## MASONICARE AT ASHLAR VILLAGE DISCLOSURE STATEMENT

FOR THE FISCAL YEAR ENDING SEPTEMBER 30, 2019

REGISTRATION UNDER CHAPTER 319hh
CONNECTICUT GENERAL STATUTES, AS AMENDED,
DOES NOT CONSTITUTE
APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY
THE STATE OF CONNECTICUT
OR THE STATE OF CONNECTICUT DEPARMENT OF SOCIAL SERVICES,
NOR DOES SUCH REGISTRATION EVIDENCE THE ACCURACY OR
COMPLETENESS OF THE INFORMATION SET OUT IN THIS
DISCLOSURE STATEMENT

## TABLE OF CONTENTS

Name and Address of Provider	1
Ashlar Village, Inc. Board of Directors	1
Business Experience	1
Judicial Proceedings	2
Affiliation	2
Description of Property	3
Benefits Included	3
Interests on Deposits Held in Escrow	4
Termination of the Ashlar Village Contract	4
Rights of a Surviving Spouse	5
Disposition of Personal Property	5
Tax Consequences	5
Reserve Funding-Escrow Accounts	6
Financial Statements	6
Proforma Income Statement 2020-2025	6
Entrance Fees and Periodic Charges	6
Actuarial Present Value of Prepaid Healthcare Obligations	7
Notice to Prospective Buyers	7
Annual Filings-Ashlar Village	8-14
Department of Social Services Filings	15
Changes to CCRC Statutes (Notice to Prospective Residents)	16-17

## Attachments to the Disclosure Statement for Ashlar Village, Inc. Dated: February 28, 2020

Attachment A – Consolidated Financial Statements and Source and Use – 2020-2025
Attachment B – Current and Historical Listing of Entry and
Monthly Fees – 2012-2019
Attachment C – Actuarial Certificate
Attachment D - Masonicare at Ashlar Village Residency Agreement, Rev. 8/9/2019

## NAME AND ADDRESS OF PROVIDER

MASONICARE AT ASHLAR VILLAGE, INC. CHESHIRE ROAD WALLINGFORD, CT 06492 (203) 679-6400

Masonicare at Ashlar Village is a 501(c)(3) company, incorporated in the State of Connecticut on February 25, 1991.

## RESIDENTIAL SERVICES BOARD OF DIRECTORS

Robert Polito, Jr., Chair William R. Deicker, Vice Chair Janet S. Berry, Secretary Newton Buckner, Treasurer William Bohman Sherwin M. Borsuk, M.D. Francis. Conlon Christopher J. Earle Robert J. Furce David Gessert Melvin E. Johnson Susan Koty Howard W. Orr Stephen W. Petri Thaddeus M. Stewart Jon-Paul Venoit, President and CEO James Rude, CFO & Assistant Treasurer

Members of the board of directors of Masonicare Ashlar Village, Inc. are appointed for a one-year term or until their respective successors are appointed and have qualified.

## **BUSINESS EXPERIENCE**

Masonicare at Ashlar Village, Inc., is a wholly owned affiliate of Masonicare, a 501(c)(3) corporation. In 2009, Masonicare observed its 110<sup>th</sup> anniversary of providing health and health related services to elderly Masons, their wives and widows, female members of the Connecticut Order of the Eastern Star, Prince Hall Masons, and the community at large.

The daily operation of Masonicare at Ashlar Village, Inc., is the responsibility of the Vice President of Residential Operations who is supervised by, and reports, to the President and Chief Executive Officer for 489 units: 40 villas, 72 cottages, 245 apartments, 91 general assisted living apartments and 41 dementia assisted living apartments.

Masonicare operates campuses in the towns of Wallingford, Mystic and Chester, CT. The Wallingford campus includes Masonicare Health Center (MHC), a 548 bed healthcare facility and Masonicare at Ashlar Village, Inc.

MHC began operation in the late 1800's and over the years, has grown and adapted to meet the changing needs of the elderly population it serves. Ashlar Village, Inc opened in September of 1985 to expand the continuum to include independent living. The campus allows Masonicare to carry out its philosophy of providing a continuum of care for the seniors it serves, from independent living in the Village to a home for the aged, intermediate, skilled nursing, acute, psychiatric, ambulatory and home health care through MHC and Masonicare's home health care agency. All Village residents receive priority access to the continuum healthcare services provided at MHC.

## JUDICIAL PROCEEDINGS

Neither Masonciare, Ashlar Village, Inc., nor any of the officers or directors of Ashlar Village, Inc., has been a party to any criminal, civil, or licensure action described in Section 17b-522(b) (4) of the Connecticut General Statutes.

## **AFFILIATION**

Masonicare at Ashlar Village, Inc., through Masonicare, serves the members of the Grand Lodge of Connecticut, A.F. & A.M., their wives and widows, female members of the Connecticut Order of the Eastern Star, Prince Hall Masons, and the general public.

Masonicare will be responsible for the financial and contractual obligations of the Residency Agreements executed by Masonciare at Ashlar Village, Inc., its wholly owned affiliate.

Both Masonicare and Ashlar Village, Inc., are not-for-profit corporations exempt from the payment of income tax under Section 501(c) (3) of the Federal Internal Revenue Code.

## DESCRIPTION OF PROPERTY

Masonicare at Ashlar Village site consists of 169 acres of rolling farmland in Wallingford, Connecticut. There are 489 total units at Masonicare at Ashlar Village consisting of 245 one, two, and three-bedroom apartments; 72 one and two-bedroom cottages; 40 two-bedroom villas, 91 general assisted living apartments, 41 dementia assisted living apartments, and a centralized Activities Center.

## BENEFITS INCLUDED IN THE ASHLAR VILLAGE MONTHLY FEE

There are currently seven contract types at Masonicare at Ashlar Village and are located in the Masonicare at Ashlar Village Administration office.

- 1. Contracts for Pioneer residents who signed between 1984 and 1987.
- 2. Contracts for non-Pioneers who signed up to March 30, 1989.
- 3. Contracts for residents signing between April 1, 1989 and August 7, 1999.
- 4. Contracts signed on or after August 8, 1999.
- 5. Contracts signed on or after April 13, 2004.
- 6. Contracts signed effective March 1, 2010.
- 7. Contracts signed effective August 9, 2019 (See attached)

A list of the services and amenities are described in the contracts.

## INTEREST ON DEPOSITS HELD IN ESCROW

Interest on deposits required to be held under escrow according to Chapter 316, Connecticut General Statutes, as amended, will be payable to the provider, Masonicare at Ashlar Village, Inc.

## TERMINATION OF THE ASHLAR VILLAGE CONTRACT

The contract for residency in Masonicare at Ashlar Village requires the payment of an entrance fee. The entrance fee is payable to Ashlar Village on the date the selected unit is occupied. The conditions under which an Ashlar Village Residency Agreement may be terminated are described in the seven different types of the Residency Agreements.

- 1. Contracts for Pioneer residents who signed between 1984 and 1987.
- 2. Contracts for non-Pioneers who signed up to March 30, 1989.
- 3. Contracts for residents signing between April 1, 1989 and August 7, 1999.
- 4. Contracts signed on or after August 8, 1999.
- 5. Contracts signed on or after April 13, 2004.
- 6. Contracts signed effective March 1, 2010.
- 7. Contracts signed effective August 9, 2019.

There are no entry fees required for Pond Ridge.

MASONICARE AT ASHLAR VILLAGE, INC. DISCLOSURE STATEMENT FEBRUARY 28, 2020

PAGE 5

## RIGHTS OF SURVIVING SPOUSE

A surviving spouse, who is a resident of Masonicare at Ashlar Village and a signatory to the Residency Agreement with his/her deceased spouse, is entitled to all the rights described in the Masonicare at Ashlar Village Residency Agreements.

A surviving spouse who is not a resident of Masonicare at Ashlar Village would require a new Residency Agreement or amendment to the resident's original contract, to receive care and services.

A surviving spouse who is a resident of Pond Ridge is entitled to the rights described in the Residency Agreement if the spouse requires an assisted living level of care. Surviving spouses who do not need assisted living services pay a monthly fee equivalent to a level of basic healthcare services.

## **DISPOSITION OF PERSONAL PROPERTY**

In the event of a Village or Pond Ridge resident's death, disposition of the resident's personal property is the responsibility of the executor or representative of the resident's estate.

In the event of the resident's permanent transfer to a nursing facility, disposition of a resident's personal property is the responsibility of the resident, his/her conservator, or next to kin.

In the event the resident's Residency Agreement is terminated by Masonicare at Ashlar Village or Pond Ridge, disposition of the resident's personal property is the responsibility of the resident.

## TAX CONSEQUENCES

Payment of the entrance fee required under the Masonicare at Ashlar Village Residency Agreement may have significant tax consequences and any person considering such a payment may wish to consult a qualified advisor.

## RESERVE FUNDING-ESCROW ACCOUNTS

## A. Reserve Fund Escrow Account

As required under Section 17b-525 of Chapter 319hh, Connecticut General Statutes, as amended, Ashlar Village, Inc., has placed on deposit with the M&T Bank, Albany, New York, monies to be held in Reserve Fund Escrow Account. These funds are invested in an interest-bearing instrument. Investment decisions regarding this account will be the responsibility of the M&T Bank, Albany, New York, as escrow agent.

## FINANCIAL STATEMENTS

For financial reporting purposes, the balance sheet and income statement for Ashlar Village, Inc. are consolidated with those of The Masonic Charity Foundation of Connecticut. Copies of the audited and certified financial statements for fiscal year ending September 2019 are located in <u>Attachment A.</u>

## PROFORMA INCOME STATEMENT 2020-2025

As required under Section 17b-524 of Chapter 319hh, Connecticut General Statutes, as amended, a five-year proforma income statement and accompanying notes can be found in <u>Attachment A</u> of this Disclosure Statement.

## **ENTRANCE FEES AND PERIODIC CHANGES**

All Masonicare at Ashlar Village residents pay an entrance fee and a monthly fee, based on the type of unit and whether the resident(s) is/are a single person or a couple. A complete history of those entrance fees and periodic charges can be found in <u>Attachment B</u>.

MASONICARE AT ASHLAR VILLAGE, INC. DISCLOSURE STATEMENT FEBRUARY 28, 2020

PAGE 7

Entrance fees paid by Masonicare at Ashlar Village residents are refundable to the resident or the residents' estate according to the prorated refund schedule described in the resident's Residency Agreement. For Residency Agreements signed prior to April 1, 1989, the entrance fee is refundable over a fifteen-year period. For Residency Agreements signed on or after April 1, 1989, the entrance fee is refundable over an 8-year period.

Financial assistance is available for residents unable to pay any monthly fee or other indebtedness owed to Masonicare at Ashlar Village under conditions described in paragraph 7 of the pre April 1, 1989 Residency Agreement (page 12), and Section VIII of the post April 1, 1989 Residency Agreement (page 28), Section K, page 3, on the August 1999 Residency Agreement, Section E, page 11 of the April 13, 2004 Residency Agreement, and Article F, page 11 of the March 1, 2010 Residency Agreement.

Regarding adjustments to the monthly fee, paragraph 2 of the pre April 1, 1989 Residency Agreement (page 12) states that increases of the monthly fees may be made at the discretion of the Masonicare at Ashlar Village, Inc. Board of Trustees. The post April 1, 1989 Residency Agreement contains this same statement in Section VII (page 28). The post April 1, 1991 Residency Agreement contains this same statement in Section Z, para. 1. (page 14). The post April 13, 2004 Residency Agreement contains this same statement in Article VI, para. B, page 10. The March 1, 2010 Residency Agreement contains the same statement in Article V, para. 4, page 10. The August 9, 2019 Residency Agreement contains the same statement in Article V, para. 4, page 10.

Pond Ridge residents pay a monthly fee based on the type of unit they occupy and an Assisted Living Service Agency fee based on the level of healthcare services they require.

## ACTURIAL PRESENT VALUE OF PREPAID HEALTHCARE OBLIGATIONS

The cost of certain healthcare services is included in the monthly fee, and there is no prepaid healthcare allotment.

A long-term care insurance benefit that pays all or part of the cost of skilled nursing care is available to qualifying residents who joined the community prior to November 15, 2000.

Pond Ridge residents do not receive this benefit.

Exhibit I

## **Residential Turnover Rates**

The Independent Living Unit residential turnover rates for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>2019</u>	<u> 2020</u>	<u> 2021</u>	2022	<u>2023</u>	2024
7.5%	9.3%	9.6%	9.8%	10.1%	10.3%

Exhibit II

## Average Age of Residents

The projected average age for the next five years for independent living residents is as follows:

<u>2020</u>	<u>2021</u>	2022	2023	2024
86.4	86.6	86.7	86.8	86.9

## **Health Care Utilization Rates**

Health care utilization rates, including admission rates and days per 100 residents by level of care for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

Skilled Nursing Facilit	acility	Fa	Nursina	Skilled
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	Utilizatio	n Rate	Admission	on Rate	Days per
<u>Year</u>	<u>Patients</u>	<u>%</u>	<b>Patients</b>	<u>%</u>	100 Residents
2019	20.5	4.5%	6.0	1.4%	1,645
2020	34.3	7.5%	27.6	6.5%	2,730
2021	36.6	7.9%	28.2	6.7%	2,887
2022	38.7	8.3%	28.7	6.8%	3,016
2023	40.3	8.5%	29.0	6.8%	3,109
2024	41.6	8.7%	29.4	6.9%	3,186

## **Personal Care Facility**

	Utilizatio	n Rate	Admission	on Rate	Days per
<u>Year</u>	<b>Patients</b>	<u>%</u>	<b>Patients</b>	<u>%</u>	100 Residents
2019	11.5	2.5%	9.0	2.1%	923
2020	13.7	3.0%	9.9	2.3%	1,086
2021	16.4	3.5%	10.0	2.4%	1,290
2022	18.1	3.9%	10.0	2.4%	1,408
2023	19.1	4.0%	10.1	2.4%	1,477
2024	19.8	4.2%	10.1	2.4%	1,518

Exhibit IV

## **Occupancy Rates**

Occupancy rates for indepented living units for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>2019</u>	<u>2020</u>	2021	2022	2023	2024
81%	92%	92%	92%	92%	92%

Exhibit V

## **Number of Health Care Admissions**

The number of health care admissions, by level of care, for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>Year</u>	Skilled Nursing	Personal Care
2019	6.0	9.0
2020	27.6	9.9
2021	28.2	10.0
2022	28.7	10.0
2023	29.0	10.1
2024	29.4	10.1

Exhibit VI

## Days of Care

The number of days of care, by level of care, for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>Year</u>	Skilled Nursing	Personal Care
2019	7,483	4,198
2020	12,529	4,986
2021	13,365	5,974
2022	14,127	6,595
2023	14,697	6,983
2024	15,170	7,231

Exhibit VII

## **Number of Permanent Transfers**

The number of permanent transfers to the skilled nursing or personal care facility for the most recently completed fiscal year are:

	<u>Transferring from:</u>		
	Independent	Personal	
Facility transferred to:	<u>Living</u>	<u>Care</u>	<u>Total</u>
Skilled Nursing	6	0	6
Personal Care	9	N/A	9

## NOTICE TO PROSPECTIVE RESIDENTS

Connecticut law requires Masonicare at Ashlar Village to provide notice to prospective residents; see pages 16-17.

## DEPARTMENT OF SOCIAL SERVICES FILING

All materials regarding Masonicare at Ashlar Village, Inc. are required to be on file with the State of Connecticut, Department of Social Services, under Section 17b-524 Chapter 316hh, Connecticut General Statues, as amended, are on file at the following address:

Department of Social Services Division of Elderly Services 25 Sigourney Street Hartford, CT 06106-5033



## NOTICE TO PROSPECTIVE RESIDENTS

Connecticut law requires Ashlar Village to provide prospective residents of our community (or legal representative) with the following statement.

- 1. A continuing-care contract is a financial investment and your investment may be at risk;
- 2. Ashlar Village's ability to meet our contractual obligations under such contract depends on our financial performance;
- 3. You are advised to consult an attorney or other professional experienced in matters relating to investments in continuing care; and
- 4. The Connecticut Department of Social Services does not guarantee the security of your investment.

## ACKNOWLEDGEMENT

I acknowledge that I have reviewed and understand the above statement as well as Ashlar Village's Residency Agreement.

Resident's Name	Resident's Signature	Date	
Resident's Name	Resident's Signature	Date	

July, 2019



## NOTICE TO PROSPECTIVE RESIDENTS

Connecticut law requires Ashlar Village to provide, not more than sixty nor less than ten days before a person occupies a continuing care facility, a revised and up-to-date disclosure statement to the prospective resident or to that person's legal representative.

If there have been no revisions to the disclosure statement since the prospect received one at a time of reserving a unit with a 5% deposit, the prospect will be so advised.

## ACKNOWLEDGEMENT

I have been informed that there have been no revisions to the original disclosure statement that I received at the time I placed a deposit on a unit at Ashlar Village.

Resident's Name	Resident's Signature	Date
Resident's Name	Resident's Signature	Date

## $\frac{\text{ATTACHMENT A}}{\text{CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS}}$ $\frac{2020\text{-}2025}{\text{CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS}}{\text{CONSOLIDATED FINANCIAL AND SOURCE AND USE STATEMENTS}}$

## MASONICARE AT ASHLAR VILLAGE CONSOLIDATED PROJECTED STATEMENT OF OPERATIONS

5 Year Forecast

PROJECTED STATEMENT OF OPERATIONS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2020 TO 2025

	FY 2020 Budget	FY 2021 Estimated	FY 2022 Estimated	FY 2023 Estimated	FY 2024 Estimated	FY 2025 Estimated
REVENUE						
Room & Board Earned Entry Fee	\$ 13,614,944 4,700,000	\$ 14,023,392 4,500,000	\$ 14,444,094 4,300,000	\$ 14,877,417 4,100,000	\$ 15,323,739 4,000,000	\$ 15,783,452 4,000,000
Other Operating	11,289,927	11,619,900	11,968,497	12,327,552	12,697,378	13,078,300
TOTAL REVENUE	29,604,871	30,143,292	30,712,591	31,304,969	32,021,118	32,861,751
EXPENSES						
Salaries & Wages	4,944,041	4,993,481	5,043,416	5,093,850	5,144,789	5,196,237
Benefits	1,451,197	1,465,709	1,480,366	1,495,170	1,510,121	1,525,223
Professional Fees	2,458,910	2,537,595	2,616,261	2,694,748	2,772,896	2,853,310
Supplies & Other expenses	4,474,242	4,617,418	4,760,558	4,903,374	5,045,572	5,191,894
Mgmt Fee	800,000	825,600	851,194	876,729	902,155	928,317
Depreciation & Amortization	4,000,000	4,080,000	4,161,600	4,244,832	4,329,729	4,416,323
	<b>:</b>	a	:1	ĵ.		110
Interest	3,968,233	4,047,598	4,128,550	4,211,121	4,295,343	4,381,250
Expense Recovery	K	r	*	r	3	7
Total Expenses	22,096,623	22,567,401	23,041,944	23,519,825	24,000,605	24,492,553
Net Income from Operations	7,508,248	7,575,891	7,670,647	7,785,144	8,020,513	8,369,198
Investment Income	1,928,000	1,601,569	1,601,569	1,601,569	1,601,569	1,601,569
Net income	\$ 9,436,248	\$ 9,177,460	\$ 9,272,216	\$ 9,386,713	\$ 9,622,082	\$ 9,970,767

PROJECTED STATEMENT OF OPERATIONS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2020 TO 2025 **MASONICARE AT ASHLAR VILLAGE** 

REVENUE	FY 2020 Budget		FY 2021 Estimated	_1	FY 2022 Estimated	FY 2023 Estimated	FY 2024 Estimated	FY 2025 Estimated	ed ed
Room & Board (1) Eamed Entry Fee	\$ 13,614,944 4,700,000	↔	14,023,392 4,500,000	<del>()</del>	14,444,094 4,300,000	\$ 14,877,417 4,100,000	\$ 15,323,739 4,000,000	\$ 15,783,452 4,000,000	452 000
Other Operating (1)	872,500	- 1	889,950	1	916,649	944,148	972,472	1,001,647	647
TOTAL REVENUE	19,187,444	1	19,413,342		19,660,743	19,921,565	20,296,212	20,785,098	860
EXPENSES									
Salaries & Wages (2) Benefits (2)	2,077,607		2,098,383		2,119,367	2,140,561	2,161,966	2,183,586	586
Professional Fees	1,823,000		1,881,336		1,939,657	1,997,847	2,055,785	6	402
Supplies & Other expenses (3)	3,417,717		3,527,084		3,636,424	3,745,516	3,854,136		906
Mgmt Fee	479,575		494,921		510,264	525,572	540,813		497
Depreciation & Amortization	4,000,000		4,080,000		4,161,600	4,244,832	4,329,729	4,416,323	323
Amortization	<u> </u>		а		(i	ă	9		
Interest	3,040,160		3,100,963		3,162,982	3,226,242	3,290,767	3,356,582	582
Expense Recovery	Ê				i		*		
Total Expenses	15,509,579	S	15,860,923		16,215,312	16,572,438	16,931,983	17,300,071	071
Net Income from Operations	3,677,865	↔	3,552,420		3,445,431	3,349,127	3,364,229	3,485,027	027
Investment Income	1,928,000	<b>⇔</b>	1,601,569		1,601,569	1,601,569	1,601,569	1,601,569	269
Net income	\$ 5,605,865	ω	5,153,989	es l	5,047,000	\$ 4,950,696	\$ 4,965,798	\$ 5,086,596	296

<sup>Notes & Assumptions:
(1) Revenues are anticipated to increase by 3% in future years.
(2) Salaries are inflated at a rate of 1% per year, with employee benefits being 29% of salaries and wages.
(3) Other operating expenses were inflated by 3.2, 3.1, 3.0, 2.9, 2.9%.</sup> 

PROJECTED STATEMENT OF OPERATIONS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2020 TO 2025 **MASONICARE AT ASHLAR VILLAGE ASSISTED LIVING** 

REVENUE	FY 2020 Budget	FY 2021 Estimated	FY 2022 Estimated	FY 2023 Estimated	FY 2024 Estimated	FY 2025 Estimated
Room & Board (1) Earned Entry Fee	₩	я <del>С</del>	ı ı	 ↔	a ar €	01 01 ₩
Other Operating (1)	10,417,427	10,729,950	11,051,848	11,383,404	11,724,906	12,076,653
TOTAL REVENUE	10,417,427	10,729,950	11,051,848	11,383,404	11,724,906	12,076,653
EXPENSES  Salaries & Wages (2)  Benefits (3)  Professional Fees Supplies & Other expenses (3)  Mgmt Fee Depreciation & Amortization Amortization Interest Expense Recovery	2,866,434 779,677 635,910 1,056,525 320,425	2,895,098 787,474 656,259 1,090,334 330,679	2,924,049 795,349 676,603 1,124,134 340,930	2,953,290 803,302 696,901 1,157,858 351,158	2,982,823 811,335 717,111 1,191,436 361,341	3,012,651 819,448 737,908 1,225,988 371,820 1,024,668
Total Expenses	6,587,044	6,706,478	6,826,632	6,947,387	7,068,622	7,192,482
Net Income from Operations	3,830,383	4,023,472	4,225,216	4,436,017	4,656,284	4,884,171
Investment Income Net income	\$ 3,830,383	\$ 4,023,472	\$ 4,225,216	\$ 4,436,017	\$ 4,656,284	\$ 4,884,171

## Notes & Assumptions:

- (1) Revenues are anticipated to increase by 3% in future years.(2) Salaries are inflated at a rate of 2% per year, with employee benefits remaining 25.37% of salaries and wages.(3) Other operating expenses were inflated by 3.2, 3.1, 3.0, 2.9, 2.9%.

