**

  - **Bring down per plate preparation costs by using entitlement for ready-to-serve "center of the plate" items that don't require lots of staff time**

Why Process?

- **Increase food safety by eliminating handling of raw products in schools**
- **Manage storage issues**
- **Allow for menu continuity**

When not to Process

- **Equivalent Brown Box USDA Foods item is available at lower cost**

- **Prefer spending all entitlement in other ways (DoD or Brown Box)**

- **Processing fees and administrative costs make item more expensive (in entitlement, cash, and staff time) than purchasing item commercially**

Processing is more than chicken nuggets

■ **Examples of available foods from bulk chicken**
- **fully cooked unbreaded chicken breast**
- **fully cooked chicken breakfast sausage**
- **fully cooked chicken meatballs**
- **sliced oven roasted deli-style chicken**
- **sliced chicken pepperoni**
- **individually frozen raw bone-in chicken breast**
- **fully cooked glazed unbreaded bone-in chicken pieces**
- **chicken and bean burritos**

■ **The choice is yours**

Direct Delivery of DoD Fresh

- **Schools order from large catalog of produce in FFAVORS**
  - **Produce is delivered directly to school**

- **No limits, can use 100% of PAL**

- **Weekly deliveries**

- **Current vendor A.T. Siravo**
  - **Contract up for renewal next year**

DoD Considerations

- **Do you have access to good quality and reasonably priced produce?**

- **Do you want to use your entitlement to meet fruit and vegetable requirements?**

- **No delivery or admin fees**

- **Should you do a blend of DOD, Brown Box and commercial?**

DoD Considerations

- **Can you receive weekly deliveries of highly perishable fresh lower cost items from DoD and order more stable fruits and vegetables commercially?**

- **Can you buy local specialty items from your produce supplier or a farmer?**

- **Does not require procurement**

Beyond Cost

- **There are a few more things to consider**

- **Even if you negotiated a good deal on a product, that doesn't mean anything if you don't use it in your program!**

- **So, ask yourself....**

How will I use this product?

■ **Do I have the resources (tools, facility, staff time, equipment) to work with this product?**

■ **Will using this product instead of another product cost me more staff time?**

How Much Will I Actually Use?

■ **Forecast**

■ **USDA Foods in**

- **USDA's *Food Buying Guide***
- **Online Food Buying Guide Calculator**
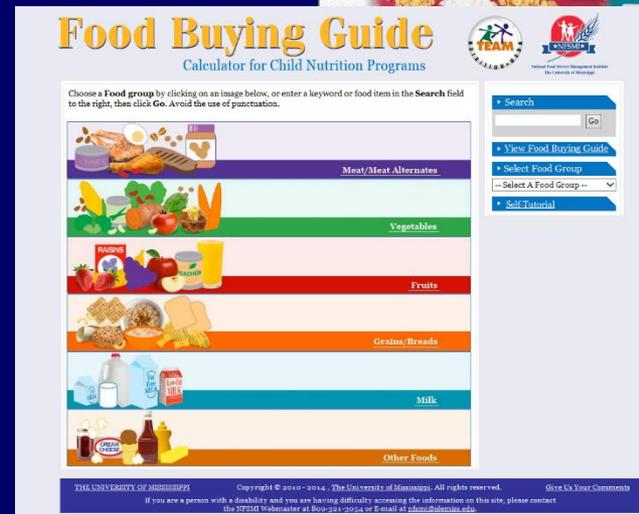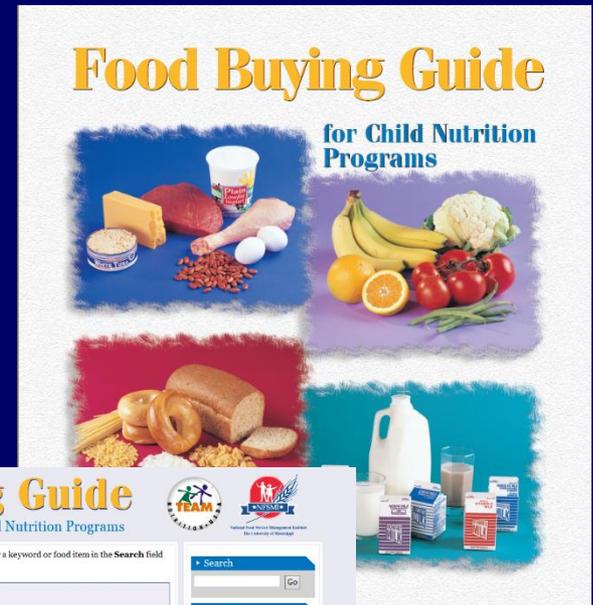
www.fns.usda.gov/usda-foods/usda-foods-toolkit-child-nutrition-programs

