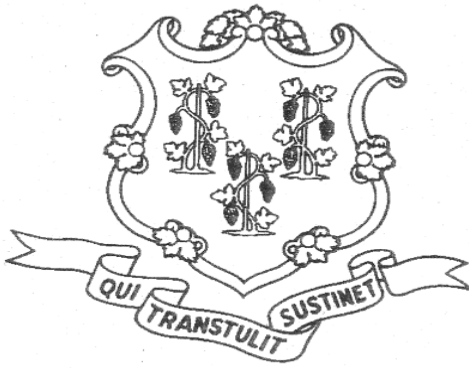


State of Connecticut



Annual Report of Long-Term Care Facility Cost Year 2017

Name of Facility (as licensed) The Guilford House	
Address (No. & Street, City, State, Zip Code) 109 West Lake Avenue, Guilford, CT 06437	
Type of Facility <input type="checkbox"/> Chronic and Convalescent <input type="checkbox"/> Nursing Home only (CCNH) <input type="checkbox"/> Rest Home with Nursing <input type="checkbox"/> Supervision only (RHNS) <input type="checkbox"/> (Specify)	
Report for Year Beginning 10/1/2016	Report for Year Ending 9/30/2017

License Numbers:	CCNH 460-C	RHNS	(Specify)	Medicare Provider 07-5235
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Medicaid Provider Numbers:	CCNH 4606	RHNS	ICF-IID
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For Department Use Only

Sequence Number Assigned	Signed and Notarized	Date Received	Sequence Number Assigned	Signed and Notarized	Date Received

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General Information

Name of Facility (as licensed) The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 1	of 37
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Administrator's/Owner's Certification

MISREPRESENTATION OR FALSIFICATION OF ANY INFORMATION CONTAINED IN THIS COST REPORT MAY BE PUNISHABLE BY FINE AND/OR IMPRISONMENT UNDER STATE OR FEDERAL LAW.

I HEREBY CERTIFY that I have read the above statement and that I have examined the accompanying Cost Report and supporting schedules prepared for The Guilford House [facility name], for the cost report period beginning October 1, 2016 and ending September 30, 2017, and that to the best of my knowledge and belief, it is a true, correct, and complete statement prepared from the books and records of the provider(s) in accordance with applicable instructions.

I hereby certify that I have directed the preparation of the attached General Information and Questionnaires, Schedule of Resident Statistics, Statements of Reported Expenditures, Statements of Revenues and the related Balance Sheet of this Facility in accordance with the Reporting Requirements of the State of Connecticut for the year ended as specified above.

I have read this Report and hereby certify that the information provided is true and correct to the best of my knowledge under the penalty of perjury. I also certify that all salary and non-salary expenses presented in this Report as a basis for securing reimbursement for Title XIX and/or other State assisted residents were incurred to provide resident care in this Facility. All supporting records for the expenses recorded have been retained as required by Connecticut law and will be made available to auditors upon request.

Signed (Administrator)		Date	Signed (Owner)		Date
Printed Name (Administrator) Calvin Moffie			Printed Name (Owner) Calvin Moffie		
Subscribed and Sworn to before me:	State of	Date	Signed (Notary Public)	Comm. Expires / /	
Address of Notary Public					

(Notary Seal)

State of Connecticut
Department of Social Services
 55 Farmington Avenue, Hartford, Connecticut 06105

Data Required for Real Wage Adjustment			Page 1A	of 37
Name of Facility The Guilford House		Period Covered:	From 10/1/2016	To 9/30/2017
Address of Facility 109 West Lake Avenue, Guilford, CT 06437				
Report Prepared By Tim Dolce		Phone Number 203-488-9142	Date 2/12/2018	
Item	Total	CCNH	RHNS	(Specify)
1. Dietary wages paid	\$ 397,020	397,020		
2. Laundry wages paid	\$ 19,150	19,150		
3. Housekeeping wages paid	\$ 273,665	273,665		
4. Nursing wages paid	\$ 3,224,344	3,224,344		
5. All other wages paid	\$ 1,687,693	1,687,693		
6. Total Wages Paid	\$ 5,601,871	5,601,871		
7. Total salaries paid	\$ 130,357	130,357		
8. Total Wages and Salaries Paid (As per page 10 of Report)	\$ 5,732,229	5,732,229		

Wages - Compensation computed on an hourly wage rate.

Salaries - Compensation computed on a weekly or other basis which does not generally vary, based on the number of hours worked.

DO NOT include Fringe Benefit Costs.

General Information and Questionnaire
Type of Facility - Organization Structure

Phone No. of Facility 203-488-9142		Report for Year Ended 9/30/2017		Page 2	of 37
Name of Facility (as shown on license) The Guilford House			Address (No. & Street, City, State, Zip) 109 West Lake Avenue, Guilford, CT 06437		
License Numbers:	CCNH 460-C	RHNS	(Specify)	Medicare Provider No. 07-5235	
Type of Facility (Check appropriate box(es))					
<input type="checkbox"/> Chronic and Convalescent Nursing Home only (CCNH)		<input type="checkbox"/> Rest Home with Nursing Supervision only (RHNS)		<input type="checkbox"/> (Specify)	
Type of Ownership (Check appropriate box)					
<input checked="" type="radio"/> Proprietorship <input type="radio"/> LLC <input type="radio"/> Partnership <input type="radio"/> Profit Corp. <input type="radio"/> Non-Profit Corp. <input type="radio"/> Government <input type="radio"/> Trust					
If this facility opened or closed during report year provide:			Date Opened	Date Closed	
Has there been any change in ownership or operation during this report year? <input type="radio"/> Yes <input checked="" type="radio"/> No If "Yes," explain fully.					
Administrator					
Name of Administrator Calvin Moffie			Nursing Home Administrator's License No.:	000738	
Other Operators/Owners who are assistant administrators (full or part time) of this facility.					
Name			License No.:		

General Information and Questionnaire
Basis for Allocation of Costs

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 5	of 37
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If the facility is licensed as CDH and/or RCH or provides AIDS or TBI services with special Medicaid rates, costs must be allocated to CCNH and RHNS as follows:

Item	Method of Allocation
Dietary	Number of meals served to residents
Laundry	Number of pounds processed
Housekeeping	Number of square feet serviced
Nursing	Number of hours of routine care provided by EACH employee classification, i.e., Director (or Charge Nurse), Registered Nurses, Licensed Practical Nurses, Aides and Attendants
Direct Resident Care Consultants	Number of hours of resident care provided by EACH specialist (See listing page 13)
Maintenance and operation of plant	Square feet
Property costs (depreciation)	Square feet
Employee health and welfare	Gross salaries
Management services	Appropriate cost center involved
All other General Administrative expenses	Total of Direct and Allocated Costs

The preparer of this report must answer the following questions applicable to the cost information provided.

1. In the preparation of this Report, were all costs allocated as required? Yes No If "No," explain fully why such allocation was not made.

2. Explain the allocation of related company expenses and attach copy of appropriate supporting data.

3. Did the Facility appropriately allocate and self-disallow direct and indirect costs to non-nursing home cost centers? (e.g., Assisted Living, Home Health, Outpatient Services, Adult Day Care Services, etc.)

Yes No If "No," explain fully why such allocation was not made.

General Information and Questionnaire Leases (Excluding Real Property)

Operating Leases - Include all long-term leases for motor vehicles and equipment that have not been capitalized. Short-term leases or as needed rentals should not be included in these amounts.

Name of Facility The Guilford House			License No. 460-C	Report for Year Ended 9/30/2017	Page 6	of 37	
Name and Address of Lessor	Related * to Owners, Operators, Officers		Description of Items Leased	Date of Lease**	Term of Lease	Annual Amount of Lease	Amount Claimed
	Yes	No					
ABM Business Systems	<input type="radio"/>	<input checked="" type="radio"/>	Copier Maintenance		Monthly	968	968
Pitney Bowes Global	<input type="radio"/>	<input checked="" type="radio"/>	Postage Meter Rental		Monthly	1,868	1,868
De Lage Landen	<input type="radio"/>	<input checked="" type="radio"/>	Cost per copy for copier		Monthly	6,611	6,611
GE Capital/Wells Fargo	<input type="radio"/>	<input checked="" type="radio"/>	Copier Lease		Monthly	8,740	8,740
	<input type="radio"/>	<input type="radio"/>					
	<input type="radio"/>	<input type="radio"/>					
	<input type="radio"/>	<input type="radio"/>					
	<input type="radio"/>	<input type="radio"/>					
	<input type="radio"/>	<input type="radio"/>					
	<input type="radio"/>	<input type="radio"/>					
Is a Mileage Log Book Maintained for All Leased Vehicles ?						<input type="radio"/> Yes	<input checked="" type="radio"/> No
						Total ***	18,186

* Refer to Page 4 for definition of related. If "Yes," transaction should be reported on Page 4 also.