## MASONICARE PROJECTED CONSOLIDATED BALANCE SHEETS FOR THE FISCAL YEARS ENDED SEPTEMBER 30

FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2019 TO 2024							
			Estimated	Estimated	Estimated	Estimated	Estimated
	As of		As of	As of	As of	As of	As of
	September 30,		September 30,	September 30,	September 30,	September 30,	September 30,
	6102		2020	1707	7077	2023	2024
Current Assets:							
Cash	\$ 4,158,000	\$ 000	4.158.000	\$ 4,158,000	\$ 4 158 000	\$ 4 158 000	4 158 000
Restricted Cash	6,504,000		6,504,000				
Patient receivables, net	21,175,000	000	20,971,721	21,411,742	22,454,349	23.180.107	23.742.785
Other receivables	1,028,000	000's	1,028,000	1,028,000	1,028,000	1,028,000	1.028,000
Inventories	257	257,000	257,000	257,000	257,000	257,000	257,000
Prepaid expenses and other current assets	1,970,000	000'	1,970,000	1,970,000	1,970,000	1,970,000	1,970,000
Assets whose use is limited or restricted-required for current liabilities	3,545,000	00	3,545,000	3,545,000	3,545,000	3,545,000	3,545,000
Total current assets	38,637,000	000'.	38,433,721	38,873,742	39,916,349	40,642,107	41,204,785
Assets whose use is limited or restricted							
By board for capital purposes	86,248,000	000'	85,086,667	84,501,588	91,507,347	97,490,159	103,924,398
Under patient asset management and trust agreements	172	172,000	172,000	172,000	172,000	172,000	172,000
Under indenture agreement-held by trustee	2,532,000	000	1,950,000	1,950,000	1,950,000	1,950,000	1,950,000
Under trust for estimated self insurance liability	18,576,000	000	18,576,000	18,576,000	18,576,000	18,576,000	18,576,000
By donors for restricted purposes	47,060,000	000'	47,282,000	47,504,000	47,726,000	47,948,000	48,170,000
Less: current portion	(3,545,000)	000	(3,545,000)	(3,545,000)	(3,545,000)	(3,545,000)	(3,545,000)
Total assets whose use is limited or restricted	151,043,000	000	149,521,667	149,158,588	156,386,347	162,591,159	169,247,398
Property and equipment, net	190,748,000	000,	185,108,000	179,258,316	173,138,211	166,736,466	160,035,229
Recoveries of estimated insurance liabilities	1,104,000	, 000	813,000	813,000	813,000	813,000	813,000
Total assets	\$ 381,532,000	\$ 000	373,876,388	\$ 368,103,646	\$ 370,253,907	\$ 370,782,732	\$ 371,300,412

	ALANCE SHEETS	CENTENDED SO
MASONICARE	PROJECTED CONSOLIDATED BALANCE SHEETS	COD THE CISCAL VEADS CAINED SEDIES

FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2019 TO 2024						
	As of	Estimated As of	Estimated As of	Estimated	Estimated	Estimated
	September 30, 2019	September 30, 2020	September 30, 2021	September 30, 2022	September 30, 2023	September 30, 2024
Current Liabilities:						
Current maturities of long-term debt	\$ 3,094,000	\$3,560,000	\$3,736,000	\$3,926,000	\$4,095,000	\$4,311,000
Accounts payable and accrued expenses	15,346,000	14,053,443	11,951,592	15,104,540	15,609,792	16,040,262
Accrued salaries and related expenses	5,469,000	6,299,945	6,220,582	6,396,190	6,547,140	6,691,892
Accrued pension and post retirement benefits, current portion	382,000	000'609	000'609	000'609	000,609	000'609
Estimated self-insurance liabilities, current portion	1,251,000	382,000	382,000	382,000	382,000	382,000
Estimated settlements due to third party payers	000'609	1,251,000	1,251,000	1,251,000	1,251,000	1,251,000
Annuities payable, current portion	265,000	265,000	265,000	265,000	265,000	265,000
Refundable entry fees, current portion	1,692,000	1,692,000	1,692,000	1,692,000	1,692,000	1,692,000
Deferred patient service and other revenues	3,312,000	3,312,000	3,312,000	3,312,000	3,312,000	3,312,000
Deposits	2,233,000	2,233,000	2,233,000	2,233,000	2,233,000	2,233,000
Interest rate swap asset, current portion	000'09	000'09	000'09	000'09	000'09	900'09
Other current liabilities	928,000	928,000	928,000	928,000	928,000	928,000
Total current liabilities	34,641,000	34,645,388	32,640,174	36,158,730	36,983,932	37,775,154
Long-term Liabilities:						
Accrued pension and post retirement benefits, net of current portion	15,694,000	15,694,000	15,694,000	15,694,000	15,694,000	15,694,000
Annuities payable, net of current portion	1,283,000	1,283,000	1,283,000	1,283,000	1,283,000	1,283,000
Deferred Entry fee revenue & Refundable entry fees, net of current portion	50,794,000	50,794,000	50,794,000	50,794,000	50,794,000	50,794,000
Amounts due under patient asset management agreements	133,000	133,000	133,000	133,000	133,000	133,000
Estimated self-insurance liabilities	9,470,000	9,470,000	9,470,000	9,470,000	9,470,000	9,470,000
Long-tem debt, net of current maturities	155,943,000	152,142,000	148,416,000	144,500,000	140,418,000	136,120,000
Under trust for interest rate swap obligation Other I and Term Librillian	216,000	216,000	216,000	216,000	216,000	216,000
	000,108,1	000,108,1	000,108,1	000,108,1	000,108,1	000,158,1
Total liabilities	235,484,000	266,328,388	260,597,174	260,199,730	256,942,932	253,436,154
Net assets:						
Unrestricted	27,355,000	23,274,000	23,010,472	25,336,176	28,899,801	32,702,258
Restricted	84,052,000	84,274,000	84,496,000	84,718,000	84,940,000	85,162,000
Total net assets	111,407,000	107,548,000	107,506,472	110,054,176	113,839,801	117,864,258
Total liabilities and net assets	\$ 381,532,000	\$ 373,876,388	\$ 368,103,646	\$ 370,253,906	\$ 370,782,733	\$ 371,300,412

FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2020 TO 2024 PROJECTED CONSOLIDATED STATEMENT OF OPERATIONS **MASONICARE** 

	Budget 2020	Estimated 2021	Estimated 2022	Estimated 2023	Estimated 2024
REVENUE					
Net Patient Revenue	\$ 121,080,000	\$122,560,618	129,498,433	133,851,060	136,880,069
Resident Fees	41,324,000	\$ 42,787,102 \$	44,096,305	\$ 45,424,960	\$ 46,757,211
Earned Entry Fee (Amortized)	5,875,000	6,020,040	6,170,541	6,318,634	6,463,963
Other Operating Revenue	3,439,000	\$ 3,483,106	3,571,734	3,658,039	3,743,827
Provision for Bad Debt	(1,148,000)	\$ (1,177,848)	(1,207,294)	(1,236,269)	(1,264,703)
TOTAL REVENUE (1)	170,570,000	\$173,673,018	\$182,129,719	\$188,016,424	\$192,580,367
EXPENSES					
Salaries & Wages (2)	88,164,000	86,844,060	89,240,421	91,293,870	93,259,107
Benefits (2)	27,125,000	26,681,560	27,490,051	28,191,432	28,867,921
Supplies & Other expenses (3)	29,660,000	30,680,448	31,781,641	32,727,880	33,623,379
Professional Fees (3)	13,203,000	12,942,864	14,161,334	14,751,904	15,165,751
Depreciation (4)	14,235,000	14,611,384	15,051,839	15,509,913	15,986,309
Interest (4)	8,242,000	8,154,230	8,056,728	7,955,800	7,853,442
TOTAL EXPENSES	180,629,000	179,914,546	185,782,014	190,430,799	194,755,909
NET INCOME FROM OPERATIONS	(10,059,000)	(6,241,528)	(3,652,295)	(2,414,375)	(2,175,542)
Investment Income (5)	4,458,000	4,458,000	4,458,000	4,458,000	4,458,000
Contributions (5)	1,520,000	1,520,000	1,520,000	1,520,000	1,520,000
NET INCOME (LOSS)	\$ (4,081,000) \$	\$ (263,528) \$	2,325,705 \$	3,563,625	\$ 3,802,458

## NOTES AND ASSUMPTIONS:

- Recurring Revenues are anticipated to increase by 2.6%, 2.5%, 2.4% and 2.3% in future years. Recurring Salaries are inflated at a rate of 2% per year, with recurring employee benefits remaining ~30% of salaries and wages. Recurring Other operating expenses were inflated by 3.2%, 3.1%, 3.0% and 2.9% in future years.
- Recurring capital costs are anticipated to increase of 4% per year for depreciation and decrease 2% per year for interest. £ 8 8 6 6
  - Assumed constant with FY2019

## ATTACHMENT B

## CURRENT AND HISTORICAL LISTING OF ENTRY AND MONTHY FEES

2008-2019

## RESIDENCES

운	Bridgehouse, Knoll, Meadow Wood
Apa	Brid

- Bedroom/1 bath
  - Bedroom/1 bath
- Bedroom/1 bath Bedroom/1 bath
- 2 Bedroom/1.5 bath 2 Bedroom/2 bath

## Cottage Homes 2.

- 1 Bedroom Birch/1 bath 2 Bedroom Pine/1 bath
- 2 Bedroom Contemporary/1.5 bath
  - 2 Bedroom Traditional III/1.5 bath
- 2 Bedroom Traditional Plus/1.5 bath
  - 2 Bedroom Willow/2 bath 2 Bedroom Oak/2 bath

## Apartment Homes, Notch Hill 3.

- 2 Bedroom/2 bath 2 Bedroom/2 bath 2 Bedroom/2 bath 2 Bedroom w/Den/2 bath
- 2 Bedroom w/Den/2 bath 2 Bedroom w/Den/2 bath 3 Bedroom/2 bath

## Villa Homes \*4

Apple with walk-out Peach

Peach with walk-out

Pear with walk-out

Cherry with walk-out

## PRICING\*

Standard Entry Fee

	,086 665 ,278 739 ,425 948 ,454 930 ,836 967	
	\$3,086 \$3,278 \$3,425 \$3,454 \$3,836 \$4,125	
Monthly Fee 1 Person	\$2,562 \$2,748 \$2,900 \$3,909 \$3,307	The state of the s
Entry Fee 2 People	\$138,500 \$149,000 \$190,000 \$190,000 \$216,500 \$290,000	
Entry Fee 1 Person	\$118,500 \$129,000 \$170,000 \$170,000 \$196,500 \$270,000	

## age, ruzpisti removal, basic cable

924 1073 1228 1251 1410 1198
\$2,242 \$3,2668 \$3,2668 \$3,296 \$3,319
\$1,980 \$2,437 \$3,032 \$3,032 \$3,060 \$3,060
\$170,000 \$216,000 \$246,000 \$253,000 \$252,000 \$255,000
\$150,000 \$196,000 \$226,000 \$233,000 \$232,000 \$235,000

## 2. Utilities Included: Water, sewage, rubbish removal, basic cable

·	•	•	·	•	,	•
\$4,401	84.401	\$4.401	\$4.561	\$4.561	84.561	\$4,717
\$3,852	\$3,852	\$3,852	84,010	84.010	84.010	84,165
\$270,000	\$275,000	\$285,000	\$330,000	\$335,000	\$335,000	\$345,000
\$250,000	\$255,000	\$265,000	\$310,000	\$315,000	\$315,000	\$325,000

1130 1148 1193 1486 1504 1542

# 3. Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

\$3,969 \$4,048 \$4,048 \$4,322 \$4,322 \$4,401 \$4,401	
\$3,654 \$3,654 \$3,732 \$4,010 \$4,087	100,44
\$355,000 \$370,000 \$365,000 \$380,000 \$395,000 \$410,000 \$405,000	000,004
\$335,000 \$345,000 \$360,000 \$375,000 \$390,000	

<sup>4.</sup> Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

\* Pricing for Villas w/finished lower walk-outs will be higher

8 year declining refund plan





## RESIDENCES

## Apartment Homes Landgehouse, Knoll, Meadow Wood

bath	bath	bath	bath	bath	.5 bath	bath
1 Bedroom/1	1 Bedroom/1	1 Bedroom/1	2 Bedroom/1	2 Bedroom/1	2 Bedroom/1	2 Bedroom/2

## Cottage Homes 2.

## Apartment Homes, Notch Hill 3.

## Villa Homes +

## \* Pricing for Villas w/finished lower walk-outs will be higher

\* Guaranteed 75% refundable entry fee plan

# 75% Refundable Entry Fee

PRICING\*

Square Footage	999	739	948	930	930	296	1317
Monthly Fee 2 People	\$3,086	\$3,278	\$3,425	\$3,454	\$3,454	83,836	\$4,125
Monthly Fee 1 Person	\$2,562	\$2,748	\$2,900	\$2,929	\$2,929	\$3,307	\$3,600
Entry Fee 2 People	\$221,600	\$238,400	\$304,000	\$304,000	\$336,000	\$346,400	\$464,400
Entry Fee 1 Person	\$189,600	\$206,400	\$272,000	\$272,000	\$304,000	\$314,400	\$432,000

	\$2,242	\$2,698	\$3,296	\$3.296	83,296	83.319
, basic cable	\$1,980	\$2,437	\$3,032	\$3,032	\$3,032	\$3,060
ı removal	-	_				
. Utilities included: Water, sewage, rubbish removal, basic cable	\$272,000	\$345,600	\$393,600	\$395,200	\$404,800	\$403,200
cluded: V						
1. Utilities in	\$240,000	\$313,600	\$361,600	\$363,200	\$372,800	\$371,200

924 1073 1228 1251 1410 1198

	\$3,060 \$3,319	\$3,093 \$3,357	cable
\$404,800 \$3,		\$408,000 \$3,	Water, sewage, rubbish removal, basic
\$372,800	\$371,200	\$376,000	2. Utilities included:

1130	1148	1193	1486	1496	1504	1542
			-	-		
\$4,401	\$4,401	\$4,401	\$4,561	\$4,561	\$4,561	\$4,717
\$3,852	\$3,852	\$3,852	\$4,010	\$4,010	\$4,010	\$4,165
\$432,000	\$440,000	\$456,000	\$528,000	\$536,000	\$536,000	\$552,000
\$400,000	\$408,000	\$424,000	\$496,000	\$504,000	\$504,000	\$520,000

3. Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

\$58	36,000	\$568,000	\$3,654	\$3,969	1656
\$56	000'00	\$592,000	\$3,654	83,969	2650
\$56	52,000	\$584,000	\$3,732	\$4,048	1712
\$57	76,000	\$608,000	\$3,732	\$4,048	2761
390	000'00	\$632,000	\$4,010	\$4,322	1817
\$62	24,000	\$656,000	\$4,010	\$4,322	2747
\$61	\$616,000	\$648,000	\$4,087	\$4,401	1872
\$64	10,000	\$672,000	\$4,087	\$4,401	2858

4. Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

0

\* Effective 10-1-19 [] >

## RESIDENCES

	Meadow Wood
Apartment Homes 1	Bridgehouse, Knoll,

## Cottage Homes $^{2}$

1 Bedroom Birch/1 bath 2 Bedroom Pine/1 bath 2 Bedroom Contemporary/1.5 bath 2 Bedroom Traditional III/1.5 bath 2 Bedroom Traditional Plus/1.5 bath 2 Bedroom Oak/2 bath 2 Bedroom Willow/2 bath

## Apartment Homes, Notch Hill $^3\cdot$

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כ

## Villa Homes \*⁴

Apple	Apple with walk-out	Peach	Peach with walk-out	Pear	Pear with walk-out	Cherry	Cherry with walk-out

## PRICING\*

75% Entry Fee

Square Footage	665 739 948 930 967 1317	924 1073 1228 1251 1410 1198
Monthly Fee 2 People	\$3,547 \$3,775 \$4,039 \$4,087 \$4,557 \$5,062	\$2,807 \$3,417 \$4,115 \$4,118 \$4,118 \$4,157 \$4,205
Monthly Fee 1 Person	\$2,956 \$3,179 \$3,449 \$3,495 \$3,961 \$4,472	\$2,478 \$3,089 \$3,784 \$3,787 \$3,832 \$3,832
Entry Fee 2 People	\$88,875 \$111,750 \$2,956 \$96,750 \$142,500 \$3,449 \$127,500 \$142,500 \$3,449 \$147,375 \$162,375 \$3,961 \$202,500 \$226,500 \$4,472	\$127,500 \$162,000 \$184,500 \$185,250 \$189,750 \$191,250
Entry Fee 1 Person	\$88,875 \$96,750 \$127,500 \$127,500 \$147,375 \$202,500	\$112,500 \$147,000 \$169,500 \$170,250 \$174,750 \$174,000 \$176,250

weed, basic cable	: Water, sewage, rubbish rem	2. Utilities included
\$3,874	\$191,250	\$176,250
\$3,832	\$189,000	\$174,000

1130	1148	1193	1486	1496	1504	1542
\$5,301	\$5,301	\$5,301	\$5,659	\$5,659	\$5,659	\$5,864
\$4,683	\$4,683	\$4,683	\$5,041	\$5,041	\$5,041	\$5,246
\$202,500	\$206,250	\$213,750	\$247,500	\$251,250	\$251,250	\$258,750
\$187,500	\$191,250	\$198,750	\$232,500	\$236,250	\$236,250	\$243,750

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1656 2650 1712 2761 1817 2747 1872 2858	
\$6,150 \$5,150 \$5,263 \$5,263 \$5,636 \$5,747	
\$4,768 \$4,768 \$4,881 \$5,257 \$5,257 \$5,367	
\$266,250 \$277,500 \$273,750 \$285,000 \$296,250 \$307,500 \$303,750 \$315,000	
\$262,250 \$262,500 \$258,750 \$270,000 \$281,250 \$288,750 \$300,000	

<sup>4.</sup> Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

## RESIDENCES

## Apartment Homes Landgehouse, Knoll, Meadow Wood

Bedroom/1 bath	Bedroom/1 bath	Bedroom/1 bath	Bedroom/1	Bedroom/1.5 bath	: Bedroom/2 bath
_	-	_	2	2	2

## Cottage Homes 2.

## Apartment Homes, Notch Hill 3.

Bedroom/2 bath	Bedroom/2 bath	Bedroom w/Den/2 bath	Bedroom w/Den/2 bath	Bedroom w/Den/2 bath	Bedroom/2 bath
2 Bedroo		2 Bedroo	2 Bedroo	2 Bedroo	3 Bedroo

## Villa Homes \*4.

elda	Apple with walk-out	each	Peach with walk-out	ear	ear with walk-out	Sherry	Cherry with walk-out
Apple	Apple with walk-or	Peach	Peach with walk-o	Pear	Pear with walk-out	Cherry	Cherry with walk-o