http://fbg.nfsmi.org/

How Much Will I Actually Use?

- **Can I use the full amount I need to order from USDA?**

  - **USDA Foods products delivered in cases**

  - **If you only want a small amount, will likely order from a commercial vendor**

How Much Will I Actually Use?

- **Per regulations, schools must use all USDA foods during the SY they are received**

  - **Schools are discouraged from carrying USDA Foods over the summer to use in next school year**

Storage and Delivery Schedule

- **Do you have adequate storage for orders?**

- **Does warehouse delivery date for USDA product meet needs?**
  - **Monthly deliveries for Brown Box**
  - **Weekly deliveries for DoD**
  - **When do you need product for the menu**

- **USDA NSLP Equipment Grants offered yearly**
  - **Freezers**
  - **Refrigerators**
  - **Shelving**

How else can we save money with USDA Foods?

The "Swap Post"

- New process
- E-mail notification
- Excel spread sheet
- First come basis
- Must have entitlement
- Suggestions welcomed
- Feedback encouraged

Computers and Staff Time

- **Taking full advantage of USDA Foods requires additional staff time for ordering, tracking foods and trainings**

- **Tip: Use Equipment grants to request matching funds for a food service computer**
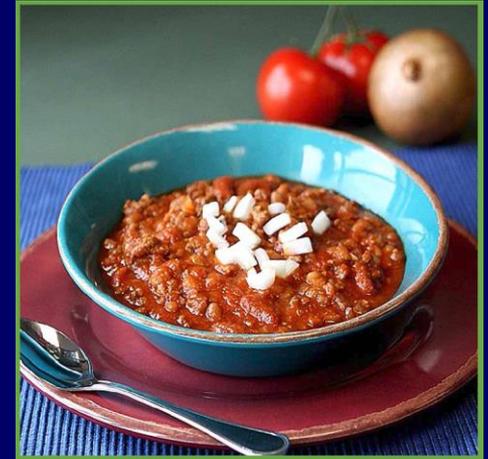
Monitoring

- **Key to efficient entitlement usage**

- **Programs monitoring will differ**

- **WBSCM key reports**

Brown Box Monitoring

- **Review WBSCM e-mails**
  - **Reflect sales order status changes like cancellations or postponements**

- **Run weekly Requisition Status Reports**

- **Inform SYSCO and CSDE of any damage/issues upon delivery**
  - **use CSDE incident form**

Brown Box Monitoring

- **Confirm yearly administration fees**

- **Review inventory of USDA foods at all schools**

Processing Monitoring

- **Monitor orders to processor to assure steady draw down of inventory (~10% per month)**
  - **Processorlink or K12**
- **Track purchases to assure proper value pass-through occurs**
- **Monitor contract with processor and distributor**
- **If you run out of an item, check with CSDE on availability of additional pounds in state account**

DoD Monitoring

- **Receipt order correctly in FFAVORS**
  - **New FFAVORS manual posted on Web page**
- **Spend ~10 % of funds per month – tracked in FFAVORS**
- **Inspect produce closely upon delivery**
- **Call in complaints to A.T. Siravo within 24 hours of receipt**
- **Past practice – redistribution of funds or additional funds**