** Attach copies of newly acquired leases.

*** Amount should agree to Page 22, Line 6e.

General Information and Questionnaire
Accounting Basis

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 7	of 37
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The records of this facility for the period covered by this report were maintained on the following basis:
 Accrual Cash Modified Cash

Is the accounting basis for this period the same as for the previous period? Yes No If "No," explain.

Independent Accounting Firm

Name of Accounting Firm	Address (No. & Street, City, State, Zip Code)
1 Clifton Larson & Allen LLP	300 Crown Colony Drive, Quincy, MA 02169
2 Beers, Hamerman, Cohen & Burger, PC	234 Church Street, New Haven, CT
3	
4	

Services Provided by This Firm (*describe fully*)

1 Medicare Cost Reports	\$ 2,500
2 Reviewed Financial Statement & tax Advice	\$ 15,000
3	\$
4	\$
	Charge for Services Provided
	\$ 17,500

Are These Charges Reflected in the Expenditure Portion of This Report? If Yes, Specify Expense Classification and Line No.
 Yes No

Legal Services Information

Name of Legal Firm or Independent Attorney	Telephone Number
1 Green & Levine LLP	860-677-7004
2 Kainen, Escalera and McHale	860-493-0870
3 Unemployment Tax Management	781-245-5353
4 Wiggins & Dana LLP	860-297-3723
5 Beatty & Beatty	203-453-4399

Address (<i>No. & Street, City, State, Zip Code</i>)
1 231 Farmington Avenue, Farmington, CT
2 21 Oak Street Suite 601 Hartford, CT
3 P.O. Box 4074 Wakefield, MA
4 20 Church Street, Hartford, CT
5 25 Boston Street, Guilford, CT

Services Provided by This Firm (*describe fully*)

1 legal support for business transactions for The Guilford House	\$ 1,750
2 Handle age discrimination law suite	\$ 6,306
3 Advisor for handling unemployment claims by Guilford House employees	\$ 4,480
4 handle legal defense against claim for resident care	\$ 16,201
5 legal help for putting lein on house	\$ 405
	Charge for Services Provided
	\$ 29,142

Are These Charges Reflected in the Expenditure Portion of This Report? If Yes, Specify Expense Classification and Line No.
 Yes No Page 15 Line 9E

Schedule of Resident Statistics

Name of Facility The Guilford House		License No. 460-C			Report for Year Ended 9/30/2017				Page 8	of 37			
	Total All Levels	Total CCNH Level	Total RHNS Level	Total (Specify)	Period 10/1 Thru 6/30				Period 7/1 Thru 9/30				
					Total	CCNH	RHNS	(Specify)	Total	CCNH	RHNS	(Specify)	
1. Certified Bed Capacity													
A. On last day of PREVIOUS report period	75	75			75	75			75	75			
B. On last day of THIS report period					75	75							
2. Number of Residents													
A. As of midnight of PREVIOUS report period	66	66			66	66			59	59			
B. As of midnight of THIS report period	67	67			66	66			67	67			
3. Total Number of Days Care Provided During Period													
A. Medicare	9,654	9,654			7,243	7,243			2,411	2,411			
B. Medicaid (Conn.)	9,335	9,335			7,281	7,281			2,054	2,054			
C. Medicaid (other states)													
D. Private Pay	2,325	2,325			1,782	1,782			543	543			
E. State SSI for RCH													
F. Other (Specify) Managed Medicare	3,028	3,028			2,097	2,097			931	931			
G. Total Care Days During Period (3A thru F)	24,342	24,342			18,403	18,403			5,939	5,939			
4. Total Number of Days Not Included in Figures in 3G for Which Revenue Was Received for Reserved Beds													
A. Medicaid Bed Reserve Days													
B. Other Bed Reserve Days													
5. Total Resident Days (3G + 4A + 4B)	24,342	24,342			18,403	18,403			5,939	5,939			

Schedule of Resident Statistics (Cont'd)

Name of Facility The Guilford House			License No. 460-C			Report for Year Ended 9/30/2017			Page 9		of 37		
4. Were there any changes in the certified bed capacity during the report year? <input type="radio"/> Yes <input checked="" type="radio"/> No													
If "YES", provide the following information:													
Date of Change	Place of Change			Change in Beds						Capacity After Change			Reason for Change
	CCNH	RHNS	(Specify)	Lost			Gained			CCNH	RHNS	(Specify)	
	(1)	(2)	(3)	(1)	(2)	(3)	(1)	(2)	(3)				
5. If there was any change in certified bed capacity during the report year (as reported in item 4 above) provide the number of RESIDENT DAYS for 90 days following the change.													
Change in Resident Days							CCNH		RHNS		(Specify)		
1st change													
2nd change													
3rd change													
4th change													
6. Number of Residents and Rates on September 30 of Cost Year													
Item	Medicare		Medicaid		Self-Pay			Other State Assisted					
	CCNH	RHNS	CCNH	RHNS	CCNH	RHNS	(Specify)	R.C.H.	ICF-MR				
No. of Residents	24		21		22								
Per Diem Rate													
a. One bed rm.	619.10		248.10		420.00								
b. Two bed rms.	619.00		248.00		395.00								
c. Three or more bed rms.													
7. Total Number of Physical Therapy Treatments							TOTAL		CCNH		RHNS (Specify)		
A. Medicare - Part B							12,610		12,610				
B. Medicaid (Exclusive of Part B)													
1. Maintenance Treatments													
2. Restorative Treatments													
C. Other							505,580		505,580				
D. Total Physical Therapy Treatments							518,190		518,190				
8. Total Number of Speech Therapy Treatments													
A. Medicare - Part B							520		520				
B. Medicaid (Exclusive of Part B)													
1. Maintenance Treatments													
2. Restorative Treatments													
C. Other							51,665		51,665				
D. Total Speech Therapy Treatments							52,185		52,185				
9. Total Number of Occupational Therapy Treatments													
A. Medicare - Part B							10,496		10,496				
B. Medicaid (Exclusive of Part B)													
1. Maintenance Treatments													
2. Restorative Treatments													
C. Other							439,747		439,747				
D. Total Occupational Therapy Treatments							450,243		450,243				

Report of Expenditures - Salaries & Wages

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 10	of 37		
Are time records maintained by all individuals receiving compensation? <input checked="" type="radio"/> Yes <input type="radio"/> No						
Total Cost and Hours						
Item	CCNH	Hours	RHNS	Hours	(Specify)	Hours
A. Salaries and Wages*						
1. Operators/Owners (Complete also Sec. I of Schedule A1)						
2. Administrator(s) (Complete also Sec. III of Schedule A1)	130,357	2,080				
3. Assistant Administrator (Complete also Sec. IV of Schedule A1)						
4. Other Administrative Salaries (telephone operator, clerks, receptionists, etc.)	289,799	10,846				
5. Dietary Service						
a. Head Dietitian						
b. Food Service Supervisor	64,460	2,157				
c. Dietary Workers	332,561	20,272				
6. Housekeeping Service						
a. Head Housekeeper						
b. Other Housekeeping Workers	273,665	20,541				
7. Repairs & Maintenance Services						
a. Engineer or Chief of Maintenance	35,243	1,987				
b. Other Maintenance Workers						
8. Laundry Service						
a. Supervisor						
b. Other Laundry Workers	19,150	1,284				
9. Barber and Beautician Services						
10. Protective Services						
11. Accounting Services						
a. Head Accountant						
b. Other Accountants						
12. Professional Care of Residents						
a. Directors and Assistant Director of Nurses	99,865	2,080				
b. RN						
1. Direct Care	489,971	11,637				
2. Administrative**	482,877	9,674				
c. LPN						
1. Direct Care	1,103,628	35,788				
2. Administrative**						
d. Aides and Attendants	1,048,002	68,164				
e. Physical Therapists	608,469	15,240				
f. Speech Therapists	80,787	1,690				
g. Occupational Therapists	412,879	11,000				
h. Recreation Workers	90,523	3,303				
i. Physicians						
1. Medical Director						
2. Utilization Review						
3. Resident Care***						
4. Other (Specify)						
j. Dentists						
k. Pharmacists						
l. Podiatrists						
m. Social Workers/Case Management	139,994	4,160				
n. Marketing						
o. Other (Specify) See Attached Schedule						
<i>A-13. Total Salary Expenditures</i>	<i>5,702,229</i>	<i>221,903</i>				

* Do not include in this section any expenditures paid to persons who receive a fee for services rendered or who are paid on a contract basis.

