

How a Waste Consulting Company Can Help Your Hotel

Innovative Cost Solutions, LLC

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President

The Company....

- ICS is a leading waste management consulting company dedicated to helping businesses reduce their waste disposal and recycling costs.
- The company has been in business since 2005.
- We currently work with 136 clients and we are responsible for managing 400+ locations.
- We pride ourselves on reducing our clients' costs while increasing their operational efficiency and reducing their environmental impact whenever possible.
- Our compensation is 100% performance based since we only share in the savings that we produce.

Our Service...

- We conduct a free audit of your existing waste and recycling programs to identify possible areas of improvement.
- We then use our expertise to develop a set of recommendations that will improve your operational efficiency while also reducing your costs and your impact on the environment.
- We present our recommendations to you for final approval.
- We only implement the recommendations that you approve and that work best for your business.
- We help you implement the approved recommendations and work with your vendors to make sure that everything gets done right.
- We continue to manage your waste and recycling costs each month by auditing your invoices and we'll continue to look for ways in which we can increase your operational efficiency, reduce your costs as well as your impact on the environment.

Case Study # 1

Full Service Restaurant - Saugus, MA

5 Locations

Previous Monthly Spend: \$10,646.63

New Monthly Spend: \$6,845.39

Total Monthly Savings: \$3,801.24 (36%)

Net Monthly Savings for Client: \$1,900.62 (18%)

Case Study # 1

Highlights:

- Right-sized equipment (e.g. installed proper compactors).
- Implemented Cardboard and Co-mingled Recycling programs at all 5 locations. Pulled approximately 11 to 12 tons of recyclable material from the waste stream on a monthly basis.
- Reduced waste hauler's environmental impact by enabling them to empty compactors onsite as opposed to trucking 90 minutes to empty and return the compactors.
- Negotiated more competitive pricing and eliminated all unnecessary fees.

Case Study # 2

Assisted Living Company - Boston, MA

6 Locations, 453 Beds, and 6 Kitchens

Previous Monthly Spend: \$4,661.09

New Monthly Spend: \$2,962.97

Total Monthly Savings: \$1,698.12 (36%)

Net Monthly Savings for Client: \$849.06 (18%)

Case Study # 2

Highlights:

- Right-sized equipment (e.g. reduced container sizes, etc.).
- Implemented "Single Stream" Recycling programs at 4 of the 6 locations which allowed the client to recycle paper, plastics and metals all in one single container. Implemented Cardboard and Paper Recycling programs at the other two locations (no "Single Stream" service available).
- Implemented new recycling programs for used cooking oil at 5 of the 6 locations. The cooking oil is now used to produce biodiesel fuel. The programs are all free and sometimes even generate a little revenue depending on market fluctuations.
- Negotiated more competitive pricing and eliminated all unnecessary fees.

Reasons to work with us...

- There's no upfront cost to hire us.
- We simply share in the savings that we produce.
- We're a fresh set of eyes that can build upon your own internal efforts.
- This is all that we do and chances are that we can probably help you out in some way or another.
- We can manage all aspects of your waste and recycling including e-waste, temporary projects or renovations, bulk items, etc.
- We can help you achieve your recycling and waste reduction goals that will ultimately help you reduce the environmental impact of your hotel.

Contact Us

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