WBSCM Monitoring

4 KEY REPORTS

1. **RA Entitlement/Bonus Detail Report**

2. **Entitlement/Bonus Summary Report**

3. **Requisition Status Report**

4. **Value of Commodities Received Report**

USDA
United States Department of Agriculture
Web-Based Supply Chain Management

WBSCM

RA Entitlement/Bonus Detail Report

■ **"The Checkbook"** *where the $ went*

**Reports>Entitlement Management>
RA Entitlement/Bonus Detail Report**

RA Entitlement/Bonus Detail Report

* = Required fields

Program:*   NSLP

Program Year:*   Enter end of school year as YYYY, e.g., for SY 2016-17, enter 2017

RA Customer Number: Automatically populates

- ■ Click "Execute" to generate report
- ■ Click "Export" to Microsoft Excel

RA Entitlement/Bonus Summary Report

■ *Beginning Balance* * – *Ordered = Ending Balance*

■ Reports>Entitlement Management> Entitlement/Bonus Summary Report

* For 2016-17, can go 5% over Beginning Balance

RA Entitlement/Bonus Summary Report

* = Required fields

Note

- Use Entitlement Management to find available Entitlement
- View Entitlement/Bonus Summary Report before placing orders

Program:*   NSLP

Program Year:*   Enter end of school year as YYYY, e.g., for SY 2016-17, enter 2017

RA/SDA Number: Automatically populates

- **Click "Execute" to generate report**
- **Click "Export" to Microsoft Excel**

Requisition Status Report

- **Most important** – *run weekly*
- **Reports>Entitlement Management> Requisition Status Report**

Requisition Status Report

Req Delivery Date: Enter full school year, e.g., for SY 2016-17, enter 07/01/2016 to 06/30/2017

- ■ **Click "Execute" to generate report**
- ■ **Click "Export" to Microsoft Excel**

Value of Commodities Received

- **Report for Business Office**
- **Reports>Value of Commodities Received – RA Report**

Value of Commodities Received

Req Delivery Date: Enter full school year, e.g., for SY 2016-17, enter 07/01/2016 to 06/30/2017

- Click "Execute" to generate report
- Click "Export" to Microsoft Excel

Network

- **What tips do you have for making the most of your USDA Foods dollars?**

- **Your fellow FSDs are a great resource for ideas and recipes that use USDA Foods in creative ways!**

- **Use other states' resources such as recipes, cookbooks**

- **Attend ACDA and food shows**

How to save with USDA Foods

- **Know your entitlement**
- **Goal: Spend 100%**
- **Compare**
- **Plan**
- **Utilize Swap Post**
- **Invest in storage**
- **Monitor WBSCM Reports**
- **Utilize state account when available**

DESIGNED SCHOOL LUNCH

Sysco Update with Michelle Rubin

SYSCO Allocation Report

WBSCM Notification

WBSCM Notification <WF-BATCH@usda.gov>　　Rubin, Michelle 054; Bloom, Brian A. 054 ▾
Sales Order 5000329177 Shipped.htm

[External Email]

The following line items on Sales Order 5000329177 have been shipped for customer CT Food Distribution Program (4000574). If this shipment is unexpected or you have a question regarding this shipment, please contact your USDA procurement contact.

For Meat, Poultry, Fish, Fruit and Vegetable products, contact the Agricultural Marketing Service Commodity Procurement Division at 202-720-4517.

For Grain, Peanut, Oil and Dairy products, contact the Farm Services Agency Kansas City Commodity Office at 816-926-6124.

SO Line #	PO # / Line #	Program	Product	Product #	Shipped Quantity	Required by Date	Vendor Expected Delivery Date	Ship-to
100	4100011670 / 1	NSLP	BEEF FINE GROUND FRZ CTN-40 LB	100158	40,000 LB	11/30/2016	11/07/2016	SYSCO FOOD SERVICE OF CT (5002362)

WBSCM Notification

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Sales Order Changes.htm

The following Sales Orders were changed. Please review the details below about the changes.