** Administrative - costs and hours associated with the following positions: MDS Coordinator, Inservice Training Coordinator and Infection Control Nurse. Such costs shall be included in the direct care category for the purposes of rate setting.

*** This item is not reimbursable to facility. For Title 19 residents, doctors should bill DSS directly. Also, any costs for Title 18 and/or other private pay residents must be removed on Page 28.

**Schedule A1 - Salary Information for Operators/Owners; Administrators,
Assistant Administrators and Other Related Parties***

Name of Facility				License No.	Report for Year Ended			Page	of	
The Guilford House				460-C	9/30/2017			11	37	
Name	Salary Paid			Fringe Benefits and/or Other Payments (describe fully)	Full Description of Services Rendered	Total Hours Worked	Line Where Claimed on Page 10	Name and Address of All Other Employment**	Total Hours Worked	Compensation Received
	CCNH	RHNS	(Specify)							
Section I - Operators/Owners										
Calvin Moffie	130,357			Same as other employees	Oversee daily operations of facility	2,080				
Section II - Other related parties of Operators/Owners employed in and paid by facility (EXCEPT those who may be the Administrator or Assistant Administrators who are identified on Page 12).										
Patricia Moffie	190,000			Same as other employees	RN oversee care of residents	2,080	A-12-B-2			
Jillain Moffie	75,000			Same as other employees	Admissions	2,080	A-12-M			
Nathan Moffie	81,402			Same as other employees	HR Director	2,064	A-4			

* No allowance for salaries will be considered unless full information is provided. Use additional sheets if required.

** Include **all** employment worked during the cost year.

**Schedule A1 - Salary Information for Operators/Owners; Administrators,
Assistant Administrators and Other Related Parties***

Name of Facility (as licensed)				License No.	Report for Year Ended			Page	of	
The Guilford House				460-C	9/30/2017			12	37	
Name	Salary Paid			Fringe Benefits and/or Other Payments (describe fully)	Full Description of Services Rendered	Total Hours Worked	Line Where Claimed on Page 10	Name and Address of All Other Employment**	Total Hours Worked	Compensation Received
	CCNH	RHNS	(Specify)							
Section III - Administrators***										
Calvin Moffie	130,357			Same as other employees	Oversee daily operations of facility	2,080	A-2			
Section IV - Assistant Administrators										

*No allowance for salaries will be considered unless full information is provided. Use additional sheets if required.

** Include all other employment worked during the cost year.

*** If more than one Administrator is reported, include dates of employment for each.

B. Report of Expenditures - Professional Fees

Name of Facility	License No.	Report for Year Ended	Page	of		
The Guilford House	460-C	9/30/2017	13	37		
Total Cost and Hours						
Item	CCNH	Hours	RHNS	Hours	(Specify)	Hours
*B. Direct care consultants paid on a fee for service basis in lieu of salary (For all such services complete Schedule B1)						
1. Dietitian						
2. Dentist	5,670	78				
3. Pharmacist	16,550	331				
4. Podiatrist						
5. Physical Therapy						
a. Resident Care						
b. Other						
6. Social Worker						
7. Recreation Worker						
8. Physicians						
a. Medical Director (entire facility)	30,000	65				
b. Utilization Review (Title 18 and 19 only) monthly meeting	12,000	101				
c. Resident Care**						
d. Administrative Services facility						
1. Infection Control Committee (Quarterly meetings)						
2. Pharmaceutical Committee (Quarterly meetings)						
3. Staff Development Committee (Once annually)						
e. Other (Specify)						
9. Speech Therapist						
a. Resident Care	289	4				
b. Other						
10. Occupational Therapist						
a. Resident Care						
b. Other						
11. Nurses and aides and attendants						
a. RN						
1. Direct Care						
2. Administrative***						
b. LPN						
1. Direct Care						
2. Administrative***						
c. Aides						
d. Other						
12. Other (Specify)						
See Attached Schedule	2,609	90				
B-13 Total Fees Paid in Lieu of Salaries	67,118	669				

* Do not include in this section management consultants or services which must be reported on Page 16 item M-12 and supported by required information, Page 17.

** This item is not reimbursable to facility. For Title 19 residents, doctors should bill DSS directly. Also, any costs for Title 18 and/or other private pay residents must be removed on Page 28.

*** Administrative - costs and hours associated with the following positions: MDS Coordinator, Inservice Training Coordinator and Infection Control Nurse. Such costs shall be included in the direct care category for the purposes of rate setting.

Report of Expenditures
Schedule B1 - Information Required for Individual(s) Paid on Fee for Service Basis*

Name of Facility The Guilford House		License No. 460-C	Report for Year Ended 9/30/2017	Page 14	of 37
Name & Address of Individual	Full Explanation of Service	Related** to Owners, Operators, Officers		Explanation of Relationship	
		Yes	No		
Partner's Pharmacy	Pharmacy, Medical records, Nurse Consultant	<input type="radio"/>	<input checked="" type="radio"/>		
Harbor Medical Associates, LLC	Medical Staff	<input type="radio"/>	<input checked="" type="radio"/>		
James J Zumpano, MD	Medical Staff	<input type="radio"/>	<input checked="" type="radio"/>		
HealthDrive Dental Group	Dental Service	<input type="radio"/>	<input checked="" type="radio"/>		
Channa Perera, MD	Medical Director	<input type="radio"/>	<input checked="" type="radio"/>		
Celtic Healing Arts	Message Therapy	<input type="radio"/>	<input checked="" type="radio"/>		
HealthDrive Audiology Group	Audiology	<input type="radio"/>	<input checked="" type="radio"/>		
SDX Swallowing Diag	Swallowing	<input type="radio"/>	<input checked="" type="radio"/>		
Elizabeth Rovegno	Speech Consultant	<input type="radio"/>	<input checked="" type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
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		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		
		<input type="radio"/>	<input type="radio"/>		

* Use additional sheets if necessary.
 ** Refer to Page 4 for definition of related.

C. Expenditures Other Than Salaries - Administrative and General

Name of Facility	License No.	Report for Year Ended		Page	of
The Guilford House	460-C	9/30/2017		15	37
Item	Total	CCNH	RHNS	(Specify)	
1. Administrative and General					
a. Employee Health & Welfare Benefits					
1. Workmen's Compensation	\$ 160,124	160,124			
2. Disability Insurance	\$				
3. Unemployment Insurance	\$ 91,702	91,702			
4. Social Security (F.I.C.A.)	\$ 418,403	418,403			
5. Health Insurance	\$ 397,347	397,347			
6. Life Insurance (employees only) (not-owners and not-operators)	\$				
7. Pensions (Non-Discriminatory) (not-owners and not-operators)	\$ 21,937	21,937			
8. Uniform Allowance	\$				
9. Other (<i>Specify</i>) See Attached Schedule	\$				
b. Personal Retirement Plans, Pensions, and Profit Sharing Plans for Owners and Operators (Discriminatory)*	\$				
c. Bad Debts*	\$ 34,163	34,163			
d. Accounting and Auditing	\$ 17,500	17,500			
e. Legal (<i>Services should be fully described on Page 7</i>)	\$ 29,142	29,142			
f. Insurance on Lives of Owners and Operators (<i>Specify</i>)*	\$				
g. Office Supplies	\$ 15,804	15,804			
h. Telephone and Cellular Phones					
1. Telephone & Pagers	\$ 19,256	19,256			
2. Cellular Phones	\$ 1,105	1,105			
i. Appraisal (<i>Specify purpose and attach copy</i>)*	\$				
j. Corporation Business Taxes (<i>franchise tax</i>)	\$				
k. Other Taxes (<i>Not related to property - See Page 22</i>)					
1. Income*	\$				
2. Other (<i>Specify</i>) See Attached Schedule	\$				
3. Resident Day User Fee	\$ 244,988	244,988			
Subtotal	\$ 1,451,471	1,451,471			

* Facility should self-disallow the expense on Page 28 of the Cost Report.