## PRICING\*

50% Entry Fee

Square Footage	665 739 948 930 967		924 1073 1228 1251 1410 1198 1130 1148 1193 1496 1504	1542
Monthly Fee 2 People	\$4,007 \$4,269 \$4,652 \$4,718 \$5,276 \$5,998		\$	\$7,011
Monthly Fee 1 Person	\$3,350 \$3,607 \$4,060 \$4,614 \$5,344	moval, basic cable	\$2,978 \$3,741 \$4,536 \$4,542 \$4,654 \$4,603 \$4,656 \$5,516 \$5,516 \$5,516 \$5,516 \$5,516 \$6,072 \$6,072	\$6,327
Entry Fee 2 People	\$69,250 \$74,500 \$95,000 \$95,000 \$108,250 \$145,000	L. Utilities included: Water, sewage, rubbish removal, basic cable	\$75,000 \$13,000 \$113,000 \$113,000 \$113,500 \$116,500 \$116,500 \$126,500 \$117,500 \$127,500 \$125,000 \$135,	\$172,500
Entry Fee 1 Person	\$59,250 \$64,500 \$85,000 \$98,250 \$135,000	1. Utilities included:	\$75,000 \$98,000 \$113,000 \$113,500 \$117,500 \$117,500 \$127,500 \$127,500 \$127,500 \$132,500 \$157,500 \$157,500 \$157,500	\$162,500

# 3. Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

1656 2650 1712 2761 1817 2747 1872 2858
\$6,330 \$6,477 \$6,949 \$7,094 \$7,094
\$\$5,885 \$6,028 \$6,029 \$6,029 \$6,504 \$6,648 \$48
\$177,500 \$185,000 \$182,500 \$190,000 \$205,000 \$202,500
\$147,500 \$175,000 \$187,500 \$187,500 \$192,500 \$200,000

<sup>4.</sup> Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

\* Pricing for Villas wfinished lower walk-outs will be higher

8 year declining refund plan

## RESIDENCES

## Bridgehouse, Knoll, Meadow Wood Apartment Homes 1.

2 Bedroom/1.5 bath 2 Bedroom/2 bath Bedroom/1 bath Bedroom/1 bath Bedroom/1 bath 2 Bedroom/1 bath

## Cottage Homes 2.

Bedroom Traditional III/1.5 bath Bedroom Traditional Plus/1.5 bath Bedroom Contemporary/1.5 bath Bedroom Oak/2 bath Bedroom Willow/2 bath 1 Bedroom Birch/1 bath 2 Bedroom Pine/1 bath

## Apartment Homes, Notch Hill 3.

Bedroom w/Den/2 bath 2 Bedroom w/Den/2 bath Bedroom w/Den/2 bath Bedroom/2 bath 3 Bedroom/2 bath Bedroom/2 bath 2 Bedroom/2 bath

## Villa Homes \* 4.

Peach with walk-out Cherry with walk-out Apple with walk-out Pear with walk-out Cherry Peach Apple

## PRICING\*

25% Entry Fee

Square Footage	665 739 948 930 967 1317
Monthly Fee 2 People	\$4,468 \$4,766 \$5,266 \$5,351 \$5,997 \$6,935
Monthly Fee 1 Person	\$3,744 \$4,036 \$4,547 \$5,268 \$6,216
Entry Fee 2 People	\$34,625 \$37,250 \$47,500 \$47,500 \$54,125 \$72,500
Entry Fee 1 Person	\$29,625 \$32,250 \$42,500 \$42,500 \$49,125 \$67,500

1073	1251	1198 1243		1130	1148	1193	1486	1496	1504	1542
\$3,938 \$4,853	\$5,761 \$5,761	\$5,834 \$5,902		\$7,098	\$7,098	\$2,098	\$7,854	\$7,854	\$7,854	\$8,159
\$3,476 \$4,393	\$5,297 \$5,297 \$5,297	\$5,376 \$5,437	emoval, basic cable	\$6,347	\$6,347	\$6,347	\$7,103	\$7,103	\$7,103	\$7,408
\$42,500 \$54,000 \$61,500	\$61,750	\$63,000 \$63,750	2. Utilities included: Water, sewage, rubbish removal, basic cable	\$67,500	\$68,750	\$71,250	\$82,500	\$83,750	\$83,750	\$86,250
\$37,500 \$49,000 \$56,500	\$56,750 \$58,250	\$58,750	2. Utilities included	\$62,500	\$63,750	\$66,250	\$77,500	\$78,750	\$78,750	\$81,250

# 3. Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable

1656	2650	1712	2761	1817	2777	1870	2858
\$7,511	\$7.511	\$7,691	\$7,691	\$8.064 200,000	102,000 100,000	07/0 <del>0</del>	\$8.442
\$6,996	\$6,996	\$7,176	\$7.176	\$7,752	\$7,752	626.28	\$7,929
\$88,750	\$92,500	\$91,250	\$95,000	\$98,750	\$102,500	\$101,250	\$105,000
\$83,750	\$87,500	\$86,250	\$90,000	\$93,750	\$97,500	\$96,250	\$100,000

4. Utilities included: Electric, gas, water, sewage, rubbish removal, expanded cable



The Ancillary Charges listed below are effective October 1, 2019 for the following Ashlar Village services:

## FOOD SERVICE

Holiday Guest Meals \$19.50	Guest Meal	\$16.00
	Holiday Guest Meals	
Vina Cottage Resident Meal \$15.00	Villa/Cottage Resident Meal	
Villa/Cottage 10 20 20 M 1 P1	Villa/Cottage 10-20-30 Meal Plan	\$8.00 (Per Meal)

## Beverages:

On the Rocks Drinks	
	\$7.00
Mixed Drink	\$5.25
Wine/Beer	
	\$4.25
Soda/Juice	\$1.30
Meal Delivery – Apartment	
Meal Delivery 1711 /6	\$3.25
Meal Delivery - Villa/Cottage	\$3.25
Assistance to and from Dining Room	
Tom Dining Room	\$7.00

## HOUSEKEEPING

Guest Apartment	26.00/Hr. (\$6.50/Quarter Hour) 16.00/Per Night 86.00/Per Night
-----------------	---

## **MAINTENANCE**

Maintenance Mechanic or Painter Apartment Carport Rental	\$39.00/Hr. (\$9.75/Quarter Hour) \$750.00/Year (Annual Rental)
Unit Key Charge: (Cottage Storage) Mail Box Key Charge Key Card Charge Senior TV Internet Access Cordmate Cordmate replacement	\$74.00/Month (Seasonal Rental) \$4.00 \$3.00 \$3.00 \$42.00/Month \$24.00/Month \$20.00/Month \$40.00

## **MEAL CREDIT**

A meal credit is available for apartment residents who will be away for fifteen (15) or more consecutive days, provided they have given the Food Service Department written notice of their absence by using the meal credit form. The credit will be \$5.00 per person per day. The credit will be received on your statement the month following your absence. If you have any questions please feel free to contact Food Services at 203-679-6034.



# Assisted Living - Monthly Fees & Care Plans

Masonicare at Ashlar Village's assisted living neighborhood promotes an intimate a spacious living area and well-appointed kitchenette. Residents have complete environment where we encourage and help our residents maintain independence by providing a helping hand based on their individual needs. Each apartment has access to all the amenities and activities our community has to offer,

APARTMENT STYLE	SQ. FT.	BASE RENT*	W/LEVEL 1 CARE*
Studio	295	\$3,449	\$4,375
Typical Studio	318-325	\$4,393	\$5,319
Deluxe Studio	380	\$4,593	\$5,519
One Bedroom	460-596	\$5,486	\$6,412
One Bedroom Deluxe	627-650	\$6,175	\$7,101
Two Bedroom	099	\$7,424	\$8,350
Two Bedroom Deluxe		\$7,519	\$8,445
Second Person Fee		666 \$	\$1,925

## LEVELS OF CARE

Up to 15 hrs/month	16 to 30 hrs/month	31 to 45 hrs/month	46 to 60 hrs/month	61 to 75 hrs/month
\$ 926**	\$1,852	\$2,778	\$3,704	\$4,630
Basic Level 1	Standard Level 2	Advantage Level 3	Comprehensive Level 4	Advanced Level 5

Specific need assistance: For residents who benefit from assistance with a specific need rather than a comprehensive Level of Care, please see a la carte services menu. Couples: Second person monthly fee \$999 and \$926 for each level of care the second person receives. **Example:** A one bedroom with first person receiving Level 2 care and second person receiving Level 1 care: \$7,338 + 999 + 926 = \$9,263

## SERVICES INCLUDED IN BASE FEE:

- 3 nutritionally balanced meals daily
- 24/7 Security
- 24-hour emergency response system
  - Housekeeping weekly
- Maintenance inside & out
- Utilities (excluding phone, cable & internet)
- Transportation to: programs, scheduled local shopping, doctors' appointments, local places of worship
  - Daily exercise programs
- Priority access to skilled nursing
- Caregiver support groups

## LEVELS OF CARE MAY INCLUDE:

- Bathing & dressing/Escorting & cueing Grooming & hygiene
  - Medication management
    - Personal laundry
      - Safety checks
- Toileting assistance

## **AMENITIES ON CAMPUS:**

- Social, recreational & therapeutic activities
- Art studio
- Convenience store/gift shop
- Fitness & wellness programs
- Game/billiard room
- Hair salon/barber shop
- Smoke detectors & sprinkler system throughout
- State-of-the-art emergency response system



# Assisted Living - A La Carte Services

	Frequency	Fee
Medication Management – Tier 1	Weekly	\$258 per/mo.
Nurse pre-pour medications and/or validate pharmacy medications weekly. Manages refills, orders, pharmacy and physician communication.		
Medication Management – Tier 2	Weekly	\$464 per/mo.
Nurse pre-pour medications and/or validate pharmacy medications weekly. Manages refills, orders, pharmacy and physician communication. Medication reminders 1-2 per day.		
Medication Management – Tier 3*	Weekly	\$670 per/mo.
Nurse pre-pour medications and/or validate pharmacy medications weekly. Manages refills, orders, pharmacy and physician communication. Medication reminders 1-4 per day. Includes cue for as needed medications (PRN's).  *For residents with excessive medications or who have difficulty with compliance, Level of Care services may be most appropriate.		
Bathing	1-2 per/wk	\$206-\$412 per/mo.
Shower or other bathing based on nursing assessment. If bathing requires more than 30 minutes, Level of Care services would be needed.		
Safety Checks	Daily	\$206-\$309 per/mo.
2-3 scheduled safety checks each day in addition to standard meal time checks.		
Laundry	As needed	\$26 per/load
Includes separating clothes and emptying pockets, wash, dry, fold and put away clean laundry. Resident provides detergent and other supplies.		
Administrative* Applies to all A La Carte services	Monthly	\$78
For residents utilizing ALSA A La Carte Services, a monthly administrative fee will be applied to cover nursing administrative functions such as assessments, regulatory documentation, and education. This allows all clients to receive interventions		



and assistance from the nursing team working with their physicians and other care partners and allows for additional

services to be added whenever necessary.

## Masonicare ♠at Ashlar Village ♠

Independent Living RESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
	Monthly fee include	des utilities & Senio	or TV. Electricity, t	elephone & internet	not included.
Bridgehouse/Knoll Apts.(1985)		(Average monthly e	lectric cost is \$90-\$	120 depending on siz	e and usuage.)
One bedroom/one bath					
Two bedroom/one bath	\$118,500	\$138,500	\$2,487	\$2,996	665
I wo bedroom/one ball	\$170,000	\$190,000	\$2,844	\$3,354	930
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$129,000	\$149,000	\$2 cco	<b>CO 400</b>	
Two bedroom/1.5 bath	\$196,500	\$216,500	\$2,668 \$3,211	\$3,182 \$3,724	739 967
Cottoman (1095/1001)			,	Ψ0,121	907
Cottages (1985/1991)					
One bedroom/one bath					
Birch	\$150,000	\$170,000	\$1,922	\$2,176	924
Two bedroom/one bath				¥:	
Pine	\$196,000	\$216,000	<b>ተ</b> ጋ ኃርር	00.040	
	Ψ100,000	Ψ2 10,000	\$2,366	\$2,619	1,073
Two bedroom (1.5 bath)					4
Contemporary	\$226,000	\$246,000	\$2,944	\$3,200	1,228
Traditional III	\$227,000	\$247,000	\$2,944	\$3,200	1,251
Two bedroom (two full baths)					,
Oak II	¢222.000	<b>*</b> 050.000			
Willow	\$232,000	\$252,000	\$2,971	\$3,222	1,198
	\$235,000	\$255,000	\$3,002	\$3,259	1,243
M	onthly fee includes a	Il utilities & Evpano	lad Sanjar TV T	planhana Pintana t	1: 1 1 1
Notch Hill Apts. (2008)		W GLINETOS & Expand	ieu Seriioi TV. Te	elepriorie & internet	not included.
Two bedroom					
Model - 2Ba	\$250,000	\$270,000	\$3,740	\$4,272	4 4 0 0
Model - 2Bb	\$255,000	\$275,000	\$3,740	\$4,272 \$4,272	1,130
Model - 2Bc	\$265,000	\$285,000	\$3,740	\$4,272 \$4,272	1,148
±1 (1) (1		+,	ΨΟ,1 ΤΟ	Ψ+,212	1,193
Two bedroom with Den					
Model - 2BDa	\$310,000	\$330,000	\$3,893	\$4,428	1,486
Model - 2BDb	\$315,000	\$335,000	\$3,893	\$4,428	1,496
Model - 2BDc	\$315,000	\$335,000	\$3,893	\$4,428	1,504
Three bedroom					,
Model - 3B	\$325,000	¢245.000	<b>A</b> 4 <b>B</b> 4 4		<b>†</b>
	φ323,000	\$345,000	\$4,044	\$4,579	1,542
/illas (2005/2006)					
wo bedroom					- 1
Apple	\$335,000	\$355,000	<u></u> የዓ. ፫ 4 7	<b>#0.050</b>	. 1
apple with walkout basement	\$350,000	\$370,000	\$3,547	\$3,853	1,656
Peach	\$345,000	\$365,000	\$3,547	\$3,853	1,656
each with walkout basement	\$360,000	\$380,000	\$3,624 \$3,624	\$3,930 \$3,930	1,712
AT VICINITY OF ANY ST	, -	<b>+ - - - - - - - - - -</b>	Ψ5,024	ψ0,900	1,712
wo bedroom with den					-
ear	\$375,000	\$395,000	\$3,893	\$4,196	1,817
ear with walkout basement	\$390,000	\$410,000	\$3,893	\$4,196	1,817
herry	\$385,000	\$405,000	\$3,968	\$4,272	1,872
therry with walkout basement	\$400,000	\$420,000	\$3,968	\$4,272	1,872
- Finished basement-prices vary on r	nodel soleeted			_ 10, 40	
The second on the prices vary on the	noder selected			Prices are subje	ct to change.



The Ancillary Charges listed below are effective October 1, 2018 for the following Ashlar Village services:

### FOOD SERVICE

Guest Meal	\$16.00
Holiday Guest Meals	\$19.50
Villa/Cottage Resident Meal	\$15.00
Villa/Cottage 10-20-30 Meal Plan	\$8.00 (Per Meal)

### Beverages:

On the Rocks Drinks	\$7.00
Mixed Drink	\$5.25
Wine/Beer	\$4.25
Soda/Juice	\$1.30
Meal Delivery - Apartment	\$6.25
Meal Delivery – Villa/Cottage	\$7.25
Assistance to and from Dining Room	\$7.00

### HOUSEKEEPING

Additional Housekeeping	\$26.00/Hr. (\$6.50/Quarter Hour)
Rollaway Bed	\$16.00/Per Night
Guest Apartment	\$86.00/Per Night

### **MAINTENANCE**

Maintenance Mechanic or Painter	\$39.00/Hr. (\$9.75/Quarter Hour)
Apartment Carport Rental	\$750.00/Year (Annual Rental)
	\$74.00/Month (Seasonal Rental)
Unit Key Charge: (Cottage Storage)	\$4.00
Mail Box Key Charge	\$3.00
Key Card Charge	\$3.00
Senior TV	\$42.00/Month
Internet Access	\$24.00/Month
Cordmate	\$20.00/Month

### **MEAL CREDIT**

A meal credit is available for apartment residents who will be away for fifteen (15) or more consecutive days, provided they have given the Food Service Department written notice of their absence by using the meal credit form. The credit will be \$5.00 per person per day. The credit will be received on your statement the month following your absence. If you have any questions please feel free to contact Food Services at 203-679-6034.

# Monthly Fees & Care Plans

APT. STYLE	SQ.FT.	BASE RENT	W/ <u>Level 1</u> care*	Levels of care are determi	ned prior to re	Levels of care are determined prior to residency through a medical
Studio	295	\$3,349	\$4,248	evaluation meeting with the assisted living nursing supervisor.	ne assisted liv	ing nursing supervisor.
Typical Studio	318-325	\$4,265	\$5,164	Re-evaluation occurs every 120 days.	y 120 days.	
Delinye Studio	380	\$4 450	\$5.358	Basic Level 1	*668\$	Up to 15 hrs/month
		÷	÷	Standard Level 2	\$1,798	16 to 30 hrs/month
1-Bedroom	460-596	\$5,326	\$6,225	Advantage Level 3	\$2,697	31 to 45 hrs/month
1-Bedroom Deluxe	627-650	\$5,995	\$6,894	Comprehensive Level 4	\$3,596	46 to 60 hrs/month
2-Bedroom	099	\$7,208	\$8,107	Advanced Level 5	\$4,405	61 to 75 hrs/month
2-Bedroom Deluxe	800	\$7,300	\$8,199			000012
2 <sup>ND</sup> PERSON		8970	\$1,869	* Each increased level of care is an additional 2099	el oj care is a	ın adaillondi 2019

For residents who benefit from assistance with a specific need rather than a comprehensive Level of Care, please see A La Carte Services menu.

### Couples:

Second person monthly fee \$970 and \$899 for each level of care the second person requires.

### Example:

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,124+\$970+\$899=\$8,993

\*Effective November 2018 and subject to change

\$75 per month

### A La Carte Services

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the ALSA to receive interventions and assistance from the nursing team in working with their physicians and other administrative functions such as assessments, regulatory documentation, and education. This allows all clients of For residents utilizing ALSA a la carte Services, a monthly Administrative Fee will be applied to cover nursing care partners and allows for additional services to be added whenever necessary. By being on services, also includes safety checks at meal times, nursing interventions, physician communications, etc.

### Medication Management - Basic

Nurse pre-pour medications and/or validate pharmacy medications weekly. Manages refills, orders, pharmacy and physician communication.

\$250 per month

\$450 per month

\$650 per month

### Medication Management – General

Nurse pre-pour medications and/or validate pharmacy medications weekly/daily. Manages refills, orders, pharmacy and physician communication. Medication reminders 1-2 per day.

Medication Management - Advantage\*

Nurse pre-pour medications and/or validate pharmacy medications weekly/daily. Manages refills, orders, pharmacy and physician communication.

Medication reminders 1-4 per day. Includes cue for as needed medications (PRN's).

\*For residents with excessive medications, or have difficulty with compliance, Level of Care services would be most appropriate.

### Bathing

Bathing that requires more than 30 minutes to provide would require Level of Care services. Shower or other bathing 1-2 times per week based on nursing assessment.

\$200-\$400 per month

\$200-\$300 per month

\$25 per load

### Safety

Scheduled routine safety checks up to every two hours.

### Laundry

Includes separating clothes and emptying pockets, wash, dry, fold and put away clean laundry. Resident provides detergent and other supplies.

# Masonicare ♠ Cheshire Road, Wallingford, CT • 203-679-6425 / 800-382-2244 • MasonicareAssisted.org

Laundry Rooms

Art Gallery

# Core Services & Amenities

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	licensed	
•	on-site	
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24-hour emergency safety system

Beauty/Barber Shop 24/7 Resident care staff and 24-hour security on campus

Priority access to skilled nursing

Caregiver Support Group

### Core Services

Three nutritionally balanced meals each day

Outdoor Raised Garden Plots

Restaurant Style Dining

Walking Trails

Individual Storage Space

Resident Lounges

Exercise & Fitness

Game Room

Outdoor Patio & Terrace

Convenience Store

Country Kitchen

On-Site Parking

Billiard Room

Mail Room

Library

Art Studio

Utilities (excluding phone, cable & internet)

Weekly housekeeping, linen & towel service •

Transportation to medical appointments within a 15-mile radius

Transportation to programs and scheduled local shopping •

Daily exercise programs \*

Stimulating social, recreational and therapeutic activities and out trips \*

Cheshire Road, Wallingford, CT • 203-679-6425 / 800-382-2244 • Masonicare Assisted.org Masonicare ≇at Ashlar Village ♦



Pond Ridge One Bedroom Apartment 530s.f.

Pond Ridge Studio Apartment 325s.f.

Pond Ridge
Deluxe Studio Apartment
380s.f.