SALES ORDER CHANGES

Order #	Item #	Product #	Product Name	Program	Field Changed	Old Value	New Value	Changed At
5000331792	100	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Order Received	Purchased	09/26/2016 10:48:37 CST
5000331792	100	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 12:11:58 CST
5000331792	200	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Order Received	Purchased	09/26/2016 10:48:00 CST
5000331792	200	100019	CHEESE PROCESS WHT SLC LVS-6/5 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 12:11:58 CST
5000327627	100	100098	CHICKEN CUT-UP FRZ CTN-40 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 09:39:02 CST
5000319190	100	100101	CHICKEN DICED CTN-40 LB	NSLP	Status Changed	On Invitation	Purchased	09/26/2016 13:06:28 CST
5000319190	200	100101	CHICKEN DICED CTN-40 LB	NSLP	Status Changed	On Invitation	Purchased	09/26/2016 13:06:28 CST
5000319190	300	100101	CHICKEN DICED CTN-40 LB	NSLP	Status Changed	On Invitation	Purchased	09/26/2016 13:06:28 CST
5000329191	100	100158	BEEF FINE GROUND FRZ CTN-40 LB	NSLP	Status Changed	Purchased	Order Received	09/26/2016 14:23:41 CST

Future of Connecticut's FDP

- **Request driven ordering – survey**

- **Catalog opening more often**

- **New Swap Post process**

- **Administrative fees once yearly versus twice yearly**

- **Monica working on procurement**

- **March 3rd Breakfast Summit & USDA Foods Show**

- **FDP Breakfast Contest**
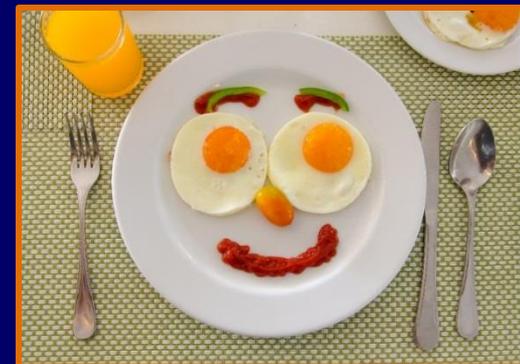
Let's Play A Game....

Resources

- **American Commodity Distribution Association (ACDA)**

- **ACDA RA Handbook**

- **Connecticut FDP Web page**

- **Commodity Exchange "Being Accountable" School Nutrition Magazine, November 2012**

www.commodityfoods.org/assets/Processing/ra%20handbook.pdf

American Commodity Distribution Association (ACDA) Web page

www.commodityfoods.org/index.php

ACDA RA Handbook

www.commodityfoods.org/assets/Processing/ra%20handbook.pdf

Connecticut FDP Webpage

http://portal.ct.gov/SDE/Nutrition/Food-Distribution-Program-USDA-Foods

USDA Foods Toolkit for CNPs

USDA Foods

[Print]

USDA Foods Toolkit for Child Nutrition Programs

The USDA Foods Toolkit is a collection of valuable resources to assist Child Nutrition Professionals in effectively using their USDA Food entitlement and to help them educate students, staff, and the community about the healthy contributions that USDA Foods provide to their meal programs.

USDA FOODS

HEALTHY CHOICES AMERICAN GROWN

Resources

- USDA Foods Available List
- Food Distribution State Contacts
- USDA Foods Cost Analysis Tool
- Meal Pattern USDA Foods Chart
- USDA Foods Cookbook Resources
- Recipes for Schools and Child Care
- A Chef's Recipe for Success: Using USDA Foods
- Food Buying Guide Calculator for Child Nutrition Programs
- School Breakfast Resources
- Links to Other Resources

Fact Sheets

- USDA Foods: Changing School Lunch and Supporting American Agriculture Nationwide
- USDA Foods Product Information Sheets for Child Nutrition Programs
- USDA Foods Whole Grain Fact Sheet
- USDA Foods Processing Fact Sheet
- USDA Foods: How to Get Your Product Considered

Training

- Food Distribution Webinars and Training
- Communicating with School Administrators about USDA Foods: Presentation and Talking Points
- USDA Foods Online Training at the Institute of Child Nutrition

  - Recommended USDA Foods Online Courses
    - USDA Foods Primer 1
    - USDA Foods Primer 2
    - Life Cycle of USDA Foods
    - USDA Foods Processing 101
    - USDA Foods Disaster Preparedness
    - DoD Fresh Fruit and Vegetable Program: The Basics

www.fns.usda.gov/usda-foods/usda-foods-toolkit-child-nutrition-programs