(Carry Subtotals forward to next page)

C. Expenditures Other Than Salaries (cont'd) - Administrative and General

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	16	37
Item	Total	CCNH	RHNS	(Specify)
Subtotals Brought Forward:	1,451,471	1,451,471		
1. Travel and Entertainment				
1. Resident Travel and Entertainment	\$			
2. Holiday Parties for Staff	\$			
3. Gifts to Staff and Residents	\$ 3,336	3,336		
4. Employee Travel	\$ 2,106	2,106		
5. Education Expenses Related to Seminars and Conventions	\$ 1,855	1,855		
6. Automobile Expense (<i>not purchase or depreciation</i>)	\$			
7. Other (<i>Specify</i>)	\$			
See Attached Schedule				
m. Other Administrative and General Expenses				
1. Advertising Help Wanted (<i>all such expenses</i>)	\$ 943	943		
2. Advertising Telephone Directory (<i>all such expenses</i>)***	\$			
3. Advertising Other (<i>Specify</i>)***	\$			
See Attached Schedule				
4. Fund-Raising***	\$			
5. Medical Records	\$			
6. Barber and Beauty Supplies (if this service is supplied directly and not by contract or fee for service)***	\$			
7. Postage	\$ 2,381	2,381		
* 8. Dues and Membership Fees to Professional Associations (<i>Specify</i>)	\$ 5,468	5,468		
See Attached Schedule				
8a. Dues to Chamber of Commerce & Other Non-Allowable Org.***	\$			
9. Subscriptions	\$			
10. Contributions***	\$			
See Attached Schedule				
11. Services Provided by Contract (<i>Specify and Complete Schedule C-2, Page 21 for each firm or individual</i>)	\$			
12. Administrative Management Services**	\$			
13. Other (<i>Specify</i>)	\$ 68,274	68,274		
See Attached Schedule				
C-14 Total Administrative & General Expenditures	\$ 1,535,834	1,535,834		

* Do not include Subscriptions, which should go in item 9.

** Schedule C-1, Page 17 must be fully completed or this expenditure will not be allowed.

*** Facility should self-disallow the expense on Page 28 of the Cost Report.

Schedule of Other Travel and Entertainment

Description	CCNH	RHNS	(Specify)
Total Other Travel and Entertainment	\$ -	\$ -	\$ -

Schedule of Other Advertising

Description	CCNH	RHNS	(Specify)
Total Other Advertising	\$ -	\$ -	\$ -

Schedule of Dues

Description	CCNH	RHNS	(Specify)
CAHCF	\$ 5,468		
Total Dues	\$ 5,468	\$ -	\$ -

Schedule of Contributions

Description	CCNH	RHNS	(Specify)
Total Contributions	\$ -	\$ -	\$ -

Schedule of Other Administrative and General

Description	CCNH	RHNS	(Specify)
Printing	\$ 3,949		
CT back ground check	\$ 2,538		
Payroll Service	\$ 13,861		
Computer services	\$ 26,863		
Late fees	\$ 16,853		
Miscellaneous Administration	\$ 1		
License & Permits	\$ 1,587		
Bank Charges	\$ 2,622		
Total Other Administrative and General	\$ 68,274	\$ -	\$ -

Schedule C-1 - Management Services*

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 17	of 37
Name & Address of Individual or Company Supplying Service	Cost of Management Service	Full Description of Mgmt. Service Provided	Indicate Where Costs are Included in Annual Report Page #/Line #	

*** In addition to management fees reported on page 16, line m12 include any additional management company charges or allocations of home office overhead costs reported elsewhere in the Annual Report.**

C. Expenditures Other Than Salaries (cont'd) - Dietary Basis for Allocation of Costs (See Note on Page 5)

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 18	of 37
Item	Total	CCNH	RHNS	(Specify)
2. Dietary				
a. In-House Preparation & Service				
1. Raw Food	\$ 262,790	262,790		
2. Non-Food Supplies	\$ 35,617	35,617		
3. Other (Specify) _____	\$			
b. Purchased Services (by contract other than through Management Services) (Complete Schedule C-2 att. Page 21)	\$			
c. Management Services**	\$			
d. Other (Specify) _____	\$			
2E. Total Dietary Expenditures (2a + b + c + d)	\$ 298,407	298,407		
2F. Dietary Questionnaire	Total	CCNH	RHNS	(Specify)
G. Resident Meals: Total no. of meals served per day:*	73,026	73,026		
H. Is cost of employee meals included in 2E? <input type="radio"/> Yes <input checked="" type="radio"/> No				
I. Did you receive revenue from employees? <input type="radio"/> Yes <input checked="" type="radio"/> No If yes, specify amt.				
J. Where is the revenue received reported in the Cost Report? (Page/Line Item)				
K. Is cost of meals provided to persons other than employees or residents (i.e., Board Members, Guests) included in 2E? <input type="radio"/> Yes <input checked="" type="radio"/> No If yes, specify cost.				
L. Is any revenue collected from these people? <input type="radio"/> Yes <input checked="" type="radio"/> No If yes, specify amt.				
M. Where is the revenue received reported in the Cost Report? (Page/Line Item)				
N. Is cost of food (other than meals, e.g., snacks at monthly staff meetings, board meetings) provided to employees included in 2E? <input type="radio"/> Yes <input checked="" type="radio"/> No If yes, specify cost.				
O. Is any revenue collected from employees? <input type="radio"/> Yes <input checked="" type="radio"/> No If yes, specify amt.				
P. Where is the revenue received reported in the Cost Report? (Page/Line Item)				

* Count each tray served to a resident at meal time, but do not count liquids or other "between meal" snacks.
 ** Schedule C-1, Page 17 must be fully completed or this expenditure will not be allowed.

C. Expenditures Other Than Salaries (cont'd) - Laundry Basis for Allocation of Costs
(See Note on Page 5)

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	19	37
Item	Total	CCNH	RHNS	(Specify)
3. Laundry				
a. In-House Processing*	Lbs.			
1. Bed linens, cubicle curtains, draperies, gowns and other resident care items washed, ironed, and/or processed.***	Amt. \$			
2. Employee items including uniforms, gowns, etc. washed, ironed and/or processed.***	Lbs.			
	Amt. \$			
3. Personal clothing of residents washed, ironed, and/or processed.***	Lbs.			
	Amt. \$			
4. Repair and/or purchase of linens.***	Lbs.			
	Amt. \$	166	166	
b. Purchased Services (by contract other than through Management Services) (Complete Schedule C-2 att. Page 21)	\$	78,213	78,213	
c. Management Services**	\$			
d. Other (Specify)	\$			
3E. Total Laundry Expenditures (3a + b + c + d)	\$	78,379	78,379	
3F. Laundry Questionnaire				
G. Is cost of employee laundry included in 3E?	<input type="radio"/> Yes	<input checked="" type="radio"/> No	If yes, specify cost.	
H. Did you receive revenue from employees?	<input type="radio"/> Yes	<input checked="" type="radio"/> No	If yes, specify amt.	
I. Where is the revenue received reported in the Cost Report?	(Page/Line Item)			
J. Is Cost of laundry provided to persons other than employees or residents included in 3E?	<input type="radio"/> Yes	<input checked="" type="radio"/> No	If yes, specify cost.	
K. Did you receive revenue from these people?	<input type="radio"/> Yes	<input checked="" type="radio"/> No	If yes, specify amt.	
L. Where is the revenue received reported in the Cost Report?	(Page/Line Item)			

* Do not include salaries from page 10 as part of dollar values recorded in 1, 2, 3, and 4.

All allocations should add to total recorded in 3E.