Masonicare ♠at Ashlar Village ♦

### Continuum of Care

Masonicare's affiliates, including the Masonicare Health Center on the lower campus in Wallingford, offer a continuum of care with extensive inpatient and outpatient services all devoted to the needs and comforts of adults. These services include:

IN-HOME SERVICES:	
JS SERVICES:	
ON-CAMPL	

Masonicare Health Center:

Hospital Care	Inpatient Hospice Care	Masonicare at Home
Acute Care Hospital Unit		Homemakers
Acute Geriatric Psychiatric Unit	Long-Term Care	Companions
		Personal Care Attendants
General Healthcare	Physician Services	Live-In Attendants
Bone Scans		Personal Emergency Response Systems
Electrocardiogram (EKG)	Rehabilitation	Medication Dispensing Service
Radiology	Physical Therapy	
Wellness Clinics	Occupational Therapy	Masonicare Home Health & Hospice

Visiting Nurses

Speech Therapy

Lab Testing

Audiology

Social Workers

Therapists

Palliative Care

Hospice

### Masonicare ♠at Ashlar Village ❖

Independent Living RESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
	THE RESERVE OF THE PARTY OF THE	THE RESERVE OF THE PERSON NAMED IN		elephone & internet	
Buldwales 46 Hay (1997)				120 depending on siz	
Bridgehouse/Knoll Apts.(1985)					
One bedroom/one bath	\$118,500	\$138,500	\$2,414	\$2,909	665
Two bedroom/one bath	\$170,000	\$190,000	\$2,760	\$3,256	930
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$129,000	\$149,000	\$2,590	\$3,089	700
Two bedroom/1.5 bath	\$196,500	\$216,500	\$3,117	\$3,616	739 967
   Cottages (1985/1991)					
One bedroom/one bath					
Birch	£4.50.000	<b>#</b> 470.000	0.4.555		
Billon	\$150,000	\$170,000	\$1,865	\$2,113	924
Two bedroom/one bath					
Pine	\$196,000	\$216,000	\$2,297	\$2,543	1,073
Two bedroom (1.5 bath)					
Contemporary	\$226,000	\$246,000	\$2,858	\$3,108	1,228
Traditional III	\$227,000	\$247,000	\$2,858	\$3,108	
	1.5	<b>42</b> 11,000	Ψ2,000	Ψ3,100	1,251
Two bedroom (two full baths)					
Oak II	\$232,000	\$252,000	\$2,884	\$3,128	1,198
Willow	\$235,000	\$255,000	\$2,915	\$3,164	1,243
Mo	onthly fee includes a	Il utilities & Evnand	ded Senior TV To	alanhana & internet	not included
Notch Hill Apts. (2008)		aumioo a Expund	ica ochioi 14. 16	elephone & internet	not included.
Two bedroom					
Model - 2Ba	\$250,000	\$270,000	\$3,631	\$4,148	1,130
Model - 2Bb	\$255,000	\$275,000	\$3,631	\$4,148	
Model - 2Bc	\$265,000	\$285,000	\$3,631	\$4,148	1,148 1,193
		, , -	73,33	Ψ1,110	1,100
Two bedroom with Den					
Model - 2BDa	\$310,000	\$330,000	\$3,780	\$4,299	1,486
Model - 2BDb	\$315,000	\$335,000	\$3,780	\$4,299	1,496
Model - 2BDc	\$315,000	\$335,000	\$3,780	\$4,299	1,504
Three bedroom					
Model - 3B	\$325,000	\$345,000	\$3,926	\$4,445	1,542
<b>Villas</b> (2005/2006)					
Two bedroom					
Apple	<b>\$205.000</b>	**==			
	\$335,000	\$355,000	\$3,444	\$3,741	1,656
Apple with walkout basement	\$350,000	\$370,000	\$3,444	\$3,741	1,656
Peach	\$345,000	\$365,000	\$3,518	\$3,816	1,712
Peach with walkout basement	\$360,000	\$380,000	\$3,518	\$3,816	1,712
Two bedroom with den					
Pear	\$375,000	\$395,000	\$3,780	\$4,074	1,817
Pear with walkout basement	\$390,000	\$410,000	\$3,780	\$4,074	1,817
Cherry	\$385,000	\$405,000	\$3,852	\$4,074 \$4,148	
Cherry with walkout basement	\$400,000	\$420,000	\$3,852 \$3,852	\$4,148 \$4,148	1,872 1,872
Finished basement-prices vary on m	andol nolo -4				
i moned basement-prices vary on m	iodel selected			Prices are subje	ct to change.

## Monthly Fees & Care Plans

APT. STYLE	SQ.FT.	BASE RENT	W/ <u>Level 1</u> care	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,265	\$5,164	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,459	\$5,358	nursing supervisor. They are re-evaluated every 120 days.
1-Bedroom	460-596	\$5,326	\$6,225	Up to 3.5 hrs/week:
1-Bedroom Deluxe	627-650	\$5,995	\$6,894	Level 2: \$1,790 Op to 7 ms/week: average of 90 min/day  Level 3: \$2,697 Up to 10.5 hrs/week: average of 90 min/day
2-Bedroom	099	\$7,208	\$8,107	Level 4: \$3,596 Up to 14 hrs/week: average of 120 min/day
2-Bedroom Deluxe	800	\$7,300	\$8,199	
2 <sup>nd</sup> PERSON		8970	\$1,869	* Each increased level of care is an additional \$899

### For couples:

Add the second person monthly fee of \$970 and \$899 for each level of care the second person requires.

### Example:

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,124+\$970+\$899=\$8,993

Prices shown are effective October 1, 2017, and are subject to change.



### vore Services & Amenities

Three nutritionally balanced meals each day	Art Gallery	Laundry Rooms
Utilities (excluding phone, cable & internet)	Art Studio	Library
Weekly housekeeping, linen & towel service	Beauty/Barber Shop	Mail Room
Transportation to medical appointments within a	Billiard Room	On-Site Parking
15-mile radius	Convenience Store	Outdoor Patio & Terrace
Transportation to programs and scheduled local	Country Kitchen	Outdoor Raised Garden Plots
shopping	Exercise & Fitness	Resident Lounges
Daily exercise programs	Game Room	Restaurant Style Dining
Stimulating social, recreational and therapeutic activities	Individual Storage Space	Walking Trails



State of the art 24-hour emergency safety system

\*

\*

24/7 Resident care staff and 24-hour security on

\*

campus

### Masonicare ♠at Ashlar Village ❖

Independent Living SIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Squa Footag
	Monthly fee inclu			elephone & internet	not include
Bridgehouse/Kaall A		(Average monthly e	lectric cost is \$90-\$	120 depending on siz	e and usuan
Bridgehouse/Knoll Apts.(1985) One bedroom/one bath	_			. 5	and doddge
	\$113,500	\$133,500	\$2,344	\$2,824	66
Two bedroom/one bath	\$168,500	\$188,500	\$2,680	\$3,161	93
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$124,000	<b>64.44.000</b>			
Two bedroom/1.5 bath		\$144,000	\$2,515	\$2,999	73
The board on the battle	\$195,000	\$215,000	\$3,026	\$3,511	96
Cottages (1985/1991)					
One bedroom/one bath					
Birch	\$140,000	\$160,000	<b>#</b> 4 044		
	Ψ140,000	\$ 160,000	\$1,811	\$2,051	92
Two bedroom/one bath					
Pine	\$191,000	\$211,000	\$2,230	<b>AD 100</b>	
	+ / - 1,000	Ψ211,000	Φ2,230	\$2,469	1,07
Two bedroom (1.5 bath)					
Contemporary	\$224,000	\$244,000	\$2,775	\$3,017	4.00
raditional III	\$225,000	\$245,000	\$2,775	\$3,017 \$3,017	1,22
- Constitution and the Constitution of the		, ,	Ψ2,775	\$3,017	1,25
wo bedroom (two full baths)					
Dak II	\$230,000	\$250,000	\$2,800	\$3,037	1,19
`"llow	\$233,000	\$253,000	\$2,830	\$3,072	1,19
			. ,	<b>40,012</b>	1,24
Mor	nthly fee includes a	Il utilities & Expand	ed Senior TV. Te	lephone & internet i	not included
(2000)				Canada Canada	iot incidded
wo bedroom lodel - 2Ba					
	\$250,000	\$270,000	\$3,525	\$4,027	1,130
lodel - 2Bb	\$255,000	\$275,000	\$3,525	\$4,027	1,148
lodel - 2Bc	\$265,000	\$285,000	\$3,525	\$4,027	1,146
wo bedroom with Den				, , , , , , ,	1,100
lodel - 2BDa	0010				
lodel - 2BDa lodel - 2BDb	\$310,000	\$330,000	\$3,670	\$4,174	1,486
	\$315,000	\$335,000	\$3,670	\$4,174	1,496
lodel - 2BDc	\$315,000	\$335,000	\$3,670	\$4,174	1,504
hree bedroom					1,00-
odel - 3B	#22E 000				
	\$325,000	\$345,000	\$3,812	<b>\$4</b> ,316	1,542
illas (2005/2006)					
vo bedroom					
ople	\$22E 000				
ople with walkout basement	\$335,000	\$355,000	\$3,344	\$3,632	1,656
each	\$350,000	\$370,000	\$3,344	\$3,632	1,656
each with walkout basement	\$345,000	\$365,000	\$3,416	\$3,705	1,712
acii wilii walkoul basement	\$360,000	\$380,000	\$3,416	\$3,705	1,712
o bedroom with den					- 17 12
r	¢275 000	0005			
with walkout basement	\$375,000	\$395,000	\$3,670	\$3,955	1,817
erry	\$390,000	\$410,000	\$3,670	\$3,955	1,817
	\$385,000	\$405,000	\$3,740	\$4,027	1,872
erry with walkout basement	\$400,000	\$420,000	\$3,740	\$4,027	1,872
nished basement-prices vary on mo				,	1,012
	at the second				

### Monthly Fees & Care Plans

### ASSISTED LIVING at Pond Ridge

APT. STYLE	SQ.FT.	BASE RENT	W/LEVEL 1 CARE	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,140	\$5,021	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,329	\$5,210	nursing supervisor. They are re-evaluated every 120 days.
1-Bedroom	460-596	\$5,170	\$6,051	Up to 3.5 hrs/week:
1-Bedroom Deluxe	627-650	\$5,840	\$6,721	Level 2: \$1,762 Up to 7 hrs/week: average of 60 min/day Level 3: \$2,643 Up to 10.5 hrs/week: average of 90 min/day
2-Bedroom	099	\$6,998	\$7,879	
2-Bedroom Deluxe	800	\$7,300	\$8,181	
2 <sup>ND</sup> PERSON		\$941	\$1,822	* Each increased level of care is an additional \$881

### For couples:

Add the second person monthly fee of \$941 and \$881 for each level of care the second person requires.

### Example

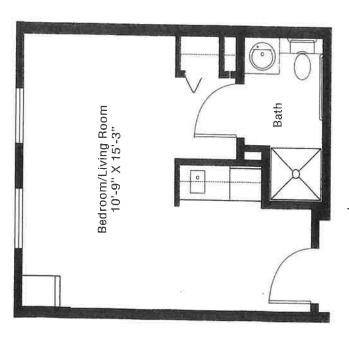
A one bedroom with first person receiving Level II care and second person receiving Level I care: \$6,932+\$941+\$881= \$8,754

Prices shown are effective October 1, 2016, and are subject to change.

# ALL INCLUSIVE MONTHLY FEE

\$8,545

Prices shown are effective October 1, 2015, and are subject to change



ARGONAUTA STUDIO APARTMENT 325 SQ. FT.



ARGONAUTA STUDIO APARTMENT 351 SQ. FT.

### Masonicare �at Ashlar Village ፟

Independent Living ESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
Monthly fee	includes all utilitie	s - <u>except</u> electric	. Telephone, Sen	ior TV, and internet	not included
Bridgehouse/Knoll Apts.(1985)		(Average monthly e	electric cost is \$90-\$	120 depending on siz	e and usuage.
One bedroom/one bath	\$113,500	<b>#433 E00</b>	<b>60.007</b>	00 755	
Two bedroom/one bath	\$163,500 \$163,500	\$133,500 \$183,500	\$2,287 \$2,615	\$2,755 \$3,084	665 930
Meadow Wood Apts. (1991)					300
One bedroom/one bath	\$124,000	\$144,000	<b>CO 454</b>	40.000	
Two bedroom/1.5 bath	\$195,000	\$144,000 \$215,000	\$2,454 \$2,952	\$2,926 \$3,425	739 967
Cottages (1985/1991)	Я				
One bedroom/one bath					
Birch	\$140,000	\$160,000	\$1,767	\$2,001	924
Two bedroom/one bath					
Pine	\$191,000	\$211,000	\$2,176	\$2,409	1,073
Two bedroom (1.5 bath)					, - 1 •
Contemporary	\$224,000	\$244,000	\$2,707	\$2,943	4 000
Traditional III	\$225,000	\$245,000	\$2,707	\$2,943 \$2,943	1,228 1,251
Two bedroom (two full baths)					
Oak II	\$230,000	\$250,000	\$2,732	\$2,963	1 100
illow	\$233,000	\$253,000	\$2,761	\$2,997	1,198 1,243
	Monthly fee incli	udes all utilities an	d Sonior TV Tolo	phone and internet	
Notch Hill Apts. (2008)	montally roo men	ades an atmities an	u Seriioi IV. Tele	prione and internet	not included.
Two bedroom					
Model - 2Ba	\$250,000	\$270,000	\$3,439	\$3,929	1 120
Model - 2Bb	\$255,000	\$275,000	\$3,439	\$3,929	1,130 1,148
Model - 2Bc	\$265,000	\$285,000	\$3,439	\$3,929	1,146
Two bedroom with Den					
Model - 2BDa	\$310,000	\$330,000	<b>ቀ</b> ን ድስስ	04.070	
Model - 2BDb	\$315,000	\$335,000	\$3,580	\$4,072	1,486
Model - 2BDc	\$315,000	\$335,000 \$335,000	\$3,580 \$3,580	\$4,072 \$4,072	1,496
Three hadress	<b>40.101,000</b>	Ψ333,000	φ3,360	\$4,072	1,504
Three bedroom Model - 3B	\$325,000	\$345,000	\$3,719	<b>C4 D44</b>	
	4323,000	φοο,οοο	\$3,718	\$4,211	1,542
/illas (2005/2006) wo bedroom					ii.
pple	<b>#225.000</b>	4055.000			
pple with walkout basement	\$335,000	\$355,000	\$3,262	\$3,543	1,656
each	\$350,000 \$345,000	\$370,000	\$3,262	\$3,543	1,656
each with walkout basement	\$345,000 \$360,000	\$365,000 \$380,000	\$3,333 \$3,333	\$3,615 \$3,615	1,712
o bedroom with den		- <u>*</u>	, -, - <del>-</del> •	+0,010	1,712
ear	\$375,000	\$395,000	#3 EDO	#O 000	
ear with walkout basement	\$390,000	\$410,000	\$3,580 \$3,580	\$3,859 \$3,850	1,817
herry	\$385,000	\$405,000	\$3,580 \$3,649	\$3,859 \$3,030	1,817
herry with walkout basement	\$400,000	\$420,000	\$3,649 \$3,649	\$3,929 \$3,929	1,872 1,872
Finished basement-prices vary on mo	del selected			Prince an auto	
prices vary off file	uei selected			Prices are subje	ct to change

### Discover the Value of Living at Ashlar Village!

Ashlar Village offers a lifestyle full of advantages. As you consider this important move, it may be helpful to compare the costs of living in your current home versus living in a continuing care retirement community. You may be surprised to learn that you pay more to maintain your home than you think. So take a moment to compare the numbers and discover for your self the value of living at Ashlar Village.

Your Current Monthly Costs	Ashlar Village
Mortgage/Rent/Condominium Fees	Included
Property Taxes	Included
Utilities (water, sewer, electric*, natural gas, cable*)	Included
Garbage Collection	Included
Food	1 meal per day included**
Housekeeping	Included every other week
Home Maintenance (plumbing, electrical and appliance repair)	Included
Lawn & Garden Maintenance	Included
Homeowners Insurance (excluding personal property & liability)	Included
Scheduled Local Transportation Including medical appointments within 15 mile	Included
Various Scheduled Entertainment & Activities	Included
Health & Fitness Programs	Included
Building Monitoring System (24-hour security & fire protection)	Included
24 hour Emergency Response System	Included

<sup>\*</sup> Included only in Villas and Notch Hill Apartments

<sup>\*\*</sup> No meals included in Cottages and Villas

APT. STYLE	SQ.FT.	BASE RENT	W/LEVEL 1 CARE	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,140	\$5,021	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,329	\$5,210	nursing supervisor. They are re-evaluated every 120 days.
1-Bedroom	460-596	\$5,761	\$6,642	Level 1: \$881* Up to 3.5 hrs/week: average of 30 min/day
1-Bedroom Deluxe	627-650	\$6,454	\$7,335	Level 2: \$1,762 Up to 7 hrs/week: average of 60 min/day Level 3: \$2,643 Up to 7 hrs/week: average of 60 min/day
2-Bedroom	099	\$7,076	\$7,957	Level 4: \$3,524 Up to 14 hrs/week: average of 120 min/day
2-Bedroom Deluxe	800	\$7,405	\$8,286	
2 <sup>vb</sup> PERSON		\$941	\$1,822	* Each increased level of care is an additional \$881

### For couples:

Add the second person monthly fee of \$941 and \$881 for each level of care the second person requires.

### Example:

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,523+\$941+\$881=\$9,345

Prices shown are effective October 1, 2015, and are subject to change.

each day
ree nutritionally balanced meals
♣ Th

- Utilities (excluding phone, cable & internet)
- ❖ Weekly housekeeping, linen & towel service
- Transportation to medical appointments within a

15-mile radius

- Transportation to programs and scheduled local shopping
- Daily exercise programs
- Stimulating social, recreational and therapeutic activities
- State of the art 24-hour emergency safety system
- 24/7 Resident care staff and 24-hour security on campus

Laundry Rooms	Library	Mail Room	On-Site Parking	Outdoor Patio & Terrace	Outdoor Raised Garden Plots	Resident Lounges	Restaurant Style Dining	Walking Trails
Art Gallery	Art Studio	Beauty/Barber Shop	Billiard Room	Convenience Store	Country Kitchen	Exercise & Fitness	Game Room	Individual Storage Space



	Mas 逾at A	onicare shlar Vil	lage 🎄		10/01/2014
RESIDENCE APARTMENTS	Ent. Fee 1 Person	Ent. Fee 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
Bridgehouse/Knoll					Ū
One bedroom/one bath	\$113,000	\$130,000	<b>C</b> O 220	40.077	
Two bedroom/one bath	\$163,000	\$180,000	\$2,220 \$2,539	\$2,675 \$2,994	665
Part Comments	, , , , , , , , , , , , , , , , , , , ,	Ψ 100,000	Ψ2,009	<b>⊅</b> ∠,994	930
Meadow Wood					
One bedroom/one bath Two bedroom/1.5 bath	\$123,000	\$140,000	\$2,383	\$2,841	739
Large Two bedroom/1.5 bath	\$193,550	\$210,550	\$2,866	\$3,325	967
Three bedroom/1.5 bath	\$243,000 \$303,000	\$260,000	\$3,240	\$3,700	1,200
	\$303,000	\$320,000	\$3,718	\$4,177	1,450
Notch Hill					
Two bedroom					
Model - 2Ba	\$250,000	\$267,000	\$3,339	\$3,815	1,130
Model - 2Bb Model - 2Bc	\$255,000	\$272,000	\$3,339	\$3,815	1,148
Model - 26¢	\$265,000	\$282,000	\$3,339	\$3,815	1,193
Two bedroom with Den					
Model - 2BDa	\$310,000	<b>#277 000</b>	**		
Model - 2BDb	\$315,000	\$327,000 \$332,000	\$3,476 \$3,470	\$3,953	1,486
Model - 2BDc	\$315,000	\$332,000	\$3,476 \$3,476	\$3,953 \$3,053	1,496
		4002,000	Ψ3,47G	\$3,953	1,504
Three bedroom					
Model - 3B	\$325,000	\$342,000	\$3,611	\$4,088	1,542
COTTAGES					
One bedroom/one bath					
Beech	\$128,000	\$145,000	04 500		
Birch	\$138,000	\$145,000 \$155,000	\$1,588 \$1,746	\$1,792 \$1,843	825
324 E. G. W. C.	4.00,000	Ψ105,000	\$1,716	\$1,943	865
Two bedroom/one bath					
Pine Oak	\$189,000	\$206,000	\$2,113	\$2,339	1,000
Oak	\$190,000	\$207,000	\$2,122	\$2,348	1,040
Two bedroom (1.5 bath)					
Oak I	\$193,000	\$210,000	<b>#0</b> 000		
Traditional	\$198,000	\$215,000	\$2,300 <b>\$</b> 2,369	\$2,528	1,040
Traditional II	\$204,000	\$221,000	\$2,369 \$2,369	\$2,597 \$2,597	1,046
Contemporary	\$222,000	\$239,000	\$2,628	\$2,857	1,196 1,160
Traditional III	\$223,000	\$240,000	\$2,628	\$2,857	1,185
Two bedroom (two full baths)					
Oak II	\$228,000	0045.000	**		
Willow	\$231,000	\$245,000 \$248,000	\$2,652	\$2,877	1,170
	Ψ201,000	\$246,000	\$2,681	\$2,910	1,338
VILLAS					
Two bedroom					
Apple	\$335,000	\$352,000	\$3,167	\$3,440	1,545
Apple with walkout basement	\$350,000	\$367,000	\$3,167	\$3,440	1,545
Peach	\$345,000	\$362,000	\$3,236	\$3,510	1,600
each with walkout basement	\$360,000	\$377,000	\$3,236	\$3,510	1,600
Two bedroom with den					
Pear Pear	\$375,000	\$392,000	<b>62 476</b>	00 747	
Pear with walkout basement	\$390,000	\$407,000	\$3,476 \$3,476	\$3,747 \$3,747	1,703
Cherry	\$385,000	\$402,000	\$3,476 \$3,543	\$3,747 \$3,815	1,703
Cherry with walkout basement	\$400,000	\$417,000	\$3,543	\$3,815 \$3,815	1,758 1,758
			1	ψ <b>0</b> ,010	1,130

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## Monthly Fees & Care Plans

APT. STYLE	SQ.FT.	BASE RENT	W/ <u>Level 1</u> care	Levels of care for each resident are determined prior to residency
Typical Studio	318-325	\$4,019	\$4,870	through a medical evaluation meeting with the assisted living
Deluxe Studio	380	\$4,203	\$5,054	nursing supervisor. They are re-evaluated every 120 days.
1-Bedroom	460-596	\$5,593	\$6,444	T ax70 11 0061* TTm +0 2 Lmm/
1-Bedroom Corner	500	\$5,828	86,679	4021 Op to 3.3 ins/week:
1-Bedroom Deluxe	627-650	\$6,266	\$7,117	
2-Bedroom	099	\$6,870	\$7,721	Up to 14 har/smolt:
2-Bedroom Deluxe	800	\$7,189	\$8,040	LOYCE TO THE OP TO 14 III WEEK. AVEINED OF 120 IMINARY
2 <sup>ND</sup> PERSON		\$914	\$1,765	* Each increased level of care is an additional \$851

### For couples:

Add the second person monthly fee of \$914 and \$851 for each level of care the second person requires.

