

Daniel R. Gechtman

PO Box 118, Convent Station NJ 07961
201-650-0988 (m) • dan@sectorsitellc.com

SUMMARY

Wireless telecommunications professional since 1999, with executive level managerial skills and relevant experience in all phases of wireless site development. Founded Sectorsite, LLC in 2003, and extensive experience in turnkey site development and tower construction. Including site acquisition, land use, funding, construction and operation of wireless facilities.

EMPLOYMENT

SectorSite, LLC **2002 - Present**
President and Managing Member

- Responsible for day to day operations of the company and related divisions.
- Handle all built to suit activities since 2005, including funding and development.
- Managed the development of towers and modification of existing sites, on over one thousand locations.
- Facilitated a 2011 asset sale to Global Towers.
- Established and managed operations for a services division known as SectorSite Technical Services.
- Established and managed operations of an affiliated staffing company Executive Link Staffing.

Global Tower Partners **2012 - 2014**
Director of Site Development

- Oversaw daily operations for all tower development in the northeast region.
- Completed a multi tower asset sale to Global Tower Partners in 2011
- Remained as a board member of Sectorsite during employment.
- Direct market staff and support regional markets to insure timely delivery and completion of all.
- Develop and monitor budgets and report variances on a monthly and quarterly basis.

Berliner Communications, Inc. **1999 - 2002**
General Manager

- Managed daily operations of the satellite offices in Florida and New Jersey.
- Project managed multiple projects in the New York and New Jersey markets; overlay projects for Cingular and AT&T Wireless; new site construction for T-Mobile in the South East region.
- Oversaw day to day operations including staffing, client relations, new business development, budgets and gross margin.

**Accurate Sign Systems
President**

1992 - 1999

- Responsible for day to day operations of company.
- Managed administration, project management, contract negotiations, and sales, securing municipal permits & variances and managed subcontractors.
- Successfully achieved 500% growth in annual sales and multiple acquisitions.

**Gar-Dan Properties, Inc.
President**

1989 - 1992

- Responsible for day to day management and operations of company.
- Recruited new sales people, commercial and residential leasing and listings. Managed and motivated sales people. Negotiated with landlords, executed personal transactions leases and sales.
- Broker for the company.

**Prime Rentals, Inc.
Manager**

1987 - 1989

- Responsible for management of branch offices in Morristown and Orange New Jersey.
- Organized and motivated sales people, performed lease negotiations with property owners, setting and achieving goals.
- Opened new branch offices, number 1 sales office multiple months.

EDUCATION

Farleigh Dickinson University - Madison, NJ 1984-1987

St. Peters College - Jersey City, NJ 1983-1984

Gill St. Bernard's HS - Gladstone, NJ 1979-1983

LICENSES & CERTIFICATES

New Jersey Real Estate License, salesperson/broker