** Schedule C-1, Page 17 must be fully completed or this expenditure will not be allowed.

*** Pounds of Laundry only required for multi-level facilities.

**C. Expenditures Other Than Salaries (cont'd) - Housekeeping and Resident Care
 Basis for Allocation of Costs (See Note on Page 5)**

Name of Facility		License No.	Report for Year Ended		Page	of
The Guilford House		460-C	9/30/2017		20	37
Item		Total	CCNH	RHNS	(Specify)	
4.	Housekeeping	Sq. Ft. Serviced by Personnel				
a.	In-House Care					
	1. Supplies - Cleaning (<i>Mops, pails, brooms, etc.</i>)	Amt. \$	36,884	36,884		
b.	Purchased Services (<i>by contract other than through Management Services</i>) (<i>Complete Schedule C-2 att. Page 21</i>)	Sq. Ft. Serviced by Personnel				
		Amt. \$				
c.	Management Services*	\$				
d.	Other (<i>Specify</i>)	\$				
4E.	Total Housekeeping Expenditures (4a + b + c + d)	\$	36,884	36,884		
5.	Resident Care (Supplies)**					
a.	Prescription Drugs***					
	1. Own Pharmacy	\$				
	2. Purchased from Partner's Pharmacy	\$	639,247	639,247		
b.	Medicine Cabinet Drugs	\$				
c.	Medical and Therapeutic Supplies	\$	203,057	203,057		
d.	Ambulance/Limousine***	\$				
e.	Oxygen					
	1. For Emergency Use	\$				
	2. Other***	\$	27,205	27,205		
f.	X-rays and Related Radiological Procedures***	\$	16,341	16,341		
g.	Dental (<i>Not dentists who should be included under salaries or fees</i>)	\$				
h.	Laboratory***	\$	52,834	52,834		
i.	Recreation	\$	21,466	21,466		
j.	Other (Specify)**** See Attached Schedule	\$	91,988	91,988		
5K.	Total Resident Care Expenditures (5a - 5j)	\$	1,052,136	1,052,136		

* Schedule C-1, Page 17 must be fully completed or this expenditure will not be allowed.

** Do not include any fees to professional staff, these should be reported on Page 13, or, if paid on salary basis, on Page 10.

*** Facility should self-disallow the expense on Page 29 of the Cost Report.

**** ICFMR's should provide a detailed schedule of all Day Program Costs.

Report of Expenditures
Schedule C-2 - Individuals or Firms Providing Services by Contract *

Name of Facility The Guilford House			License No. 460-C		Report for Year Ended 9/30/2017			Page of 21 37		
Name of Individual or Company	Address	Related ** to Owners, Operators, Officers		Explanation of Relationship	Full Explanation of Service Provided*	Total Cost/Page Ref.***				
		Yes	No			CCNH	RHNS	(Specify)	Pg	Line
All State Fire Equipment		<input type="radio"/>	<input checked="" type="radio"/>		Fire Equipment	536			22	
Bioserv		<input type="radio"/>	<input checked="" type="radio"/>		Medical Waste	643			22	
Gentech Power Systems		<input type="radio"/>	<input checked="" type="radio"/>		Generator Service	7,284			22	
Guaranty Pest Elimination		<input type="radio"/>	<input checked="" type="radio"/>		Pest Service	2,446			22	
John's Refuse & Recycle		<input type="radio"/>	<input checked="" type="radio"/>		Trash Service	24,556			22	
Mack Fire Protection, LLC		<input type="radio"/>	<input checked="" type="radio"/>		Fire Sprinklers	2,920			22	
Proshred Security		<input type="radio"/>	<input checked="" type="radio"/>		Paper Shred	1,760			22	
Red Hawk Fire & Security LLC		<input type="radio"/>	<input checked="" type="radio"/>		Fire Sprinklers	6,411			22	
Sarracco Mechanical Services LLC		<input type="radio"/>	<input checked="" type="radio"/>		HVAC	3,882			22	
Stericycle, Inc		<input type="radio"/>	<input checked="" type="radio"/>		Medical Waste	2,065			22	
Trans Clean		<input type="radio"/>	<input checked="" type="radio"/>		Kitchen Vent Cleaning	585			22	
Tyco Integrated Security LLC		<input type="radio"/>	<input checked="" type="radio"/>		Door Security	183			22	
Paulo Landscaping LLC		<input type="radio"/>	<input checked="" type="radio"/>		Sewer treatment plant maintenance	76,721			22	
#REF!		<input type="radio"/>	<input checked="" type="radio"/>		Yard Maintenance	29,695			22	

* List all contracted services over \$10,000. Use additional sheets if necessary.

** Refer to Page 4 for definition of related.

*** Please cross-reference amount to the appropriate page in the Annual Report (Pages 16, 18, 19, 20 or 22).

C. Expenditures Other Than Salaries (cont'd) - Maintenance and Property

Name of Facility	License No.	Report for Year Ended			Page	of
The Guilford House	460-C	9/30/2017			22	37
Item	Total	CCNH	RHNS	(Specify)		
6. Maintenance & Operation of Plant						
a. Repairs & Maintenance	\$ 37,137	37,137				
b. Heat	\$ 810	810				
c. Light & Power	\$ 94,096	94,096				
d. Water	\$ 9,488	9,488				
e. Equipment Lease (<i>Provide detail on page 6</i>)	\$ 18,186	18,186				
f. Other (<i>itemize</i>)	\$ 234,565	234,565				
See Attached Schedule						
6g. Total Maint. & Operating Expense (6a - 6f)	\$ 394,282	394,282				
7. Depreciation (<i>complete schedule page 23*</i>)						
a. Land Improvements	\$					
b. Building & Building Improvements	\$					
c. Non-Movable Equipment	\$					
d. Movable Equipment	\$ 21,077	21,077				
*7e. Total Depreciation Costs (7a + b + c + d)	\$ 21,077	21,077				
8. Amortization (<i>Complete att. Schedule Page 24*</i>)						
a. Organization Expense	\$ 7,048	7,048				
b. Mortgage Expense	\$					
c. Leasehold Improvements	\$ 3,744	3,744				
d. Other (<i>Specify</i>)	\$					
*8e. Total Amortization Costs (8a + b + c + d)	\$ 10,792	10,792				
9. Rental payments on leased real property less real estate taxes included in item 10b	\$ 772,948	772,948				
10. Property Taxes						
a. Real estate taxes paid by owner	\$					
b. Real estate taxes paid by lessor	\$					
c. Personal property taxes	\$ 5,590	5,590				
11. Total Property Expenses (7e + 8e + 9 + 10)	\$ 810,407	810,407				

* Amounts entered in these items must agree with detail on Schedule for Depreciation and Amortization Page 23 and Page 24.

Schedule of Movable Equipment Acquired during this report period

Acquisition Date	Description of Item	Cost	Useful Life	Depreciation
Additions:				
11/15/2016	Carpet Master	\$ 1,585	5	\$ 264
12/15/2016	Carpet Extractor	\$ 3,186	5	\$ 478
4/27/2017	Window Hardware	\$ 650	5	\$ 54
4/30/2017	Surface Pro 4	\$ 1,489	5	\$ 124
6/1/2017	Dell Computer & Server	\$ 17,706	5	\$ 885
6/21/2017	Tyco Security System	\$ 5,245	5	\$ 262
9/29/2017	Website Design	\$ 2,223	5	\$ -
11/17/2016	Curtins	\$ 2,721	7	\$ 324
1/27/2017	Arm Chair	\$ 1,068	7	\$ 102
2/18/2017	Nurse Book Case	\$ 1,011	7	\$ 84
9/19/2017	Reclining Chair	\$ 1,074	7	\$ -
	50 Mattress from operations to Realty Company	\$ -		\$ (1,557)
Total additions for Movable Equipment		\$ 37,958		\$ 1,020
Deletions:				
Total deletions for Movable Equipment		\$ -		\$ -

*Ties to Page 23, Line D2c

**Ties to Page 23, Line D2b

Schedule of Leasehold Improvements Acquired during this report period

Acquisition Date	Description of Item	Cost	Useful Life	Depreciation
Additions:				
Total additions for Leasehold Improvement		\$ -		\$ -
Deletions:				
Total deletions for Leasehold Improvement		\$ -		\$ -

*Ties to Page 24, Line C3

**Ties to Page 24, Line C2

Amortization Schedule*

Name of Facility The Guilford House			License No. 460-C		Report for Year Ended 9/30/2017			Page 24	of 37
Item	Date of Acquisition		Length of Amortization	Cost to Be Amortized	Accumulated Amort. to Beginning of Year's Operations	Basis for Computing Amortization**	Rate %	Amortization for This Year	Totals
	Month	Year							
A. Organization Expense									
1.									
2.									
3. Spaulding Loan Origination Fees		2013		17,000	17,000				
A-4. Subtotal									
B. Mortgage Expense									
1. Refinances Fee		2015		8,810	1,762			7,048	
2.									
3.									
B-4. Subtotal									7,048
C. Leasehold Improvements and Other									
1. Acquired prior to this report period				131,479	35,031			3,744	
2. Disposals (attach schedule)									
3. Acquired during this report period (attach schedule)									
C-4. Subtotal									3,744
D. Total Amortization									10,792

* Straight-line method must be used.