### Example

A one bedroom with first person receiving Level II care and second person receiving Level I care: \$7,295+\$914+\$851=\$9,060

Prices shown are effective October 1, 2014, and are subject to change.

Laundry Rooms

Art Gallery

day
each
meals
balanced
nutritionally
Three
*

Outdoor Raised Garden Plots

Outdoor Patio & Terrace

Convenience Store

On-Site Parking

Billiard Room

Mail Room

Beauty/Barber Shop

Library

Art Studio

Individual Storage Space Walking Trails

Restaurant Style Dining

Resident Lounges

Exercise & Fitness

Game Room

Country Kitchen

	Mase at As	onicare shlar Vill	.age ⋄		10/01/2013
RESIDENCE APARTMENTS	Ent. Fee 1 Person	Ent. Fee 2 People	Mo_Fee 1 Person	Mo. Fee 2 People	Square Footage
Bridgehouse/Knoll					
One bedroom/one bath	\$110,000	\$125,000	\$2,155	\$2,597	665
Two bedroom/one bath	\$160,000	\$175,000	\$2,465	\$2,907	930
Meadow Wood					
One bedroom/one bath	\$120,000	\$135,000	\$2,314	\$2,758	739
Two bedroom/1.5 bath	\$120,000	\$205,550	\$2,783	\$3,228	967
Large Two bedroom/1.5 bath	\$240,000	\$255,000	\$3,146	\$3,592	1,200
Three bedroom/1.5 bath	\$300,000	\$315,000	\$3,610	\$4,055	1,450
Notch Hill					
Two bedroom		4205 340	0.0.000	<b>AD 000</b>	4 420
Model - 2Ba Model - 2Bb	\$250,000	\$265,000	\$3,226 \$3,226	\$3,686	1,130 1,148
Model - 2Bb Model - 2Bc	\$255,000	\$270,000	\$3,226 \$3,226	\$3,686	1,140
Model - 2DC	\$265,000	\$280,000	\$3,226	\$3,686	1,193
Two bedroom with Den					
Model - 2BDa	\$310,000	\$325,000	\$3,358	\$3,819	1,486
Model - 2BDb	\$315,000	\$330,000	\$3,358	\$3,819	1,496
Model - 2BDc	\$315,000	\$330,000	\$3,358	\$3,819	1,504
Three bedroom					
Model - 3B	\$325,000	\$340,000	\$3,489	\$3,950	1,542
COTTAGES					
One bedroom/one bath					
Beech	\$125,000	\$140,000	\$1,542	\$1,740	825
Birch	\$135,000	\$150,000	\$1,666	\$1,886	865
Two bedroom/one bath					
Pine	\$186,000	\$201,000	\$2,051	\$2,271	1,000
Oak	\$187,000	\$202,000	\$2,060	\$2,280	1,040
Two bedroom (1.5 bath)					
Oak I	\$190,000	\$205,000	\$2,233	\$2,454	1,040
Traditional	\$195,000	\$210,000	\$2,300	\$2,521	1,046
Traditional II	\$201,000	\$216,000	\$2,300	\$2,521	1,196
Contemporary	\$219,000	\$234,000	\$2,551	\$2,774	1,160
Traditional III	\$220,000	\$235,000	\$2,551	\$2,774	1,185
Two bedroom (two full baths)					
Oak II	\$225,000	\$240,000	\$2,575	\$2,793	1,170
Willow	\$228,000	\$243,000	\$2,603	\$2,825	1,338
VILLAS					
Two bedroom					
Apple	\$305,000	\$320,000	\$3,060	\$3,324	1,545
Apple with walkout basement	\$320,000	\$335,000	\$3,060	\$3,324	1,545
Peach	\$315,000	\$330,000	\$3,127	\$3,391	1,600
Peach with walkout basement	\$330,000	\$345,000	\$3,127	\$3,391	1,600
Two bedroom with den					
Pear	\$345,000	\$360,000	\$3,358	\$3,620	1,703
Pear with walkout basement	\$360,000	\$375,000	\$3,358	\$3,620	1,703
Cherry	\$355,000	\$370,000	\$3,423	\$3,6 <b>86</b>	1,758
Cherry with walkout basement	\$370.000	\$385,000	\$3,423	\$3,686	1,758
			ww.ima	*****	.,, _4

TO:

ASHLAR VILLAGE RESIDENTS

FROM:

Hilde Sager

Assistant Administrator

DATE:

August 29, 2013

**SUBJECT:** 

Fiscal Year 2014

The charges listed below are <u>effective October 1, 2013</u>, for the following Ashlar Village services.

	SERVICE	<b>Effective 10/1/2013</b>
I.	FOOD SERVICE	
	Guest Meal	\$15.25
	Villa/Cottage Resident Meal	\$14.25
	Holiday Guest Meals	\$18.50
	Beverages:	·
	Mixed Drink	\$ 4.75
	Wine/Beer	\$ 3.75
	Soda/Juice	\$ 1.25
	Villa/Cottage Resident Meal Coupor	ns:
	20 Meal Package	\$260.00 (\$13.00/Meal)
	30 Meal Package	\$375.00 (\$12.50/Meal)
	Meal Delivery:	,
	Apartment:	\$6.25
	Villa/Cottage:	\$7.25
	Assistance to and from Dining Room	m: \$7.00
II.	HOUSEKEEPING	
	Additional Housekeeping	\$24.00/Hr. (\$6.00/Quarter Hour)
	Rollaway Bed	\$16.00/Per Night
	Guest Apartment	\$85.00/Night
Ш.	MAINTENANCE	
	Maintenance Mechanic or Painter	\$36.00/Hr. (\$9.00/Quarter Hour)
	Apartment Carport Rental	\$750.00/Year (Annual Rental)
	1	\$ 74.00/Month (Seasonal Rental)
	Unit Key Charge: (Pond	\$4.00
	Ridge/Cottage Storage Room)	* ***
	Mail Box Key Charge	\$2.25
	Key Card Charge	\$2,25
	Senior TV	\$36.00/Month
	Internet Access	\$21.00/Month

### Masonicare at Ashlar Village ❖

Independent Living TESIDENCES (year built)	Ent. Fee* 1 Person	Ent. Fee* 2 People	Mo. Fee 1 Person	Mo. Fee 2 People	Square Footage
Montlhy fee in			Telephone, Senio		
Bridgehouse/Knoll Apts.(1985)	(A	verage monthly ele	ectric cost is \$90-\$1	20 depending on size	e and usuage.)
One bedroom/one bath	¢107.000	£400.000	#0.000	00.504	005
Two bedroom/one bath	\$107,000 \$157,000	\$122,000 \$172,000	\$2,092 <b>\$2</b> ,393	\$2,521 \$2,822	665 930
	Ψ707,000	Ψ172,000	Ψ2,090	Ψ2,022	330
Meadow Wood Apts. (1991)					
One bedroom/one bath	\$117,000	\$132,000	\$2,247	\$2,678	739
Two bedroom/1.5 bath	\$185,000	\$200,000	\$2,702	\$3,134	967
Cottages (1985/1991)					
One bedroom/one bath					
Birch	£131 000	#44C 000	MA 047	<b>*</b> 4.024	200
	\$131,000	\$146,000	\$1,617	\$1,831	865
Two bedroom/one bath					
Pine	\$184,000	\$199,000	\$1,991	\$2,205	1,000
Two bedroom (1.5 bath)					
Contemporary	\$214,000	\$229,000	\$2,477	\$2,693	1,16
Traditional III	\$216,000				
	Ψ2 10,000	\$231,000	\$2,477	\$2,693	1,18
Two bedroom (two full baths)					
Oak II	\$221,000	\$236,000	\$2,500	\$2,712	1,17
Wolliv	\$224,000	\$239,000	\$2,527	\$2,743	1,33
					·
Notch Hill Apts. (2008)	Monthly fee inclu	des all utilities an	d Senior TV. Tele	phone and interne	t not included
Two bedroom					
Model - 2Ba	\$250,000	\$265,000	\$3,117	\$3,561	1,13
Model - 2Bb	\$255,000	\$270,000	\$3,117 \$3,1 <b>1</b> 7	\$3,561	
Model - 2Bc	\$265,000				1,14
	\$205,000	\$280,000	\$3,117	\$3,561	1,19
Two bedroom with Den					
Model - 2BDa	\$310,000	\$325,000	\$3,244	\$3,690	1,48
Model - 2BDb	\$315,000	\$330,000	\$3,244	\$3,690	1,49
Vlodel - 2BDc	\$315,000	\$330,000	\$3,244	\$3,690	1,50
Three bedroom					
Model - 3B	\$325,000	£340 000	<b>60 074</b>	#2 04C	4.5.
	Ψ323,0 <b>0</b> 0	\$340,000	\$3,371	\$3,816	1,54
Villas (2005/2006)	<u>e</u> i	4			
Two bedroom					
Apple	\$305,000	\$320,000	\$2,957	\$3,212	1,54
Apple with walkout basement	\$320,000	\$335,000	\$2,957	\$3,212	1,54
Peach	\$315,000	· ·			
Peach with walkout basement	\$330,000	\$330,000 \$345,000	\$3,021 \$3,021	\$3,276 \$3,276	1,60 1,60
	4000,000	Ψ0-70,000	Ψ3,021	Ψ0,210	1,00
Two bedroom with den					
ear	\$345,000	\$360,000	\$3,244	\$3,498	1,70
Pear with walkout basement	\$360,000	\$375,000	\$3,244	\$3,498	1,70
Cherry	\$355,000	\$370,000	\$3,307	\$3, <del>5</del> 61	1,75
Cherry with walkout basement	\$370,000	\$385,000			
Sunroom additional \$25,000		ψ305,000	\$3,307	\$3,561	1,75
Finished basement-prices vary on m	odel selected			Prices are subj	not to obone

### Masonicare at Ashlar Village \*\*Assisted Living Schedule of Fees

Apartment Type	Sq. Ft.	Base Rent	With Level 1 Care
Typical Studio	325	\$3,752	\$4,539
Deluxe Studio	351	\$3,924	\$4,711
1-Bedroom	460 -596	\$5,221	\$6,008
1-Bedroom Corner	500	\$5,441	\$6,228
1-Bedroom Deluxe	627-650	\$5,849	\$6,636
2-Bedroom	660	\$6,414	\$7,201
2-Bedroom Deluxe	800	\$6,711	\$7,498
2 <sup>nd</sup> person		\$824	\$1,581

### Personal Care Plan Options

Levels of care for each resident are determined prior to residency through a medical evaluation meeting with the assisted living nursing supervisor. Residents are re-evaluated every 120-days.

Level 1:	\$787*	Up to 3.5 hours/week:	average of 30 minutes/day
Level 2:	\$1,574	Up to 7 hours/week:	average of 60 minutes/day
Level 3:	\$2,361	Up to 10.5 hours/week:	average of 90 minutes/day
Level 4:	\$3,148	Up to 14 hours/week:	average of 120 minutes/day

<sup>\*</sup> Each increased level of care is an additional \$787.

For couples: Add the second person monthly fee of \$853 and \$787 for each level of care the second person requires.

<u>Example</u>: A one bedroom with first person receiving Level I care and second person receiving Level I care: 6,008.00 + \$1,640 = \$7,648.00.

### Masonicare at Ashlar Village

### Core Services Included In the Monthly Fee:

- Three nutritionally balanced meals & snacks each day
- Utilities (excluding phone, cable and internet)
- Weekly housekeeping service
- Weekly linen and towel service
- Transportation to doctor appointments within a 15-mile radius
- Socially stimulating recreational/therapeutic activities
- Licensed certified nursing assistants
- 24/7 nurse on call
- State of the Art 24-hour emergency safety system
- 24-hour security on campus
- Routine care assessments and planning
- Secure environment

### Personal Care Services Included In the Monthly Fee:

- Bathing
- Dressing Assistance
- Escorting & Cueing
- Grooming & Hygiene
- Medication Management (refills, pre-pour and reminders)
- Personal Laundry
- Safety Checks
- Toileting Assistance

### Hearth Schedule of Fees:

Apartment Type	Square feet	Monthly Fee
Studio	351	\$6,900
1-Bedroom	430	\$8,369

### ATTACHMENT C ACTURIAL CERTIFICATE



415 Main Street Reisterstown, MD 21136-1905 410-833-4220 410-833-4229 (fax) www.continuingcareactuaries.com

### Ashlar Village Retirement Community Statement of Actuarial Opinion

January 27, 2020

I, Dave Bond, am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, Managing Partner of the firm of Continuing Care Actuaries, and I meet the qualification standards to render Statements of Actuarial Opinion for continuing care retirement communities. I have been retained by Ashlar Village Retirement Community to render a Statement of Actuarial Opinion, in accordance with Section 17b-527 of the Regulations implementing the Continuing Care Statutes, regarding the following actuarial projections included in Ashlar Village Retirement Community's 2019 Annual Financial Filing:

> Exhibit I Residential Turnover Rates

Exhibit II Average Age of Residents

Exhibit III Health Care Utilization Rates

> Exhibit IV Occupancy Rates

Exhibit V Number of Health Care Admissions

Exhibit VI Days of Care

> Exhibit VII Number of Permanent Transfers

I have examined the above items as shown in Ashlar Village Retirement Community's Annual Financial Filing. These items are attached to this Statement of Actuarial Opinion. In the course of my review, I relied upon the accuracy and completeness of data and supporting documentation prepared by Ashlar Village Retirement Community personnel. In the course of my examination, nothing came to my attention that causes me to believe that the underlying data information is unreasonable or inappropriate. My examination included such review as I considered necessary of the data, methods, and underlying assumptions used by and the resulting actuarial projections reported by Ashlar Village Retirement Community with respect to the above items as shown in Ashlar Village Retirement Community's 2019 Annual Financial Filing.

In my opinion, the above items as shown in Ashlar Village Retirement Community's 2019 Annual Financial Filing:

- > are based upon methods which are consistent with sound actuarial principles and practices; and
- > are based upon methods and underlying assumptions that appear reasonable and appropriate in this instance.

Should you have any questions or concerns regarding this information, please do not hesitate to contact our office.

Respectfully,

Dave Bond, F.S.A., M.A.A.A.

Dave Bond

Managing Partner

### CONTINUING CARE AGREEMENT

### MASONICARE AT HOME, INC. d/b/a LIVEHOME BY MASONICARE

A non-profit corporation with Masonicare Corporation, a 501(c)(3) corporation, as its sole member.

A Continuing Care Contract is a financial investment, and your investment may be at risk. Masonicare At Home, Inc. d/b/a LiveHome by Masonicare's ability to meet its contractual obligations under such contract depends on its financial performance. We advise you to consult an attorney or other professional experienced in matters relating to investments in continuing care facilities and programs before you sign a Continuing Care Contract. The Department of Social Services does not guarantee the security of your investment.

### TABLE OF CONTENTS

SECTION I DURATION OF AGREEMENT	Page
SECTION II SERVICES	
SECTION III YOUR RESPONSIBILITIES AS A MEMBER	
SECTION IV FEES.	
SECTION V TERMINATION OF THIS AGREEMENT AND REFUNDS	9-11
SECTION VI MISCELLANEOUS	
EXHIBIT A1	
EXHIBIT B	6-17

This Continuing Care Agreement ("Agreement") is made as of this day of between (whom we shall refer to "you" as "Member") or the residing ("Home") and Masonicare At Home, Inc. ("Masonicare") d/b/a LiveHome by Masonicare located at 22 Masonic Avenue located in Wallingford, Connecticut 06492 (which we shall refer to as "we", "us", "LiveHome" or the "Provider"). If more than one person is signing this Agreement, "you" refers to each of you individually and both of you together and your obligations under this Agreement are joint and several.

### I. DURATION OF AGREEMENT

This Agreement is effective as of the date set forth above (the "Membership Date"). This Agreement will remain in effect until it is terminated in accordance with Section V of this Agreement (the "Termination Date").

### II. SERVICES

LiveHome will provide you the Services described in this Agreement according to the terms and conditions described in this Agreement.

You agree to accept and pay for the Services as set forth in this Agreement and to abide by the rules of LiveHome at all times while receiving services under this Agreement.

All Members receive the Standard Services Package as described in Section II.A. below. Additional services set forth in Section II.B. may be added at an additional cost. All fees are subject to change as detailed in Section IV.

### A. STANDARD SERVICES PACKAGE

### 1. Care Line

As a Member, you will have unlimited, 24 hour access to LiveHome's Care Line, a hotline for Member care issues and questions.

### 2. Assessments

Upon becoming a member of LiveHome, we will perform an in-home assessment of your needs and work with you to develop a services/support plan. Assessments and updates to your service plan will be done on a yearly basis by a Wellness Navigator.

### 3. Meals

Members are entitled to one free dinner per week in the Waterside Dining Room at Masonicare at Ashlar Village. Additional meals will be available to Members at the cost paid by an Ashlar Village resident. Reservations are required and space is subject to availability.

### 4. Skilled Nursing/Respite Stays at Masonicare Health Center

As a member, you will be entitled to five (5) free days of skilled nursing, assisted living or respite stays at Masonicare Health Center or at one of Masonicare's Assisted Living Communities each calendar year. Free days must be used within the calendar year and may not be carried over to subsequent years or transferred to other Members.

### 5. Access to the Masonicare Continuum

LiveHome Members will have access to the Masonicare Continuum including the independent and assisted living residences and Masonicare's skilled nursing facilities. Admission will be contingent upon availability and satisfaction of all admissions requirements. Members are solely responsible for the cost associated with these services.

### 6. Social, Recreational and Wellness Programs

Members will have access to social, recreational and wellness programs offered at the Wallingford campus subject to availability.

### 7. Members Only Website

Each Member will have access to an on-line Members Only website which will allow Members access to program information, calendars, vendor lists and other member specific information.

### 8. Referral Service

Members will have access to a Referral Service for additional services not provided under this Agreement. These may include lawn care, professional house cleaning, handyman services, home remodeling, and snow removal. Some services are available at discounted rates. The Referral Service is available at no cost to you; however you are responsible for the cost of any services rendered by the referred service providers. Member shall indemnify, defend and hold LiveHome and the Masonicare Continuum harmless from and against any and all claims, demands or liabilities arising in connection with the work performed by Referral Service vendors.

### 9. Monthly Housekeeping

Members will receive three (3) hours of housekeeping per month.

### B. OTHER SERVICES AVAILABLE AT AN ADDITIONAL FEE

The following services are available to Members at an additional fee. Fees for these additional services will be billed monthly with your monthly Membership Fee as set forth in Section IV. All fees are subject to change without notice. Updates to the current fee schedule are available upon request.

### 1. Home Based Healthcare Services

- Skilled services including:
  - Nurses
  - Certified nursing assistants
  - Social workers
  - Registered physical therapists/licensed occupational therapists
- Adult day program
- Personal Care Attendants

- Homemakers/Companions
- Live-in Attendants
- Hospice services

### 2. Transportation

We may provide transportation within a fifteen (15) mile radius of your Home during normal business hours at an additional fee. Reservations must be made forty-eight (48) hours in advance.

### 3. Add-on Plans

Personalized Plans are available. Members can choose from the following services if they wish to enroll in the Bronze, Silver, or Gold Package.

- Personal Wellness Navigator
- Home Safety Assessment (every two years)
- Personal Health and Safety Technology
- Annual Wellness Assessment by our Geriatricians
- Twelve (12) Meals per month at Ashlar Village
- Two (2) round trips per year for Medical transportation
- Nutritionist Visits Quarterly
- Quarterly Exercise Regime Led by Physical Therapist

### III. YOUR RESPONSIBILITIES AS A MEMBER

### A. RULES

You agree to abide by LiveHome rules which are attached as Exhibit B and incorporated into this Agreement. LiveHome reserves the right to amend the rules from time to time. Copies of such changes and amendments shall be provided upon request. You further agree to follow the rules of Masonicare when on the Masonicare Campus.

### B. RIGHTS OF MEMBERS

Your rights as a Member under this Agreement are those rights and privileges expressly granted to you in this Agreement or by Connecticut law.

### C. RIGHT OF ENTRY

You shall permit authorized employees and providers entry into your Home at any time in case of emergencies, for scheduled meetings and to provide services. LiveHome recognizes your right to privacy and will limit entry to your Home as described above.

### D. REAL PROPERTY

Your rights and privileges, as granted herein, do not include any right, title or interest whether legal, equitable, beneficial or otherwise, in or to any part of the real property, including land, buildings and improvements owned or operated by LiveHome or its parent, Masonicare Corporation.

### E. RESPONSIBILITY FOR DAMAGES/PROPERTY PROTECTION

You will be responsible for any costs incurred in replacing, maintaining or repairing any loss or damage to the real or personal property of LiveHome or its parent Masonicare Corporation caused by the negligence or willful misconduct of you, your guests, agents, employees or pets.