** Specify which of the following bases were used:

- A. Minimum of 5 years or 60 months.
- B. Life of mortgage; OR
- C. Remaining Life of Lease; OR
- D. Actual Life if owned by Related Party.

C. Expenditures Other Than Salaries (cont'd) - Property Questionnaire

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 25	of 37
11. Property Questionnaire				
Part A				
Is the property either owned by the Facility or leased from a Related Party?*		<input checked="" type="radio"/> Yes	<input type="radio"/> No	If "Yes," complete Part B. If "No," complete Part C.
*If any owner or operator of this facility is related by family, marriage, ownership, ability to control or business association to any person or organization from whom buildings are leased, then it is considered a related party transaction.				
Description	Total			
1. Date Land Purchased				
2. Date Structure Completed				
3. If NOT Original Owner, Date of Purchase				
4. Date of Initial Licensure				
5. Total Licensed Bed Capacity				
6. Square Footage				
7. Acquisition Cost				
a. Land				
b. Building				
Part B - Owner and Related Parties	1st Mortgage	2nd Mortgage	3rd Mortgage	4th Mortgage
1. Financing				
a. Type of Financing (e.g., fixed, variable)	HUD			
b. Date Mortgage Obtained	01/01/10			
c. Interest Rate for the Cost Year	3.98%			
d. Term of Mortgage (number of years)	40			
e. Amount of Principal Borrowed	10,500,000			
f. Principal balance outstanding as of _____	10,075,296			
Complete if Mortgage was Refinanced During Current Cost Year				
g. Type of Financing (e.g., fixed, variable)				
h. Date of Refinancing				
i. New Interest Rate				
j. Term of Mortgage (number of years)				
k. Amount of Principal Borrowed				
l. Principal Outstanding on Note Paid-Off				
Part C - Arms-Length Leases for Real Property Improvements Only				
Name and Address of Lessor	Property Leased	Date of Lease	Term of Lease	Annual Amount of Lease

Note: Be sure required copies of leases are attached to Page 25 and real estate taxes paid by lessor are included on Page 22, Item 10b.

C. Expenditures Other Than Salaries (cont'd) - Interest

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	26	37
Item	Total	CCNH	RHNS	(Specify)
12. Interest				
A. Building, Land Improvement & Non-Movable Equipment				
1. First Mortgage	\$			
Name of Lender	Rate			
Address of Lender				
2. Second Mortgage	\$			
Name of Lender	Rate			
Address of Lender				
3. Third Mortgage	\$			
Name of Lender	Rate			
Address of Lender				
4. Fourth Mortgage	\$			
Name of Lender	Rate			
Address of Lender				
B. CHEFA Loan Information				
1. Original Loan Amount	\$			
2. Loan Origination Date				
3. Interest Rate %				
4. Term				
5. CHEFA Interest Expense				
12 B7. Total Building Interest Expense (A1 - A4 + B5)	\$			

(Carry Subtotals forward to next page)

C. Expenditures Other Than Salaries (cont'd) - Interest and Insurance

Name of Facility The Guilford House		License No. 460-C		Report for Year Ended 9/30/2017		Page of 27 37	
Item				Total	CCNH	RHNS	(Specify)
Subtotals Brought Forward:							
12. C. Movable Equipment							
1. Automotive Equipment \$							
A. Item		Rate	Amount				
Lender							
Address of Lender							
2. Other (Specify) \$				80,889	80,889		
A. Item		Rate	Amount				
Working Capital Loans			49,295				
Lender							
TD Bank, 1st National Bank, Sapulding Capital							
Address of Lender							
B. Item		Rate	Amount				
Vendor Accounts Payable Loan			31,594				
Lender							
Omni, Partner's, Dell, Tyco Global							
Address of Lender							
12. C. 3. Total Movable Equipment Interest Expense (C1 + 2) \$				80,889	80,889		
12. D. Other Interest Expense (Specify) \$				996	996		
Interest Paid to P. J. Moffie							
13. Total All Interest Expense (12B7 + 12C3 + 12D) \$				81,885	81,885		
14. Insurance							
a. Insurance on Property (buildings only) \$				4,705	4,705		
b. Insurance on Automobiles \$							
c. Insurance other than Property (as specified above)							
1. Umbrella (Blanket Coverage) \$							
2. Fire and Extended Coverage \$							
3. Other (Specify) \$							
14d. Total Insurance Expenditures (14a + b + c) \$				4,705	4,705		
15. Total All Expenditures (A-13 thru C-14) \$				10,062,267	10,062,267		

D. Adjustments to Statement of Expenditures

Name of Facility				License No.	Report for Year Ended	Page	of
The Guilford House				460-C	9/30/2017	28	37
Item No.	Page No.	Line No.	Item Description	Total Amount of Decrease	CCNH	RHNS	(Specify)
Page 10 - Salaries and Wages							
1.			Outpatient Service Costs	\$			
2.			Salaries not related to Resident Care	\$			
3.			Occupational Therapy	\$			
4.			Other - See attached Schedule	\$			
Page 13 - Professional Fees							
5.			Resident Care Physicians **	\$			
6.			Occupational Therapy	\$			
7.			Other - See attached Schedule	\$			
Pages 15 & 16 - Administrative and General							
8.			Discriminatory Benefits	\$			
9.			Bad Debts	\$	34,163	34,163	
10.			Accounting & Legal	\$			
11.			Telephone	\$			
12.			Cellular Telephone	\$			
13.			Life insurance premiums on the life of Owners, Partners, Operators	\$			
14.			Gifts, flowers and coffee shops	\$			
15.			Education expenditures to colleges or universities for tuition and related costs for owners and employees	\$			
16.			Travel for purposes of attending conferences or seminars outside the continental U.S. Other out-of-state travel in excess of one representative	\$			
17.			Automobile Expense (e.g. personal use)	\$			
18.			Unallowable Advertising *	\$			
19.			Income Tax / Corporate Business Tax	\$			
20.			Fund Raising / Contributions	\$			
21.			Unallowable Management Fees	\$			
22.			Barber and Beauty	\$			
23.			Other - See attached Schedule	\$	20,190	20,190	
Page 18 - Dietary Expenditures							
24.			Meals to employees, guests and others who are not residents	\$			
Page 19 - Laundry Expenditures							
25.			Laundry services to employees, guests and others who are not residents	\$			
Page 20 - Housekeeping Expenditures							
26.			Housekeeping services to employees, guests and others who are not residents	\$			
Subtotal (Items 1 - 26)				\$	54,353	54,353	

* All except "Help Wanted".

(Carry Subtotal forward to next page)

** Physicians who provide services to Title 19 residents are required to bill the Department of Social Services directly for each individual resident.

Schedule of Other Salaries Adjustment

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
Total Other Salaries Adjustment			\$ -	\$ -	\$ -

Schedule of Fees Adjustments

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
Total Other Fees Adjustments			\$ -	\$ -	\$ -

Schedule of Other A&G Adjustments

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
16	L-3	Employee Relations	\$ 3,336		
16	13-M	Late Fees	\$ 16,853		
16	13-M	Miscellaneous Administration	\$ 1		
Total Other A&G Adjustments			\$ 20,190	\$ -	\$ -

D. Adjustments to Statement of Expenditures (cont'd)

Name of Facility The Guilford House			License No. 460-C	Report for Year Ended 9/30/2017	Page 29	of 37	
Item No.	Page No.	Line No.	Item Description	Total Amount of Decrease	CCNH	RHNS	(Specify)
Subtotals Brought Forward				\$ 54,353	54,353		
Page 20 - Resident Care Supplies***							
27.			Prescription Drugs	\$			
28.			Ambulance/Limousine	\$			
29.			X-rays, etc	\$			
30.			Laboratory	\$			
31.			Medical Supplies	\$			
32.			Oxygen (non emergency)	\$			
33.			Occupational Therapy	\$			
34.			Other - See Attached Schedule	\$ 612,623	612,623		
Page 22 - Maintenance and Property							
35.			Excess Movable Equipment Depreciation See Attached Schedule	\$			
36.			Depreciation on Unallowable Motor Vehicles	\$			
37.			Unallowable Property and Real Estate Taxes	\$			
38.			Rental of Building Space or Rooms	\$			
39.			Other - See Attached Schedule	\$ 38,270	38,270		
Page 27 - Insurance							
40.			Mortgage Insurance	\$			
41.			Property Insurance	\$			
Other - Miscellaneous							
42.			Research or Experimental Activities	\$			
43.			Radio and Television Revenue	\$			
44.			Vending Machine Revenue	\$			
45.			Purchase Discounts and Allowances	\$			
46.			Duplications of functions or services	\$			
47.			Expenditures made for the protection, enhancement or promotion of the providers interest	\$			
48.			Interest Income on Accounts Rec	\$			
49.			Other (include personnel and other costs unrelated to resident care) - See Attached Schedule	\$ 996	996		
Not For Profit Providers Only							
50.			Building/Non Movable Eq. Depreciation Unallowable Building Interest - See Attached Schedule	\$			
51.	Total Amount of Decrease (Items 1 - 50)			\$ 706,242	706,242		

*** Items billed directly to Department of Social Services and/or Health Services in CT, or other states, Medicare, and private-pay residents. Identify separately by category as indicated on Page 20.

The Guilford House
9/30/2017

Schedule of Other Ancillary Costs

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
20	5-A-2	Pharmacy Med A	\$ 466,129		
20	5-H	Lab A	\$ 52,834		
20	5-F	Radiology Med A	\$ 12,048		
20	5-J	Complex Med Equip Med A	\$ 41,716		
20	5-J	Medicare Non-Billable	\$ 32,929		
20	5-J	Medicare Transportation	\$ 6,967		
Total Other Ancillary Costs			\$ 612,623	\$ -	\$ -

Schedule of Excess Movable Equipment Depreciation

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
Total Excess Movable Equipment Depreciation			\$ -	\$ -	\$ -

Schedule of Other Property Adjustments

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
22	6-F	Bulk TV	\$ 38,270		
Total Other Property Adjustments			\$ 38,270	\$ -	\$ -

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
27	Line 2-D	Interest Expense	\$ 996		
Total Other Adjustments			\$ 996	\$ -	\$ -

Schedule of Unallowable Building Interest

Page Ref	Line Ref	Description	CCNH	RHNS	(Specify)
Total Unallowable Building Interest			\$ -	\$ -	\$ -

F. Statement of Revenue

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017			Page 30	of 37
Item	Total	CCNH	RHNS	(Specify)		
I. Resident Room, Board & Routine Care Revenue						
1. a. Medicaid Residents (<i>CT only</i>)	\$ 3,698,210	3,698,210				
b. Medicaid Room and Board Contractual Allowance **	\$ (1,374,989)	(1,374,989)				
2. a. Medicaid (<i>All other states</i>)	\$					
b. Other States Room and Board Contractual Allowance **	\$					
3. a. Medicare Residents (<i>all inclusive</i>)	\$ 3,923,675	3,923,675				
b. Medicare Room and Board Contractual Allowance **	\$ 2,074,855	2,074,855				
4. a. Private-Pay Residents and Other	\$ 2,155,895	2,155,895				
b. Private-Pay Room and Board Contractual Allowance **	\$ (31,058)	(31,058)				
II. Other Resident Revenue						
1. a. Prescription Drugs - Medicare	\$ 480,055	480,055				
b. Prescription Drugs - Medicare Contractual Allowance **	\$ (480,055)	(480,055)				
c. Prescription Drugs - Non-Medicare	\$ 148,335	148,335				
d. Prescription Drugs - Non-Medicare Contractual Allowance **	\$ (148,166)	(148,166)				
2. a. Medical Supplies - Medicare	\$					
b. Medical Supplies - Medicare Contractual Allowance **	\$					
c. Medical Supplies - Non-Medicare	\$					
d. Medical Supplies - Non-Medicare Contractual Allowance **	\$					
3. a. Physical Therapy - Medicare	\$ 1,748,285	1,748,285				
b. Physical Therapy - Medicare Contractual Allowance **	\$ (1,730,671)	(1,730,671)				
c. Physical Therapy - Non-Medicare	\$ 420,621	420,621				
d. Physical Therapy - Non-Medicare Contractual Allowance **	\$ (409,401)	(409,401)				
4. a. Speech Therapy - Medicare	\$ 242,675	242,675				
b. Speech Therapy - Medicare Contractual Allowance **	\$ (242,188)	(242,188)				
c. Speech Therapy - Non-Medicare	\$ 73,250	73,250				
d. Speech Therapy - Non-Medicare Contractual Allowance **	\$ (73,250)	(73,250)				
5. a. Occupational Therapy - Medicare	\$ 1,535,627	1,535,627				
b. Occupational Therapy - Medicare Contractual Allowance **	\$ (1,512,880)	(1,512,880)				
c. Occupational Therapy - Non-Medicare	\$ 315,367	315,367				
d. Occupational Therapy - Non-Medicare Contractual Allowance **	\$ (315,367)	(315,367)				
6. a. Other (<i>Specify</i>) - Medicare	\$					
b. Other (<i>Specify</i>) - Non-Medicare	\$ (0)	(0)				
III. Total Resident Revenue (Section I. thru Section II.)	\$ 10,498,826	10,498,826				
IV. Other Revenue*						
1. Meals sold to guests, employees & others	\$					
2. Rental of rooms to non-residents	\$					
3. Telephone	\$					
4. Rental of Television and Cable Services	\$					
5. Interest Income (<i>Specify</i>)	\$ 6,420	6,420				
6. Private Duty Nurses' Fees	\$					
7. Barber, Coffee, Beauty and Gift shops	\$					
8. Other (<i>Specify</i>)	\$					
V. Total Other Revenue (1 thru 8)	\$ 6,420	6,420				
VI. Total All Revenue (III +V)	\$ 10,505,246	10,505,246				

* Facility should off-set the appropriate expense on Page 28 or Page 29 of the Cost Report.

** Facility should report all contractual allowances and/or payer discounts.

Schedule of Other Resident Revenue - Medicare

Related Exp

Page Ref	Description	CCNH	RHNS	(Specify)
	Lab Med A	\$ 27,072		
	Radiology Med A	\$ 11,947		
	Lab Med A	\$ (27,072)		
	Radiology Med A	\$ (11,947)		
Total Other Resident Revenue - Medicare		\$ -	\$ -	\$ -

Schedule of Other Non-Medicare Resident Revenue

Related Exp

Page Ref	Description	CCNH	RHNS	(Specify)
	Lab	\$ 7,453		
	Radiology	\$ 4,097		
	Lab	\$ (7,453)		
	Radiology	\$ (4,097)		
Total Other Resident Revenue		\$ (0)	\$ -	\$ -

Interest Income

Account

Page Ref	Account	Balance	CCNH	RHNS	(Specify)
	Interest Income on old Private A/R balance	-	\$ 6,420		
Total Interest Income			\$ 6,420	\$ -	\$ -

Schedule of Other Revenue

Page Ref	Description	CCNH	RHNS	(Specify)
Page 10 Li	Other Income - Accounting Service	\$ 30,000		
	Office Salary	\$ (30,000)		
Total Other Revenue		\$ -	\$ -	\$ -

G. Balance Sheet

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	31	37
Account			Amount	
Assets				
A. Current Assets				
1. Cash (<i>on hand and in banks</i>)			\$	351,437
2. Resident Accounts Receivable (Less Allowance for Bad Debts)			\$	1,038,230
3. Other Accounts Receivable (Excluding Owners or Related Parties)			\$	
4. Inventories			\$	17,154
5. Prepaid Expenses			\$	10,948
a. Prepaid Interest	2,916			
b. Prepaid Other	8,032			
c. _____				
d. _____				
6. Interest Receivable			\$	
7. Medicare Final Settlement Receivable			\$	
8. Other Current Assets (<i>itemize</i>)			\$	

A-9. Total Current Assets (Lines A1 thru 8)			\$	1,417,770
B. Fixed Assets				
1. Land			\$	
2. Land Improvements	*Historical Cost _____		\$	
	Accum. Depreciation _____	Net		
3. Buildings	*Historical Cost _____		\$	
	Accum. Depreciation _____	Net		
4. Leasehold Improvements	*Historical Cost <u>131,479</u>		\$	92,705
	Accum. Depreciation <u>38,775</u>	Net		
5. Non-Movable Equipment	*Historical Cost _____		\$	
	Accum. Depreciation _____	Net		
6. Movable Equipment	*Historical Cost <u>512,323</u>		\$	76,621
	Accum. Depreciation <u>435,701</u>	Net		
7. Motor Vehicles	*Historical Cost _____		\$	
	Accum. Depreciation _____	Net		
8. Minor Equipment-Not Depreciable			\$	
9. Other Fixed Assets (<i>itemize</i>)			\$	
Loan Origination Fee	25,810			
Accum Loan Origination Fee	(25,810)			
B-10. Total Fixed Assets (Lines B1 thru 9)			\$	169,326

* Historical Costs must agree with Historical Cost reported in Schedules on Depreciation and Amortization (Pages 23 and 24).