You are responsible for providing personal property and liability insurance for yourself and your property. You agree that LiveHome is not responsible for securing or safeguarding your personal property and possessions. You are responsible for keeping your home secured and for taking any other reasonable precautions. LiveHome is not liable for any claims, damages or expenses, including attorneys' fees, resulting from any injury or death to persons or any damage to property unless caused by the gross negligence or willful misconduct of LiveHome employees.

### F. MEDICARE AND OTHER INSURANCE REQUIREMENTS

You understand and agree that LiveHome is not responsible for the cost of healthcare services required by you except as specifically set forth in Section II.A of this Agreement. You understand that it is your obligation to obtain and maintain any available insurance coverage, including Medicare and Medicaid, to meet your healthcare needs.

### G. NON-TRANSFERABLE

Your rights under this Agreement are personal to you and cannot be transferred or assigned by you to any other person or entity.

### H. HEALTH STATUS

You agree to share any changes in your medical status with your Wellness Navigator and to provide copies of any and all examinations, test results, progress notes or other copies of medical records upon request. You further agree to submit to a physical examination upon the request of LiveHome.

### I. POWER OF ATTORNEY/HEALTHCARE REPRESENTATIVE

You agree to execute and maintain in effect a limited Durable Power of Attorney and Healthcare Representative valid under Connecticut law. The Power of Attorney shall designate as your attorney-in-fact, a bank, lawyer, relative or other responsible person or persons of your choice, to act for you in managing your financial affairs and filing for your insurance or other benefits as fully and completely as you would if acting personally. It shall be in a form which survives your incapacity or disability, and be otherwise satisfactory to LiveHome. The Healthcare Representative shall designate a relative or other responsible person or persons of your choice to make any and all health care decisions on your behalf at the time you are unable to make or communicate your decisions about your medical care. You will deliver a fully executed copy of this Power of Attorney and Healthcare Representative to us at the time of your first meeting with your Wellness Navigator.

### IV. FEES

### A. FEES GENERALLY

The fees associated with your Membership include an initial Membership Fee, a Monthly Standard Services Fee and Additional Fees for any additional services selected by you. These fees are subject to change, from time to time, in the sole discretion of LiveHome as set forth in this Agreement.

### B. MEMBERSHIP FEE

Upon signing this Agreement, you agree to pay a one-time membership fee in the amount of \_\_\_\_\_to LiveHome ("the Membership Fee"). If this Agreement is for two persons residing in the same Home, a second person

membership fee in the amount of \_\_\_\_\_ will also apply. The Membership Fee will be placed into an escrow account with our current banking institution, in accordance with Connecticut General Statutes Section 17b-524. This fee is non-refundable except as set forth in Section V. No interest shall be paid on any Membership Fees paid to LiveHome.

### C. MONTHLY STANDARD SERVICES FEE

You agree to pay LiveHome a monthly fee in the amount of the Standard Services Package described in Section II.A (the "Monthly Standard Services Fee") and an additional second person monthly fee ("Second Person Monthly Fee") in the amount of if a second person who also occupies your Home will be receiving services under this Agreement. This amount shall be paid in advance on or before the fifth day of each month beginning with the Membership Date. You agree to pay the Monthly Standard Services Fee whether you are residing in your Home or are temporarily in another healthcare facility. The initial Monthly Standard Services Fee shall be prorated for any applicable period of less than one month. The Monthly Standard Services Fee may be increased by LiveHome in its sole discretion upon sixty (60) days notice to you.

### D. ADDITIONAL FEES

You will be invoiced as part of your monthly fee for any items and services provided to which are not included in your Standard Services Package.

### E. LATE FEES

You agree to pay LiveHome interest at one and a half percent (1.5%) per month on any overdue Monthly or Additional Fees.

### V. TERMINATION OF THIS AGREEMENT AND REFUNDS

### A. TERMINATION BY YOU

You may terminate this Agreement for any reason within thirty (30) days following the execution of the contract ("Statutory Rescission Period") by notifying LiveHome in writing by registered or certified mail. In the event you terminate within the Statutory Rescission Period, any fees paid to LiveHome will be refunded less: (a) costs specifically incurred by LiveHome at your request, and (b) a service charge equal to the greater of

one thousand dollars (\$1,000) or two percent (2%) of your Membership Fee.

If you pass away before the commencement of care under this Agreement but after the Statutory Rescission Period, this Agreement shall terminate automatically upon LiveHome receiving written notice by registered or certified mail of your inability to receive care. Your legal representative will receive a refund of any fees paid to LiveHome less (a) costs specifically incurred by LiveHome at your request, and (b) a service charge equal to the greater of one thousand dollars (\$1,000) or two percent (2%) of your Membership Fee.

You may terminate this Agreement after the Statutory Rescission Period by giving written notice by registered or certified mail to LiveHome, no less than sixty (60) days prior to termination. The notice must specify the termination date.

This Agreement shall automatically terminate upon the death of the last surviving Member.

Any Membership Fee refund due you after the Statutory Rescission Period will be made in accordance with Section V.C.2.

### B. TERMINATION BY LIVEHOME BY MASONICARE

### 1. Termination Without Cause

LiveHome may terminate this Agreement for any reason upon sixty (60) days written notice to you.

### 2. Termination for Cause

LiveHome shall have the right to terminate this Agreement for any cause, which, in its sole discretion, shall be good and sufficient. Good and sufficient cause shall include, but is not limited to, the following:

- Failure to perform your obligations under this Agreement, including the obligation to timely pay the Monthly and Additional Fees.
- b. Your behavior resulting in a threat to the safety, health, peace, or well-being of yourself or others.

- c. Your refusal to follow the recommendations of LiveHome when such refusal poses a risk to your health or safety as determined by us in our sole discretion.
- d. Care in your home is no longer safe as determined by us in our sole discretion.
- e. You move outside the geographic area serviced by LiveHome.

LiveHome shall give you reasonable notice of termination in writing via hand delivery or registered or certified mail. LiveHome's determination that your continued membership presents a threat to the safety of others or of yourself shall be a factor in determining the reasonableness of that notice period.

# C. CONDITIONS OF REFUND AND DUTIES UPON TERMINATION

# 1. Duties Upon Termination

Monthly Fees are to be paid through the month of your Termination Date. Monthly Fees shall not be prorated unless termination is due to the death of a Member. Upon termination by either you or LiveHome, you agree to pay LiveHome all amounts owed to it. You agree that LiveHome may set off any amounts owed by you to LiveHome against any refund due.

# 2. Refund of the Membership Fee

If you or LiveHome terminate this Agreement after your Membership Date, you or your estate shall be due a refund equal to the amount of the Membership Fee less 1.04 percent thereof for each calendar month between the date you signed this Agreement and the Termination Date. No refund shall be due if the Agreement terminates more than ninety-six (96) months after the date you signed this Agreement. If you are terminating this Agreement in order to enter in a continuing care Residency Agreement for Masonicare at Ashlar Village, we will apply the full amount of your Membership Fee to the Entrance Fee owed for Ashlar Village without regard to any declining balance. If you are terminating this Agreement for Pond Ridge Assisted Living, we will apply 50% of your intial membership fee to the monthly fee owed to Pond Ridge Assisted Living.

For purposes of computing Membership Fee refunds, a partial calendar month of more than fifteen (15) days shall be treated as a full month and a partial calendar month of fifteen (15) or fewer days shall be ignored. The date you signed this Agreement and the Termination Date shall be counted as full calendar days.

### VI. MISCELLANEOUS

#### A. CONFIDENTIALITY

LiveHome agrees to keep all of the personal and medical information you have supplied to LiveHome in confidence. You agree that LiveHome may provide such information to health care professionals, third-party payors and others who have a need, in our judgment, or a right to know such information under federal or state law.

#### B. WAIVER

In the event that LiveHome does not, in any one or more instances, insist upon your strict performance, observance or compliance with any of the terms or provisions of this Agreement, or if we waive a breach by you of this Agreement, it shall not be construed to be a waiver of our right to insist upon your strict compliance with all other terms and provisions of this Agreement.

### C. GOVERNING LAWS

This Agreement shall be governed by the laws of the State of Connecticut.

# D. ATTORNEYS' FEES AND COSTS

If LiveHome is obliged to take legal action to enforce this Agreement, to collect sums due to LiveHome pursuant to this Agreement or to recover damages of any kind, you are liable for the costs of such action including, but not limited to, reasonable attorneys' fees.

### E. FULL AND COMPLETE AGREEMENT

This Agreement has precedence over any representations previously made by LiveHome representatives and over any descriptions of services in promotional materials or presentations. This Agreement

constitutes the entire contract between you and LiveHome and supersedes all previous understandings and agreements between you and LiveHome. No waiver or modification shall be valid unless made in writing, signed by you and by LiveHome and attached to this Agreement.

### F. INTERPRETATION

Headings are for convenience and reference purposes only and shall not affect the interpretation of any provision of this Agreement. Should any provision herein, for any reason, be held invalid or unenforceable in any jurisdiction in which it is sought to be enforced such invalidity and unenforceability shall not affect any other provision of this Agreement and such invalid and unenforceable provision shall be construed as if it were omitted. The remainder of the Agreement shall remain in full force and effect.

# G. GENDER OF PRONOUNS

All references in this Agreement by masculine pronouns and adjectives also include the feminine and vice versa.

# H. SUCCESSORS AND ASSIGNS

The duties owed LiveHome under this Agreement shall inure to the benefit of its successors and assigns.

# I. STATEMENT OF NON-DISCRIMINATION

LiveHome complies with applicable federal and state laws that prohibit discrimination based on race, color, sex, religious beliefs, national origin and other protected classes of persons.

### J. NOTICES

When required by the terms of this Agreement, notices shall be given in writing and shall be given to LiveHome or to you at the addresses set forth in this Agreement or at such address as we or you shall specify in writing to each other.

Your signature below certifies that you have read, understand and accept this Agreement and that you or your financial advisor have received the

most current Disclosure Statement statements.	containing the current au	dited financial
Signature – Member	Witness	
Date	Date	A
Signature – Member	Witness	er.
Date LIVEHOME BY MASONICARE		Date
By: Authorized Representative		
Date		

# EXHIBIT A

# SERVICES SELECTION AND FEES

# MEMBERSHIP FEE

	Initial Fee	Monthly Fee
Option		1
A	\$15,000	\$ 200
Option		
В	\$10,000	\$ 275
Option		
С	0	\$ 400

	2 members – Initial Fee	Monthly Fee
Option		
A	\$20,000	\$ 300
Option		
В	\$13,500	\$ 400
Option		
C	\$0	\$ 600

# ADD-ON PLANS - MONTHLY FEES

Option		Single	2
A		Member	Members
	Bronze	\$350	\$475
	Silver	\$600	\$750
	Gold	\$700	\$900
O 11			

Option		Single	7
В		Member	Members
	Bronze	\$450	\$575
	Silver	\$725	\$875
	Gold	\$800	\$1100

Option C		Single Member	2 Members
	Bronze	\$600	\$850
	Silver	\$850	\$1300
	Gold	\$1000	\$1450

# ADDITIONAL FEES

Home Care			
	Skilled Nursing	Per Visit	\$148.00
	Physical Therapy	Per Visit	\$156.00
	Occupational Therapy	Per Visit	\$157.00
	Speech Therapy	Per Visit	\$169.00
	Medical Social Work	Per Visit	\$229.00
	Home Health Aide	Hourly Rate	\$ 42.00
	Homemaker/Companion	Hourly Rate	\$20.00/\$23.00
	Private Duty-RN	Hourly Rate	\$52.00
	Private Duty-LPN	Hourly Rate	\$46.00
	Nutrition	Per Visit	\$128.00
	Personal Care Attendant	Per Hour	\$23.00/\$25.00
	Live-In Attendants	Per Day	\$285.00/Day

Hospice Program			
	Routine Home Care	Per Day	\$195.00
	Continuous Care	Per Day	\$1,130.00
	Continuous Care	Per Hour	\$47.50
	Inpatient Respite	Per Day	\$250.00
	Inpatient General	Per Day	\$850.00

Adult Day Services			
	Full Day*- Monday through Friday	Per Day	\$75.00
	Full Day* – Weekends and Holidays	Per Day	\$85.00
	Half Day** – Monday through Friday	Per Day	\$50.00
	Half Day** – Weekends and Holidays	Per Day	\$60.00
	Extended Hours - Monday through Friday	Per Hour	\$15.00
	Extended Hours - Weekends and Holidays	Per Hour	\$20.00
	Medications	Set up fee	\$25.00
	Incontinence Care	Per Day	\$10.00

<sup>\*</sup>Full Day Hours 10:00 am – 4:00 pm \*\*Half Day Hours 10:00 am – 2:00 pm or 12:00 pm – 4:00 pm

Other		1	
	Medical Care Transportation	Per Vehicle/Per Hour	\$20.00 + .55/per mile
	Non-Medical Care	Per Vehicle/Per Hour	\$20.00 + .55/per mile
1	Errands using Caregiver's Vehicle	Per Mile	.55 per mile

LiveHome offers 5% discount for the first month on various Masonicare services

#### **EXHIBIT B**

#### Member agrees to:

- 1. Be responsible for calling "911" for assistance in the event of an emergency when the Masonicare employee is not present.
- 2. Call the LiveHome scheduling office at least forty-eight (48) hours in advance at (203) 679-6444 to cancel a visit or change the schedule of visits. We reserve the right to charge for the scheduled visit if there is no cancellation notice. The Member understands that Masonicare employees may not approve any schedule change.
- 3. Treat Masonicare employees respectfully, including no verbal or sexual harassment, regardless of an individual's race, color, religious creed, age, marital or civil union status, national origin, ancestry, sex or sexual orientation.
- 4. Identify a primary caregiver who is knowledgeable and able to provide the care that you require in the rare and unavoidable instance that there is an interruption in agency services.
- 5. Refrain from engaging any Masonicare employee to perform services under any separate agreement, either verbally or in writing, if such services are offered by Masonicare. Such prohibition shall be for 180 days from the termination date of this agreement and if violated, subject to five thousand dollars (\$5,000) in liquidated damages, plus reasonable costs and attorney fees.
- 6. Provide a safe, suitable environment in which care can be given and be responsible for storing and securing valuables.
- Refrain from giving any cash, gift certificates, loans, monetary funds of any kind or any other gifts valued at \$50 or more. Masonicare will not be responsible for repayment of funds issued in violation of this policy.
- 8. Sign required consents and releases for service and make timely payment of all invoices.

- The Member understands and agrees that the Masonicare employee is not authorized to provide medical care, and will not request such medical care from the Masonicare employee.
- 10. The Responsible Party is responsible for all of the Member's obligations under this Agreement including making timely payment if the Responsible Party has access to this Member's funds.
- 11. Notify the LiveHome office if you are not satisfied with your services.

PROJECTED STATEMENT OF OPERATIONS FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2020 TO 2025 Live Home

REVENUE	FY 2020 Budget	FY 2021 Estimated	FY 20202 Estimated	FY 2023 Estimated	FY 2024 Estimated	FY 2025 Estimated
Monthly Fees Earned Entry Fee	200	200	200	200	200	200
TOTAL REVENUE	200	200	200	200	200	200
EXPENSES						
Salaries & Wages	36	38	40	42	44	45
Benefits		ě	*	*	į	3
Professional Fees	Ï	3.	3	ä	4	а
Supplies & Other expenses	î	9	а	õ		(30)
Depreciation & Amortization	ā	<u> </u>	(36)	100	i)	10
Interest	3		( <b>1</b> )	Ē		*
Total Expenses	36	38	40	42	44	45
Net Income from Operations	164	163	161	159	157	156
Investment Income	a•	*	:1		•	E
Net income	\$ 164	163	\$ 161	\$ 159	\$ 157	\$ 156

Notes & Assumptions:

No estimated program growth. Currently serve 1 households with no plans to expand services.

Services will no longer be provided once the client no longer require services.

#### ATTACHMENT D

MASONICARE AT ASHLAR VILLAGE RESIDENCY AGREEMENT



# RESIDENCY AGREEMENT

# **Table of Contents**

•	Glossary	Page 11
•	ARTICLE I – Duration of Residency Agreement	Page 1
•	ARTICLE II - Accommodations and Amenities	Page 1
•	ARTICLE III - Services	Page 5
•	ARTICLE IV - Health Care Services	Page 6
•	ARTICLE V - Financial Arrangements	Page 9
•	ARTICLE VI – Transfers / Marriages	Page 12
•	ARTICLE VII - Termination Provisions	Page 16
•	ARTICLE VIII - Other Residency Provisions	Page 21
•	ARTICLE IX - Miscellaneous Provisions	Page 22
•	EXHIBIT A – Current Fees	Page 26
	EXHIBIT B – Entry Fee Refund	Page 27
•	EXHIBIT C – Utilities	Page 28
•	EXHIBIT D - Flexible Dining Plans	Page 29
	EXHIBIT E - Fire Sprinkler System Notice	Page 31

#### **GLOSSARY**

Annual Allotment Annual allotment of ten pre-paid days of in-patient

services at Masonicare Health Center or other

Masonicare skilled nursing location, covering room,

board and nursing care

Annual Report The annual report of Masonicare setting forth, among

other things, the financial condition of Masonicare

**Apartment** Apartment residences at Ashlar Village

Apartment Resident A Resident who resides in an Apartment

**Application Fee** A non-refundable fee that must accompany any

application to reside at Ashlar Village

Ashlar Village Masonicare At Ashlar Village, Inc., a nonprofit

Connecticut corporation

Ashlar Village Association Ashlar Village's residents' council

Ashlar Village Policy Governing Private Companion Services

A policy published by Ashlar Village governing the conduct of private caregivers hired by Residents

Ashlar Village Policies and Procedures

Policies and Procedures published by Ashlar Village

governing the Ashlar Village community

Ashlar Village Safety

**Standards** 

Procedures to promote safety of the Ashlar Village

community published by Ashlar Village

Common Areas, Ground

and Amenities

Areas of Ashlar Village that are available for use in

common by the Ashlar Village community

Cottage Free-standing residences at Ashlar Village

Cottage Resident A Resident who resides in a Cottage

Cost Effective Transfer Transferring from a more expensive residence to a

less expensive residence, but excluding a move from

a less expensive residence to a more expensive

residence

**Dining Room and Cafe** A dining facility operated by Ashlar Village serving

breakfast, lunch and dinner

Entry Fee A fee paid in exchange for the rights and services

provided under the Residency Agreement

Entry Fee Refund A refund of a portion of the Entry Fee to which a

Resident may be entitled

**Financial Disclosure** 

Statement

A statement of a Resident's finances submitted with

the application to Ashlar Village

**Dining Plan** An option for Residents to pay a set fee for a certain

number of meals in the Dining Room

**Designated Masonicare** 

Fund

A charitable fund with the purpose of providing

financial assistance to Residents with difficulty

paying the Monthly Fee

Guest Suite Overnight accommodations maintained by Ashlar

Village for Residents' guests

Initial Fee A fee applied to the Entry Fee, which is due when a

potential Resident submits his or her application to

Ashlar Village

Masonicare A nonprofit Connecticut corporation that provides

healthcare services

Masonicare Health

Center

A skilled nursing community operated by Masonicare

Masonicare Medical

**Director** 

A medical doctor who oversees care at the

Masonicare Health Center

**Monthly Fee** 

A monthly maintenance fee

Monthly Statement The monthly bill each Resident receives for his or

her Monthly Fee plus any additional charges

Pet Policy A policy governing the keeping of Pets by Residents

published by Ashlar Village

**Executive Director** The leadership position at Masonicare at Ashlar

Village

**Refurbishment Fee** A fee charged to Residents transferring residences to

cover the cost of refurbishing the residence left by

the Resident, which may be adjusted by Ashlar Village from time to time in its sole discretion

**Rescission Period** The thirty day period after a Resident executes a

Residency Agreement during which he or she may

rescind this Residency Agreement

**Resident** A resident of Ashlar Village

Wellness Nurse A nurse who staffs the Wellness Office

Wellness Office An office responsible for ensuring residents obtain

services for urgent or emergency needs

Upgrade Transferring from a less expensive residence to a

more expensive

Villa Free-standing residences at Ashlar Village

Villa Resident A Resident who resides in a Villa

THIS MASONICARE AT ASHLAR VILLAGE RESIDENCY AGREEMENT (the "Residency Agreement") is made as of this <u>day of</u> by and between Masonicare At Ashlar Village, Inc. ("Ashlar Village") and <u>Resident's Name</u>. If more than one person is signing this Residency Agreement, "you" refers to each of you individually and both of you together and your obligations under this Residency Agreement are joint and several. If this Residency Agreement is signed on your behalf by your legal representative, the term "you" includes your legal representative.

#### **PREAMBLE**

Masonicare At Ashlar Village Inc., hereafter referred to as Ashlar Village, is a life plan community (also called a continuing care retirement community) located on Cheshire Road in Wallingford, Connecticut. Ashlar Village is a non-profit, tax-exempt corporation.

Ashlar Village is an affiliate of Masonicare and the continuum of care it offers older adults, including the Masonicare Health Center, Masonicare Home Health & Hospice, Masonicare at Chester Village, Masonicare at Mystic, Masonicare at Home and other Masonicare facilities and services.

#### **ARTICLE I**

#### **DURATION OF RESIDENCY AGREEMENT**

Ashlar Village agrees to furnish you lodging and services as set forth in this Residency Agreement for so long as you carry out your obligations under this Residency Agreement. This Residency Agreement shall commence as of \_\_\_\_\_, your agreed-upon agreement date.

#### **ARTICLE II**

#### ACCOMMODATIONS AND AMENITIES

#### A. Your Residence

You have selected (Cottage/Apartment/Villa) to be your residence. You shall have a personal and nonassignable right to reside in the residence, subject to the terms of

this Residency Agreement and Ashlar Village Policies and Procedures. Your written address is: **Ashlar Village, Wallingford, CT 06492**.

#### B. Furnishings Provided

Ashlar Village furnishes each residence with some basic appliances (i.e., stove, refrigerator, garbage disposal, microwave, and dishwasher), air-conditioning, carpeting, an emergency call system and smoke alarms. You must provide all other furniture and appliances. You may furnish and decorate your residence in accordance with your own individual preferences, provided your furniture and decorations do not violate Ashlar Village's Safety Standards, or applicable local, state and federal laws and codes.

### C. Emergency Services

Your residence includes a 24-hour emergency call response system that includes individual smoke detectors and sprinkler system (as described in Exhibit E). It is equipped with an emergency pull cord to alert staff to any emergencies that may occur. Masonicare employs security personnel for the Ashlar Village community as it deems necessary in its sole discretion.

#### D. Utilities

Water, sewer, and garbage collection fees are included in the Monthly Fee. For other utility inclusions, see Exhibit C. Telephone, cable television and internet service (including their associated installation and service costs) are available at your option and expense. You are responsible for any other services not included in this Residency Agreement. Ashlar Village is not liable for any interruption of or failure in the supply of any utilities to your residence, provided the interruption or failure is not directly caused by Ashlar Village.

### E. Alterations to Your Residence

If you wish physically to alter your residence or upgrade the standard fixtures in your residence, you must first obtain the written approval of the Executive Director of Ashlar Village or his/her designee in advance for the alterations and for any outside contractors who will complete the alterations. You agree that all alterations shall be performed in a good and workmanlike manner, and shall comply with all applicable laws and regulations. Alterations to your residence shall be completed in such a manner so as not to disturb other residents of Ashlar

Village. You are responsible for the cost of alterations and changes to your residence and the restoration of your residence to its original condition when you vacate it. All modifications, alterations or additions to your residence become the property of Ashlar Village, unless the Executive Director of Ashlar Village or his/her designee grants a special exception in writing.

You shall not allow any mechanic's lien to be created or to remain, and shall discharge any mechanic's lien which might be or become a lien, encumbrance or charge upon the real property of Ashlar Village or any part thereof. If any mechanic's lien shall at any time be filed against real property of Ashlar Village, or any part thereof, due to work you ordered, you, within thirty (30) days after notice of the filing thereof, will cause the lien to be discharged of record by payment, deposit, bond, order of a court of competent jurisdiction or otherwise. If you fail to cause the lien to be so discharged within the thirty (30) day period, ten (10) days after giving written notice to you, Ashlar Village may, but shall not be obligated to, discharge the lien. Any amount paid by Ashlar Village in connection with discharging the lien (including attorneys' fees) with doing so, together with interest thereon at the rate of 1.5% per month from the date of Ashlar Village making the payment or incurring other costs and expenses will constitute an additional charge on your Monthly Statement.

#### F. Access to Residences

You hereby irrevocably give your consent and authorize Ashlar Village to access your residence at any time when Ashlar Village in its sole discretion determines that entry to protect your health, safety or comfort or that of any other Resident of Ashlar Village, or the physical conditions of your residence or other Ashlar Village facilities. Your residence is your private domain, and except in cases of emergency (as determined in Ashlar Village's sole discretion), Ashlar Village personnel will make a reasonable attempt to obtain your permission before entering. You may not change or add additional locks to your door, but you may request that your lock be changed if circumstances make it desirable and the Executive Director of Ashlar Village or his/her designee gives his or her approval.

### G. Parking

Free open-air parking is available to residents and guests. Apartment residents may reserve a parking space in a covered carport (subject to availability) for an additional charge. The Cottages and Villas have additional parking accommodations, the cost of which is included in the Monthly Fee. Cottages

include one covered carport and Villas include an attached one-car garage, the cost of which is included in the monthly fee.

#### H. Community Amenities

You are entitled to share with all residents the use of the Common Areas, Grounds and amenities. You may also reserve certain areas for special occasions in accordance with policies and procedures established by Ashlar Village in its sole discretion.

#### I. Property Protection and Insurance

You agree to keep your residence clean and orderly. You further agree not to permit misuse of or damage to your residence. You are responsible for providing personal property and liability insurance for yourself, your property, and your guests. You will carry ample personal liability insurance that you obtain prior to move in per the Ashlar Village Resident Liability Insurance Policy. You agree that Ashlar Village is not responsible for securing and safeguarding your personal property and possessions. You are responsible for keeping your residence locked and secured and for taking other reasonable precautions. Neither Ashlar Village nor its insurer will be liable for any claims, theft, damage or expenses, including reasonable attorneys' fees, resulting from any injury or death to persons and any damage to property caused by, resulting from, attributable to or in any way connected with the negligent or willful act or omission of any resident unless caused by the gross negligence or willful misconduct of Ashlar Village or any of its officers, employees, contractors, or agents or by a material default on the part of Ashlar Village under this Residency Agreement.

#### J. Indemnification

You agree to indemnify and defend Ashlar Village, at your sole cost and expense, against all claims, expenses, damages and liabilities (including without limitation reasonable attorneys' fees) arising out of any occurrence in your residence, any breach by you of this Residency Agreement or of any representation or warranty made by you to Ashlar Village, or negligence by you or that of any of your guests, employees, contractors, or agents. Such indemnification shall not apply to any claim arising out of the negligence or willful misconduct of Ashlar Village, or any of its officers, employees, contractors, or agents, or by default on the part of Ashlar Village under this Residency Agreement.

### K. No Real Property Interest

You understand and agree that this Residency Agreement is primarily for the provision of services. This Residency Agreement does not confer upon you any right, title or interest in any part of the personal property, real property, buildings and improvements (including your residence) owned by Ashlar Village, Inc., Masonicare Health Center, or Masonicare. This Residency Agreement is a continuing care contract governed by Sections 17b-520 through 17b-535 of the Connecticut General Statutes.

#### ARTICLE III

#### **SERVICES**

### A. Dining Plan

Apartment Residents are required to participate in Ashlar Village's Dining Plan (as described in Exhibit D).

Cottage and Villa Residents are not automatically enrolled in Ashlar Village's Dining Plan and may enroll in the Dining Plan, purchase meal packages at a discounted rate, or make reservations for meals and pay per visit.

Take-out meals are available for all. Residents may pick up take-out meals themselves, or request meal be delivery for a service charge.

Guests are welcome to dine with you. Make reservations in advance when hosting guests. Guest meals will be billed to you as an additional charge.

### B. Housekeeping and Maintenance

Ashlar Village provides light cleaning services every other week. Ashlar Village provides necessary repairs, maintenance, and replacement of its property and equipment. Except in an emergency, such services are provided during normal working hours, Monday through Friday. You are responsible for maintaining, repairing, and replacing your personal property. You may order extra housekeeping or maintenance services for an additional charge. Ashlar Village maintains all Common Areas, Grounds and amenities, including lawns, walkways,

and driveways. Landscaping and decorative plantings are provided and maintained by Ashlar Village as it deems appropriate. Additional landscaping and gardening may be permitted with prior authorization. Additional landscaping must be maintained by you. If additional landscaping can no longer be maintained by you as determined by Ashlar Village in its sole discretion, it will be removed at your expense.

#### C. Transportation

Ashlar Village provides transportation to medical appointments within a fifteen (15) mile radius of Ashlar Village. This transportation occurs on a published transportation schedule which is subject to change with prior notice.

Ashlar Village provides regularly scheduled transportation to grocery stores, shopping centers and other social and recreational activities. Transportation is also provided to residents participating in Masonicare's health care system for medical appointments.

#### **ARTICLE IV**

#### **HEALTH CARE SERVICES**

# A. Masonicare Health Center Access and Prepaid Days

### 1. <u>Admission to Masonicare Health Center</u>

Your residency at Ashlar Village guarantees you access to the Masonicare Health Center or any other Masonicare location when needed. You agree that if you are admitted to the Masonicare Health Center or any other Masonicare location you will sign a separate admissions agreement, describing the services to be provided and your rights and obligations at the location. You agree that in the event Masonicare Health Center or other Masonicare location does not have any availability when you are ready for admission, you will be temporarily placed in another facility by Ashlar Village until such time as a bed is available.

### Ten Prepaid Days

During the term of this Residency Agreement, you receive an Annual Allotment of ten prepaid days per calendar year of in-patient services at Masonicare Health Center or another Masonicare skilled nursing location covering basic services such as, room, board and nursing care (excluding any ancillary services), subject to the restrictions set forth herein. The Annual Allotment is non-cumulative and expires on December 31 of each year. The Annual Allotment is non-refundable and is not transferable to any other entity. You may use your Annual Allotment in the event that you use in-patient services of Masonicare Health Center or another Masonicare skilled nursing location, and these services are not otherwise covered by Medicare, supplemental insurance, or other third party payments. You remain responsible for the payment of any insurance deductibles or co-payments you incur associated with Medicare or your own insurance, as well as ancillary and medical charges, and any days of care in excess of the Annual Allotment.

### B. Assisted Living

Ashlar Village offers assisted living apartments at Pond Ridge, which is part of Ashlar Village and adjacent to the independent living apartment buildings. If you wish to transfer to any Masonicare assisted living facility, including Pond Ridge, and it is determined, after consultation with you, your family and/or your physician, that you meet the criteria for assisted living, then your residency at Ashlar Village will be terminated, and you will enter into a new Residency Agreement describing the services, fees, and your rights and obligations as a resident of Pond Ridge or other Masonicare assisted living facility. If you become a resident of Pond Ridge or another Masonicare assisted living, you will have access to Masonicare Health Center or other Masonicare skilled nursing location on the same terms and conditions as an Ashlar Village Resident.

# C. Available Personal, Nursing and Medical Services

### 1. Wellness

Ashlar Village operates a Wellness Office. The Wellness Office responds to residents to ensure they obtain services for urgent or emergent needs.

### 2. Emergency Assistance

All independent living residences at Ashlar Village have emergency pull cords in the bathrooms and bedrooms. In addition, you may purchase a remotely activated pendant or bracelet connected to the existing security system.

#### 3. Health Service Coordination

You have the right to consult with or be treated by any physician of your choosing. Be advised, however, that only physicians and consulting specialists within Masonicare's system have admitting privileges to Masonicare Health Center and other Masonicare locations. You shall be fully responsible for payment of any charges for such consultation or treatment.

#### 4. Personal Assistance

Personal care is the sole responsibility of you and your family. If you hire private companions or aides, you are responsible for hiring and coordinating the services of such companions. Private companions or aides must register with Ashlar Village Wellness or Administration, wear an identification badge provided by Ashlar Village Administration, and abide by all policies and procedures as defined by the Ashlar Village Policy governing private aide services. Upon registration with Ashlar Village Administration, private companions and aides are provided with the Ashlar Village Policy Governing Private Companion Services and a private aide manual. Ashlar Village reserves the right to require evidence of licensure from agencies and health care professionals not affiliated with Masonicare and to review the qualifications and experience of any non-licensed aides, assistants and companions you may employ. Ashlar Village assumes no responsibility whatsoever for the qualifications of third parties such as private duty companions or aides, or for the timeliness or quality of care or any other aspect of services provided by them. Ashlar Village reserves the right to implement a policy allowing only agencies approved by Ashlar Village, in its sole discretion, to provide assistance and companion services to Residents. If your private companion or aide is disruptive or unruly or presents any other reason which would justify Ashlar Village requesting, in its sole discretion, the discontinuance of his or her services at Ashlar Village, you agree to discontinue the services of your private companion or aide and to seek an alternate private companion or aide.

### D. Health Care Services Not Included in this Residency Agreement

Except as specifically provided in this Residency Agreement, Ashlar Village shall not provide, pay for, or indemnify you for any medical services, including, but not limited to, medical, surgical, home care or hospital services, physical examinations, medical consultations, drugs, medications, disposable and non-disposable supplies, X-rays, medical tests, eyeglasses or refractions, hearing aids, dentistry, dentures, inlays, prescriptions, orthopedic appliances, private duty nursing care, podiatric services, physical therapy, treatment for psychiatric disorders, alcoholism, or similar items or services.

### E. Illness or Accident While Away from Ashlar Village

If you suffer an accident or illness while away from Ashlar Village for an extended period of time, you will notify Ashlar Village as soon as possible. You will be solely responsible for the costs of all medical care you incur while away from Ashlar Village, and Ashlar Village will not have any responsibility for the payment of such costs.

#### **ARTICLE V**

#### FINANCIAL ARRANGEMENTS

#### A. Fees

The basic fees associated with residency at Ashlar Village include an Application Fee, an Initial Fee, an Entry Fee, and a Monthly Fee. These fees are subject to change, from time to time, in the sole discretion of Ashlar Village. The fees in effect at the time of this Residency Agreement are shown on Exhibit A attached to this Residency Agreement.

### 1. <u>Application Fee</u>

You must submit an Application Fee to Ashlar Village with your application to cover the cost of review. The Application Fee is nonrefundable and is not credited toward the Entry Fee.

#### 2. Initial Fee

At the time you submit your application to Ashlar Village, you must also submit an Initial Fee, which is credited toward the Entry Fee.

### 3. Entry Fee

For the right to use your residence and to receive the services described in this Residency Agreement, you pay a one-time Entry Fee to Ashlar Village. A deposit equal to five (5%) percent of the Entry Fee is due when you select your residence. Your deposit will be placed into an escrow account with our current banking institution, in accordance with Connecticut General Statutes Section 17b-524. The balance of the Entry Fee is due to Ashlar Village upon move-in. Entry Fee options are detailed in Exhibit B.

### 4. Monthly Fee

You agree to pay Ashlar Village a Monthly Fee for your residence.

Ashlar Village may adjust the Monthly Fee and ancillary charges from time to time in its sole discretion upon thirty (30) days' advance written notice to you. Ashlar Village will base such adjustments on projected costs, prior year per capita costs, and economic indicators as determined by Ashlar Village in its sole discretion. You agree that in the event of such an adjustment by Ashlar Village, you will pay the adjusted fee.

Each month you will receive a monthly statement itemizing the Monthly Fee plus any additional charges, including hair salon, guest meal, etc. All charges on the monthly statement are payable within thirty (30) days of receipt. If you do not make your payment on time (within 30 days of receiving the monthly statement), Ashlar Village reserves the right to assess a late penalty of 1.5% per month until you pay the amount owed. Persistently delinquent fees may trigger the Termination Provisions of this Residency Agreement at the sole discretion of the Executive Director of Ashlar Village or his/her designee. Any account balances, including interest due to late payment that remain unpaid when this Residency Agreement is terminated shall become a lien against your assets or estate after deducting any refund owed under this Residency Agreement. You agree to pay the Monthly Fee whether you are residing in your residence, temporarily residing in Masonicare Health Center, or otherwise absent from Ashlar Village. If you fail or refuse to pay the amounts charged under the terms of this Residency Agreement

and Ashlar Village must later refer the account to an attorney or collection agency, you agree to pay all resulting charges, expenses, court costs and attorneys' fees incurred by Ashlar Village.

#### B. First Year Refund Policy

If you are unhappy at Ashlar Village, and decide to move out within your first year of residency for any reason other than ill health, we will refund your entire Entry Fee to you, minus a standard service charge. This supersedes the Entry Fee Refund Options. If you leave due to ill health within the first year, the Entry Fee Refund Schedule shall apply.

#### C. Fees Not Held in Trust

All fees paid to Ashlar Village, including entry fees, become the sole property of Ashlar Village as payment for residence and services, except to the extent that the Entry Fee is refundable under Exhibit B of this Residency Agreement.

#### D. Personal Obligations of Residents

Ashlar Village shall not be liable or responsible for any expenses, debts, or obligations incurred by you on your own account, nor shall it be obligated to furnish, supply, or give you any support, maintenance, board, or lodging while you are absent from Ashlar Village.

#### E. Financial Assistance to Residents

### 1. Inability to Pay Monthly Fees

Ashlar Village is a charitable, nonprofit organization and has a policy of assisting residents who are unable to pay the Monthly Fee, but who otherwise comply with the terms of this Residency Agreement. If you encounter financial difficulty and are unable to pay your Monthly Fee in whole or in part, Ashlar Village will not terminate your residency solely for that reason. If these circumstances occur, you must bring them to the attention of the Executive Director of Ashlar Village or his/her designee immediately. If your financial difficulty is unanticipated or not due to your own intentional acts, the Executive Director of Ashlar Village or his/her designee will work to develop an alternative payment plan or living arrangement on the campus with you. Your shortfall will first be deducted from any Entry Fee refund for which you may become eligible. If you are not eligible for a refund, you may then qualify to receive assistance from a designated Masonicare fund.

#### F. Financial Requirements for Residency

As part of your application to Ashlar Village, you completed a Financial Disclosure Statement listing your total assets and income. Your Financial Disclosure Statement is retained in your personal file which is secured with Administration. Ashlar Village reserves the right to request annually an updated schedule of financial information, which you agree to provide as a condition of your continued residency. You also agree to notify the Executive Director of Ashlar Village or his/her designee when your assets decline to \$50,000 or your funds are otherwise insufficient to meet current obligations for a period of three years.

You agree to enroll in and be covered by Medicare and to have supplemental coverage appropriate to the type of Medicare coverage you carry. If you are not eligible for Medicare coverage, you agree to obtain equivalent insurance coverage acceptable to Ashlar Village. You further agree to make all reasonable efforts to conserve your financial resources in order to enable you to meet your financial obligations under this Residency Agreement. You further agree not to impair your ability to meet these obligations or injure your eligibility for benefits under Title XIX of the Social Security Act (Medicaid) by transferring assets or income, other than for ordinary living expenses. If you are unsure whether a contemplated transaction would place you in jeopardy of violating this Residency Agreement, please contact the Executive Director of Ashlar Village or his/her designee first for guidance.

#### **ARTICLE VI**

#### TRANSFERS/MARRIAGE

### A. Intra-Village Transfer Policy

If you elect to transfer to another residence within Ashlar Village, you will be charged a Refurbishment Fee at the time of the move to cover the cost of preparing the new residence for new occupancy. The Refurbishment Fee may vary based on size of new residence selected.

If you chose a more cost effective transfer to a residence constructed as of the date of this Residency Agreement, the new Entry Fee will be based on the difference between (i) the Entry Fee for your current residence, adjusted to account for any

available refund in accordance with the refund method you select under Exhibit B of this Residency Agreement, and (ii) the Entry Fee for the new residence as of the date of this Residency Agreement prorated by the same percentage as that of the Entry Fee Refund to which you are entitled for your current residence.

<u>Cost Effective Transfer Example A.</u> If a Resident on an eight-year refund schedule, who moved in two years ago, decides to move from a two-bedroom Cottage to a one-bedroom Apartment:

Original Full Entry Fee of Cottage \$200,000

Full Entry Fee of Apartment (As of this Residency Agreement date)
\$135,000

Entry Fee Refund \$140,000 Entry Fee Adjustment \$94,500

Difference = +\$45,500

Therefore, a credit will be issued to the resident's monthly fee in the sum of \$45,500 minus a Refurbishment Fee.

In order to upgrade residences, you must first qualify for the financial criteria of the new residence at the sole discretion of Ashlar Village.

If you Upgrade residences, the new Entry Fee will be based on the difference between the Entry Fee paid for your current residence and the current Entry Fee for the new residence at the time of transfer. The Entry Fee for your current residence will be adjusted to account for any available refund in accordance with the refund method you select under Exhibit B of this Residency Agreement. If the current Entry Fee for the new residence is greater than the Entry Fee Refund for your current residence, you will be required to pay the difference in Entry Fees.

<u>Upgrade Example</u>. If, after two years, a Resident on an eight-year refund schedule transfers from a one-bedroom Apartment to a two-bedroom Cottage:

Original Full Entry Fee of Apartment \$135,000 Current Full Entry Fee of Cottage \$210,000

Entry Fee Refund \$94,500

Difference = -\$115,500

Therefore, the Resident will be charged an additional Entry Fee of \$115,500 plus a Refurbishment Fee.

If you transfer residences, you agree to enter into an addendum to this Residency Agreement including, among other things, the address of the new residence and the Entry Fee for the new residence. The original date of residency at Ashlar Village, original Entry Fee Option and original Entry Fee refund schedule will not change.

#### **B.** Transfer for Health Reasons

#### 1. Change in Health

You acknowledge and agree that Ashlar Village is appropriate for occupancy by persons who can live independently, with assistance from a home health aide or other qualified provider, if necessary, but that Ashlar Village is not appropriate for persons who need 24-hour skilled nursing care or whose physical, mental or psychological condition otherwise results in their inability to live independently in this setting. You agree that if your health deteriorates such that you can no longer live in an independent setting, you will make appropriate arrangements (a) to transfer out of your current residence to a Masonicare assisted living or skilled nursing location, or another appropriate location; or (b) if your personal physician and the Executive Director of Ashlar Village or his/her designee agree it is appropriate, to obtain necessary services in your current residence.

### 2. <u>Consultation</u>

Except in cases of emergency, Ashlar Village will not transfer you from your residence for health-related or other reasons until Ashlar Village has consulted with you, your personal physician, a member of your family, or your designated representative. In cases of an emergency transfer, Ashlar Village will make reasonable efforts to hold such consultations within ten (10) days of transfer.