(Carry Total forward to next page)

G. Balance Sheet (cont'd)

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	32	37
Account			Amount	
Total Brought Forward:			\$	1,587,096
C. Leasehold or like property recorded for Equity Purposes.				
1. Land			\$	
2. Land Improvements				
	*Historical Cost	_____		
	Accum. Depreciation	_____	Net	\$
3. Buildings				
	*Historical Cost	_____		
	Accum. Depreciation	_____	Net	\$
4. Non-Movable Equipment				
	*Historical Cost	_____		
	Accum. Depreciation	_____	Net	\$
5. Movable Equipment				
	*Historical Cost	_____		
	Accum. Depreciation	_____	Net	\$
6. Motor Vehicles				
	*Historical Cost	_____		
	Accum. Depreciation	_____	Net	\$
7. Minor Equipment-Not Depreciable			\$	
C-8 Total Leasehold or Like Properties (C1 thru 7)			\$	
D. Investment and Other Assets				
1. Deferred Deposits			\$	
2. Escrow Deposits			\$	
3. Organization Expense				
	*Historical Cost	_____		
	Accum. Depreciation	_____	Net	\$
4. Goodwill (Purchased Only)			\$	
5. Investments Related to Resident Care (<i>itemize</i>)			\$	

6. Loans to Owners or Related Parties (<i>itemize</i>)			\$	
Name and Address	Amount	Loan Date		
7. Other Assets (<i>itemize</i>)			\$	

D-8. Total Investments and Other Assets (Lines D1 thru 7)			\$	
D-9. Total All Assets (Lines A9 + B10 + C8 + D8)			\$	1,587,096

* Historical Costs must agree with Historical Cost reported in Schedules on Depreciation and Amortization (Pages 23 and 24).

G. Balance Sheet (cont'd)

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	33	37
Account			Amount	
Liabilities				
A. Current Liabilities				
1. Trade Accounts Payable			\$	918,587
2. Notes Payable (<i>itemize</i>)			\$	479,028
1st National Bank of Suffield			97,228	
TD Bank			68,313	
Global & Dell Financial			22,862	
Spaulding Capital Financial			290,624	
3. Loans Payable for Equipment (<i>Current portion</i>) (<i>itemize</i>)			\$	425,688
Name of Lender	Purpose	Amount	Date Due	
Omni Care	Payables	179,402		
Partner's Pharmacy	Payables	246,287		
4. Accrued Payroll (<i>Exclusive of Owners and/or Stockholders only</i>)			\$	108,217
5. Accrued Payroll (<i>Owners and/or Stockholders only</i>)			\$	
6. Accrued Payroll Taxes Payable			\$	8,380
7. Medicare Final Settlement Payable			\$	
8. Medicare Current Financing Payable			\$	
9. Mortgage Payable (<i>Current Portion</i>)			\$	
10. Interest Payable (<i>Exclusive of Owner and/or Related Parties</i>)			\$	1,921
11. Accrued Income Taxes*			\$	
12. Other Current Liabilities (<i>itemize</i>)			\$	363,252
Patient Exchange		(670) Accrued Pension Expense	19,303	
Patient Refunds		(2,956) Accrued Provider Tax	74,279	
Accrued Expense - Vacation Wages		252,699		
Accrued Medicare Expense		20,596		
A-13. Total Current Liabilities (Lines A1 thru 12)			\$	2,305,074

* Business Income Tax (not that withheld from employees). Attach copy of owner's Federal Income Tax Return.

(Carry Total forward to next page)

G. Balance Sheet (cont'd)

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 34	of 37
Account			Amount	
Total Brought Forward:			2,305,074	
Liabilities (cont'd)				
B. Long-Term Liabilities				
1. Loans Payable-Equipment (<i>itemize</i>)				
				\$
Name of Lender	Purpose	Amount	Date Due	
2. Mortgages Payable				\$
3. Loans from Owners or Related Parties (<i>itemize</i>)				\$
Name and Address of Lender	Amount	Loan Date		
4. Other Long-Term Liabilities (<i>itemize</i>)				\$
		53,996		
Due to P.J. Moffie				
Solamor Hospice		24,223		
CM 5775, LLC		678,903		
B-5. Total Long-Term Liabilities (Lines B1 thru 4)				\$ 757,122
C. Total All Liabilities (Lines A-13 + B-5)				\$ 3,062,195

G. Balance Sheet (cont'd)
Reserves and Net Worth

Name of Facility	License No.	Report for Year Ended	Page	of
The Guilford House	460-C	9/30/2017	35	37
Account			Amount	
A. Reserves				
1. Reserve for value of leased land			\$	
2. Reserve for depreciation value of leased buildings and appurtenances to be amortized			\$	
3. Reserve for depreciation value of leased personal property (<i>Equity</i>)			\$	
4. Reserve for leasehold real properties on which fair rental value is based			\$	
5. Reserve for funds set aside as donor restricted			\$	
6. Total Reserves			\$	
B. Net Worth				
1. Owner's Capital			\$	
2. Capital Stock			\$	1,000
3. Paid-in Surplus			\$	
4. Treasury Stock			\$	
5. Cumulated Earnings			\$	(2,311,115)
6. Gain or Loss for Period			\$	442,979
	10/1/2016	thru 9/30/2017		
7. Total Net Worth			\$	(1,867,136)
C. Total Reserves and Net Worth			\$	(1,867,136)
D. Total Liabilities, Reserves, and Net Worth			\$	1,195,059

H. Changes in Total Net Worth

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 36	of 37
Account			Amount	
A. Balance at End of Prior Period as shown on Report of 09/30/2016			\$	(2,310,115)
B. Total Revenue <i>(From Statement of Revenue Page 30)</i>			\$	10,505,246
C. Total Expenditures <i>(From Statement of Expenditures Page 27)</i>			\$	10,062,267
D. Net Income or Deficit			\$	442,979
E. Balance			\$	(1,867,136)
F. Additions				
1. Additional Capital Contributed <i>(itemize)</i>				
Calvin Moffie	457,020			
2. Other <i>(itemize)</i>				
F-3. Total Additions			\$	457,020
G. Deductions				
1. Drawings of Owners/Operators/Partners <i>(Specify)</i>			\$	64,983
Name and Address <i>(No., City, State, Zip)</i>	Title	Amount		
Calvin Moffie	Owner	64,983		
2. Other Withdrawings <i>(Specify)</i>			\$	
Purpose		Amount		
3. Total Deductions			\$	64,983
H. Balance at End of Period			\$	(1,475,099)
				09/30/17

I. Preparer's/Reviewer's Certification

Name of Facility The Guilford House	License No. 460-C	Report for Year Ended 9/30/2017	Page 37	of 37
<i>Check appropriate category</i>				
<input type="checkbox"/> Chronic and Convalescent Nursing Home only (CCNH)	<input type="checkbox"/> Rest Home with Nursing Supervision only (RHNS)	<input type="checkbox"/> (Specify)		
Preparer/Reviewer Certification				
<p>I have prepared and reviewed this report and am familiar with the applicable regulations governing its preparation. I have read the most recent Federal and State issued field audit reports for the Facility and have inquired of appropriate personnel as to the possible inclusion in this report of expenses which are not reimbursable under the applicable regulations. All non-reimbursable expenses of which I am aware (except those expenses known to be automatically removed in the State rate computation system) as a result of reading reports, inquiry or other services performed by me are properly reported as such in this report on Pages 28 and 29 (adjustments to statement of expenditures). Further, the data contained in this report is in agreement with the books and records, as provided to me, by the Facility.</p>				
Signature of Preparer	Title	Date Signed		
Printed Name of Preparer				
Tim Dolce				
Address		Phone Number		
109 West Lake Avenue, Guilford, CT		203-488-9142 ext. 4004		