### 3. <u>Transfer Decisions</u>

You agree that Ashlar Village shall have full authority and right to transfer you from your residence to any Masonicare location or elsewhere for hospitalization or other health related services without having to obtain your further consent if you do not make appropriate arrangements for obtaining the care and services you need, and the Masonicare Medical Director or Executive Director of Ashlar

Village determines, in his or her sole discretion, after the consultation described above that:

- a. Ashlar Village does not have adequate capabilities or staff to provide the nursing services or medical care that you need; or
- b. Your continued occupancy of your residence constitutes a danger or health hazard to you or other Residents, or is detrimental to the peace, safety or security of other Residents.

#### 4. <u>Transfer to an Outside Health Care Location</u>

If it is necessary to transfer you to an outside health care location, Ashlar Village will try to arrange for transfer to the location of your choice. If you, your family or designated representative fail to choose another location, the Executive Director of Ashlar Village or his/her designee may choose the facility in his or her sole discretion. You are responsible for all charges for outside facility transfers and services.

### 5. Charges During Stays at Any Healthcare Location

If you are a short-term, temporary patient at the Masonicare Health Center or at any other location, you will continue to pay your Monthly Fee at Ashlar Village. If you become a permanent resident at the Masonicare Health Center or another health care location, this Residency Agreement will terminate with respect to you. If your spouse, partner or roommate remains at Ashlar Village, his or her Monthly Fee will be adjusted to reflect single occupancy of the residence. If you lived alone prior to your permanent transfer to the Masonicare Health Center or another health care location, your residency and future financial obligations at Ashlar Village will terminate.

### C. Marriage or Cohabitating

### Between Ashlar Village Residents

If you choose to live with another Ashlar Village resident, either resident may terminate his or her Residency Agreement and release his or her residence. Ashlar Village will determine the appropriate refund in accordance with the terms of the applicable Residency Agreement. The terminating resident may then become a party to the other existing Residency Agreement and become a second occupant in

the that residence. Ashlar Village will increase the Monthly Fee for the shared residence to the double occupancy rate.

### 2. Between An Ashlar Village Resident and Non-Resident

If you r choose to live with a non-resident, and you and that individual wish to live at Ashlar Village, the potential new resident must apply and meet the financial eligibility and other criteria to live at Ashlar Village. If the potential new resident qualifies for residency, he or she must become a party to this Residency Agreement. Ashlar Village will increase the Monthly Fee to the double occupancy rate.

### 3. <u>Divorce or Separation</u>

In the event two Residents divorce or separate, or persons sharing a residence separate, and each party desires a separate residence and one party remains in the residence which is the subject of this Residency Agreement, Ashlar Village will not refund any of the Entry Fee for the current residence. If the second Resident chooses to remain at Ashlar Village, that Resident must enter into a new Residency Agreement for such residence and pay the then applicable Entry Fee. Each party will pay the applicable Monthly Fee for his or her residence.

If one party desires to terminate his or her residency at Ashlar Village and move elsewhere, the remaining party shall retain full and exclusive rights to the residence. Neither party shall be entitled to any refund of the Entry Fee.

If both such Residents desire to cancel this Residency Agreement, Ashlar Village will follow the normal refund provisions of this Residency Agreement.

### **ARTICLE VII**

#### TERMINATION PROVISIONS

### A. Termination Prior to Occupancy

### 1. Rescission Rights

You (or your legal representative in the event of your death) may rescind this Residency Agreement by notifying the Ashlar Village Executive Director or his/her designee in writing by registered or certified mail within thirty (30) days of

your execution of this Residency Agreement (the "Rescission Period"). If you choose to rescind this Residency Agreement, Ashlar Village will refund the appropriate portion of the Entry Fee paid, minus the Application Fee and minus an administrative charge, which is subject to change from time to time in the sole discretion of Ashlar Village. You are not required to move in to your residence during the Rescission Period.

#### 2. Automatic Cancellation

If after the Rescission Period, you pass away before taking occupancy of your residence, or you cannot occupy your residence due to illness, injury or incapacity, this Residency Agreement shall be automatically cancelled upon Ashlar Village receiving written notice by registered or certified mail of your inability to take occupancy of the residence. Ashlar Village will refund the appropriate portion of the Entry Fee paid, minus (i) the Application Fee, (ii) an administrative charge, which is subject to change from time to time in the sole discretion of Ashlar Village, and (iii) the applicable Monthly Fee, prorated on a per diem basis for the period beginning on the later of seven (7) days after the execution of this Residency Agreement or the date on which your residence was ready for occupancy and ending on the last day of the month in which Ashlar Village receives notice that you will not occupy the residence. In all other circumstances, the provisions of Article VIII Section B govern cancellation of this Residency Agreement due to the death of Resident.

### 3. Other Cancellation by Resident Prior to Occupancy

If this Residency Agreement is not terminated pursuant to Subsections A1 and A2 above, you may cancel this Residency Agreement at any time prior to taking occupancy upon written notice to the Executive Director of Ashlar Village or his/her designee sent by registered or certified mail. In the event of such a termination, Ashlar Village will refund the appropriate portion of the Entry Fee paid, minus (i) the Application Fee, (ii) an administrative charge, which is subject to change from time to time in the sole discretion of Ashlar Village, and (iii) the applicable Monthly Fee, prorated on a per diem basis for the period beginning on the later of seven (7) days after the execution of this Residency Agreement or the date on which your residence was ready for occupancy and ending on the last day of the month in which Ashlar Village receives notice that you will not occupy the residence.

### 4. Termination by Ashlar Village Prior to Occupancy

If your residence is constructed as of the date of this Residency Agreement, Ashlar Village reserves the right to cancel this Residency Agreement in its sole discretion if you do not take occupancy of your residence within sixty (60) days of your residence being ready for occupancy. In the event of such a termination, Ashlar Village will refund the appropriate portion of the Entry Fee paid, minus (i) the Application Fee, (ii) an administrative charge, which is subject to change from time to time in the sole discretion of Ashlar Village, and (iii) the applicable Monthly Fee, prorated on a per diem basis for the period beginning on the later of seven (7) days after the execution of this Residency Agreement or the date on which your residence was ready for occupancy and ending on the last day of the month in which Ashlar Village receives notice that you will not occupy the residence.

#### B. Termination After Occupancy

### 1. <u>Termination by Resident</u>

You may cancel this Residency Agreement at any time and for any reason upon thirty (30) days' advance written notice to the Executive Director of Ashlar Village or his/her designee. You will be responsible for Monthly Fees during the notice period and until the residence, carport, and storage unit is vacated. If you are eligible for an Entry Fee refund, it will be calculated from the date the residence, carport, and storage is vacated and the keys are returned to Ashlar Village.

### 2. <u>Termination by Ashlar Village</u>

Ashlar Village may cancel this Residency Agreement at any time for good and sufficient cause upon sixty (60) days' advance written notice to you. If you have not corrected the problem identified within thirty (30) days of receiving written notice thereof, you agree to leave Ashlar Village upon the termination of the Residency Agreement at the end of the 60 day notice period. If the Medical Director or the Executive Director of Ashlar Village or his/her designee determines that either the giving of notice or the lapse of time might be detrimental to you, other Residents, or Ashlar Village staff, or if the Executive Director of Ashlar Village or his/her designee determines in his or her sole discretion that the problem constituting cause for termination cannot be cured, then any notice or waiting period prior to termination shall not be required. Good and sufficient cause shall include, but is not limited to:

- a. Failure to perform your obligations under this Residency Agreement, including your obligation to pay the Monthly Fee and other charges on a timely basis, and failure to appropriately conserve your financial resources as required under this Residency Agreement;
- b. Failure to abide by the Ashlar Village Policy and Procedures, including conduct by you that, in the sole discretion of the Executive Director of Ashlar Village or his/her designee, is detrimental to the health, safety, comfort, security or peaceful living of you or any of the other Residents or Ashlar Village staff;
- c. Your refusal of treatment or care, or refusal to be transferred to an appropriate location to receive treatment or care that, in the opinion of your personal physician, is medically required for your physical or mental health or the health and safety of other Residents or Ashlar Village staff;
- d. Material misstatements or failure to state a material fact in your Application or Financial Disclosure Statement, filed with Ashlar Village; or
- e. Permanent transfer to another public or private location for medical reasons.

If upon termination you are eligible for an Entry Fee refund, it will be calculated pursuant to Exhibit B of this Residency Agreement.

### 3. <u>Termination for Medical Reasons</u>

If the Masonicare Medical Director or the Ashlar Village Executive Director or his/her designee determines in his/her sole discretion that (a) Ashlar Village does not have adequate capabilities or staff to provide the medical services you need; or (b) that your continued occupancy of your residence constitutes a danger to other residents, to yourself, or is detrimental to the peace or health of others, then your residency at Ashlar Village will be terminated. If termination is necessary for medical reasons, you may transfer to the Masonicare Health Center or other Masonicare locations under the direction of the Medical Director.

### 4. <u>Termination by Reason of Death</u>

### a. Sole Occupant

In the event of your death, if you are the sole occupant of your residence, this Residency Agreement will terminate on the date when the personal property in your residence/ carport/ storage has been removed and the residence is vacated. Your Monthly Fee for that month will be prorated, and, if you were eligible for an Entry Fee Refund, it will be calculated as of that date and paid over to your estate.

### b. Surviving Spouse, Partner or Roommate

In the event of a Resident's death, and there is a surviving spouse, partner or roommate, the Monthly Fee will be adjusted to reflect a single occupant. No Entry Fee Refund will be calculated or remitted at this time. The interest in the Entry Fee refund will only be calculated on the termination of residency of the surviving Resident.

#### c. Payment of Entry Fee Refund

In the event of a termination due to Resident's death, a refund of a Resident's Entry Fee will be calculated as of the date when the personal property in your residence/ carport/ storage has been removed and the residence is vacated. If you would like the Entry Fee refund to be paid to a specific person or entity, indicate here to whom it should be paid:

If you do not designate a specific person or entity, the refund will be paid over to your estate.

## 5. Vacating Residence/Removal of Property

You must vacate your residence and remove all personal property from your residence/ carport/ storage within thirty (30) days after termination of the Residency Agreement. You will be obligated to continue paying the Monthly Fee plus any additional charges on a pro-rated basis until your personal property is removed from the residence/ carport/ storage and the keys returned to Administration. If your personal property is not removed within the thirty (30) day period, Ashlar Village shall have the right to remove it from the residence. Ashlar Village will store the property for a fee for up to six (6) months and then dispose of it at your expense.

#### **ARTICLE VIII**

#### OTHER RESIDENCY PROVISIONS

#### A. Financial Condition

The financial condition of Ashlar Village is set forth in Masonicare's Annual Report. The Annual Report includes financial statements audited by an independent firm of certified public accountants, and is available for your review in the library reading areas.

### B. Residency and Dismissal of Other Residents

You agree that you have no right to determine or appeal the residency, terms of residency, placement, dismissal of, or any other issues regarding, any other resident.

### C. Ashlar Village Association

Residents participate in and operate a residents' council, the Ashlar Village Association. Ashlar Village Administration meets with the Ashlar Village Association monthly. The Ashlar Village Association has no legal or contractual right to direct or operate Ashlar Village or any portion thereof.

## D. Community Rules

For the proper management and operation of the community and the safety, health, and comfort of all residents, Ashlar Village reserves the right to adopt or amend such policies and procedures as it deems necessary or desirable in its sole discretion. You agree to abide by Ashlar Village policies and procedures, as amended from time to time, which are incorporated by reference into this Residency Agreement. The Ashlar Village policies and procedures are available for your review at the Ashlar Village Administration Office.

## E. Guest Policy

You are welcome to invite guests to your residence. Guest accommodations are also available in the Guest Suite, on a first-come, first-serve basis. Ashlar Village will charge a reasonable daily rate for use of the Guest Suite. If your guest stays in your residence and his or her stay exceeds 30 nights, you will be billed the guest

rate then in effect for the visit. Ashlar Village defines a "guest" as anyone staying overnight in a residence who has not signed this Residency Agreement. Private duty home and health care service providers will not be considered guests unless they remain in your residence overnight more than 60 days out of any 90 day period. All guests are subject to the Ashlar Village policy and procedures and have no rights under this Residency Agreement.

#### F. Pet Policy

Pets are permitted as set forth in Ashlar Village's published Pet Policy. If you keep a pet in your residence, you agree to abide by the Pet Policy and any amendments thereto. The Pet Policy is incorporated by reference into this Residency Agreement.

### G. Smoking Policy

Smoking is prohibited indoors and outdoors. You agree to abide by the smoking policy and any amendments thereto. The smoking policy is incorporated by reference into this Residency Agreement.

#### **ARTICLE IX**

#### MISCELLANEOUS PROVISIONS

## A. Variance Among Residency Agreements

You understand that Ashlar Village may enter into agreements with other residents that may contain terms different from those contained in this Residency Agreement. These differences may be a result of different economic conditions at different times or other factors. Despite any different terms in other agreements, you agree that this Residency Agreement alone sets forth your rights and obligations with respect to Ashlar Village, and that you are not a third party beneficiary of any other Residency Agreement.

## B. Accuracy of Information

You represent and warrant that all information you have submitted or will submit to Ashlar Village as required in completing your application to Ashlar Village is true and complete. You understand and acknowledge that Ashlar Village is relying on such information. You agree at any time to update the information contained in your application upon the request of Ashlar Village. You must update your application if it is more than six (6) months old and you have not yet taken occupancy of your residence for any reason, including construction of your residence. If, before you take occupancy of your residence, Ashlar Village determines in its sole discretion that you no longer meet the criteria for residency due to a change in your health or financial circumstances, Ashlar Village will so notify you in writing and this Residency Agreement shall automatically cancel in accordance with Article VIII A.2. If Ashlar Village determines your application contains a material misstatement of fact or fails to state a material fact, Ashlar Village may cancel this Residency Agreement in accordance with Article VIII A.4 or Article VIII.B.2, as applicable.

#### C. Waiver

Ashlar Village's failure in any one or more instances to insist upon strict compliance by you with any of the terms of this Residency Agreement shall not waive Ashlar Village's right to insist upon your strict compliance with any of the terms of this Residency Agreement on other occasions.

### D. Attorneys' Fees

In the event that Ashlar Village takes action to enforce the terms of this Residency Agreement, Ashlar Village is entitled to recover attorneys' fees and all costs of any such action.

## E. Assignment

Your rights under this Residency Agreement are personal and cannot be assigned, transferred, inherited or devised. The Residency Agreement shall bind and inure to the benefit of Ashlar Village's successors and assigns and shall bind and inure to the benefit of your heirs, executors and administrators in accordance with its terms.

## F. Entire Residency Agreement

This Residency Agreement, including all exhibits, constitutes the entire Residency Agreement between you and Ashlar Village. Ashlar Village is neither liable for, nor bound in any manner by, any statements, representations or promises made by any person representing or proposing to represent Ashlar Village unless such statements, representations, or promises are set forth in the Residency Agreement. Any modification of the Residency Agreement must be in writing and signed by

you and by Ashlar Village.

## G. Partial Illegality

If any portion of this Residency Agreement shall be determined to be illegal or not in conformity with applicable laws, such portion shall be deleted and the validity of the balance of this Residency Agreement shall not be affected.

### H. Governing Law

This Residency Agreement shall be construed in accordance with the laws of the State of Connecticut.

Remainder of page intentionally left blank.

I.	No	Thir	d-Pa	rty B	enefic	iary

By:\_

Alan Zakrzewski Executive Director

This Residency Agreement is between only you and Ashlar Village. Nothing in this Residency Agreement shall be interpreted to confer any rights or benefits to a third party.

IN WITNESS WHI		, the parties have signed this	Residency
By signing this Residency Disclosure Statement.	Agreen	nent, you also acknowledge rec	eipt of the
Resident(s)	or 	Resident's Legal Representative	
MASONICARE AT ASHL	AR VIL	LAGE, INC.	

# EXHIBIT A

# **CURRENT FEES**

Agreement Start Date	
Application Fee (non-refundable):	\$
Initial Fee:	\$
Deposit: Deposit:	\$ \$
Residence Type/ Style *Entry Fee Option Selected: ** Entry Fee	12
	\$
Balance Due:	\$
***Monthly Fee:	
	\$
Notes: *Entry Fee option may not be changed	l.
**Entry Fee does not include any Opti	ons Extra that may be added.
***Monthly Fees are subject to change written notice of any changes in fees.	e. You will be given at least thirty (30) days'

### **EXHIBIT B**

### **ENTRY FEE REFUND**

Resident Name	
Residence #	
Entry Fee Amount	
Agreement Start Date	-

## **Eight Year Declining Entry Fee Refund Schedule**

Should you terminate your residency at Ashlar Village within 8 years (96 months) of this Agreement Start Date, Ashlar Village will refund your Entry Fee according to the following schedule:

Month	Amount of Entry Fee Refund
1 (First 30 Days)	100% minus a standard service charge
2-6	95%
7-10	90%
11-20	80%
21-30	70%
31-40	60%
41-50	50%
51-60	40%
61-70	30%
71-80	20%
81-95	10%
96+	0%

## 75% Entry Fee Refund

Those who	select the 7	75% Refundable	Entry Fee are	guaranteed	75% of the	Entry
Fee (\$	), :	as a refund upon	termination o	f the Agree	ment.	

<b>EXHIBIT</b>	$\mathbf{C}$

UTIL	ITIES
------	-------

Resident Name	
Residence #	
<b>Agreement Start Date</b>	

All residences at Ashlar Village include, water, sewer, garbage collection and Ashlar Senior TV Basic Package in the Monthly Fee.

Notch Hill Apartments and Villas also include electricity, natural gas and Ashlar Senior TV Expanded Package in the Monthly Fee.

#### EXHIBIT D

### **FLEXIBLE DINING PLANS**

Resident Name	
Residence #	
Agreement Start Date	

Cottage and Villa residents are not automatically enrolled in Ashlar Village's dining program. At their option, Cottage and Villa residents may enroll in a dining plan, purchase a dining package at a discounted rate, or make reservations to dine on a specific day and pay per visit.

Apartment residents are required to participate in Ashlar Village's dining program as described below.

- 1) **20 Meal Plan** Choose the 20 Meal per month plan and receive an allocated amount of Dining Dollars per month equivalent to 20 meals in the Dining Room. Residents choosing this plan will be credited a predetermined amount on their Monthly Fee. This plan allows residents to spend Dining Dollars in the Waterside Dining Room as well as in the Duck Inn. Dining Dollars cannot be used at the bar, Village Store, Salon, for guest meals or for alcohol. Dining Dollars not used in the month cannot be carried over.
- 2) <u>25 Meal Plan</u> Choose the 25 Meal per month plan and receive an allocated amount of Dining Dollars per month equivalent to 25 meals in the Dining Room. Residents choosing this plan will be credited a predetermined amount on their Monthly Fee. This plan allows residents to spend Dining Dollars in the Waterside Dining Room as well as in the Duck Inn. Dining Dollars cannot be used at the bar, Village Store, Salon, for guest meals or alcohol. Dining Dollars not used in the month cannot be carried over.
- 3) <u>Standard Meal Plan-</u> Choose the Standard Meal Plan and receive an allocated amount of Dining Dollars per month equivalent to 1 meal per day per month. This plan is included in the monthly fee with no added cost. This plan allows Resident to spend their Dining Dollars in the Waterside Dining Room as well as in the Duck Inn. Dining Dollars cannot be used at the bar, Village Store, Salon, for guest meals, or for alcohol. Dining Dollars not used in the month cannot be carried over.

- 4) <u>45 Meal Plan</u> Choose the 45 Meal per month plan and receive Dining Dollars equivalent to 45 meals per month. Residents choosing this plan will incur an additional charge for the 15 meals above the Standard Plan. This plan allows Resident to spend their Dining Dollars in the Waterside Main Dining Room as well as in the Duck Inn. Dining Dollars cannot be used at the bar, Village Store, Salon, or for guest meals or for alcohol. Dining Dollars not used in the month cannot be carried over.
- 5) <u>60 Meal Plan</u> Choose 60 Meal per month plan and receive Dining Dollars equivalent to 60 meals per month. Residents choosing this plan will be charged for the 30 meals above the Standard Plan. This plan allows Resident to spend their Dining Dollars in the Waterside Dining Room as well as in the Duck Inn. Dining Dollars cannot be used at the bar, Village Store, Salon, for guest meals or for alcohol. Dining Dollars not used in the month cannot be carried over.
- 6) <u>Villa/Cottage 10 Meal Plan</u> Villa and Cottage residents, may choose a 10 meal per month plan to receive Dining Dollars per month equivalent to 10 meals in the Waterside Dining Room. This plan allows Residents to spend their Dining Dollars in the Waterside Dining Room as well as in the Duck Inn. Dining Dollars cannot be used at the bar, Village Store, Salon, or for guest meals or for alcohol. Dining Dollars not used in the month cannot be carried over. *Villa/Cottage residents may also choose any of the other dining plan options*.

\*All Dining Plans are subject to change with 30 Days written notice.

# EXHIBIT E

# FIRE SPRINKLER SYSTEM NOTICE

<b>Resident Name</b>	
Residence #	
Agreement Date	
	P.A. 15-005, Section 57, of the Connecticut General ag notified that all apartments at Ashlar Village and Pond
Ridge are equipped	with working fire sprinkler systems.
	aintained and inspected by a sprinkler contractor
licensed by the State was	of Connecticut. The date of the most recent inspection
Please note that Cott	ages and Villas are not equipped with fire sprinkler