

Name Entity: Rockville General Hospital

Please provide one year of actual results and three years of projections of Total Entity revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

Financial Attachment I (A):

LINE	Total Entity: Description	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
		FY 2013 Actual Results	FY 2014 Projected W/out CON	FY 2014 Projected Incremental	FY 2014 Projected With CON	FY 2015 Projected W/out CON	FY 2015 Projected Incremental	FY 2015 Projected With CON	FY 2016 Projected W/out CON	FY 2016 Projected Incremental	FY 2016 Projected With CON	FY 2017 Projected W/out CON	FY 2017 Projected Incremental	FY 2017 Projected With CON
A. OPERATING REVENUE														
1	Total Gross Patient Revenue	\$222,665	\$227,300	\$0	\$227,300	\$230,704	\$2,313	\$233,017	\$234,158	\$4,719	\$238,877	\$237,665	\$7,220	\$244,885
2	Less: Allowances	\$148,355	\$155,583	\$0	\$155,583	\$160,522	\$1,609	\$162,132	\$163,509	\$3,295	\$166,804	\$165,957	\$5,041	\$170,999
3	Less: Charity Care	\$1,272	\$1,189	\$0	\$1,189	\$1,207	\$12	\$1,219	\$1,225	\$25	\$1,250	\$1,243	\$38	\$1,281
4	Less: Other Deductions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Net Patient Service Revenue	\$73,038	\$70,528	\$0	\$70,528	\$68,975	\$691	\$69,666	\$69,425	\$1,399	\$70,824	\$70,464	\$2,141	\$72,605
5	Medicare	\$26,977	\$26,434	\$0	\$26,434	\$25,105	\$248	\$25,353	\$24,899	\$502	\$25,400	\$25,271	\$768	\$26,039
6	Medicaid	\$10,393	\$7,377	\$0	\$7,377	\$6,906	\$70	\$6,976	\$7,009	\$141	\$7,151	\$7,114	\$216	\$7,330
7	CHAMPUS & TriCare	\$254	\$295	\$0	\$295	\$299	\$3	\$302	\$304	\$6	\$310	\$308	\$9	\$318
8	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Government	\$37,624	\$34,106	\$0	\$34,106	\$32,311	\$321	\$32,632	\$32,212	\$649	\$32,861	\$32,694	\$993	\$33,687
9	Commercial Insurers	\$34,074	\$34,999	\$0	\$34,999	\$35,219	\$356	\$35,575	\$35,746	\$720	\$36,466	\$36,281	\$1,102	\$37,383
10	Uninsured	\$177	\$204	\$0	\$204	\$207	\$2	\$209	\$210	\$4	\$214	\$213	\$6	\$220
11	Self Pay	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
12	Workers Compensation	\$1,163	\$1,220	\$0	\$1,220	\$1,238	\$13	\$1,251	\$1,257	\$25	\$1,282	\$1,276	\$39	\$1,314
13	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Non-Government	\$35,414	\$36,423	\$0	\$36,423	\$36,664	\$371	\$37,035	\$37,213	\$750	\$37,963	\$37,770	\$1,147	\$38,918
	Net Patient Service Revenue^a (Government+Non-Government)	\$73,038	\$70,529	\$0	\$70,529	\$68,975	\$691	\$69,666	\$69,425	\$1,399	\$70,824	\$70,464	\$2,141	\$72,605
14	Provision for Bad Debts	\$4,127	\$1,415	\$0	\$1,415	\$1,436	\$14	\$1,451	\$1,458	\$29	\$1,487	\$1,480	\$45	\$1,524
	Net Patient Service Revenue less provision for bad debts	\$68,911	\$69,113	\$0	\$69,113	\$67,538	\$677	\$68,216	\$67,967	\$1,370	\$69,337	\$68,985	\$2,096	\$71,081
15	Other Operating Revenue	\$5,965	\$3,590	\$0	\$3,590	\$3,104	(\$403)	\$2,701	\$2,692	(\$403)	\$2,290	\$2,719	(\$403)	\$2,316
17	Net Assets Released from Restrictions	\$113	\$113	\$0	\$113	\$64	(\$64)	\$0	\$64	(\$64)	\$0	\$65	(\$65)	\$0
	TOTAL OPERATING REVENUE	\$74,989	\$72,816	\$0	\$72,816	\$70,706	\$211	\$70,916	\$70,724	\$903	\$71,626	\$71,769	\$1,628	\$73,397
B. OPERATING EXPENSES														
1	Salaries and Wages	\$31,510	\$32,131	\$0	\$32,131	\$31,673	\$318	\$31,991	\$32,144	\$648	\$32,792	\$32,622	\$991	\$33,613
2	Fringe Benefits	\$10,025	\$9,767	\$0	\$9,767	\$9,998	(\$1,615)	\$8,383	\$10,146	(\$1,530)	\$8,617	\$10,297	(\$1,441)	\$8,857
3	Physicians Fees	\$2,943	\$3,443	\$0	\$3,443	\$3,512	\$0	\$3,512	\$3,582	\$0	\$3,582	\$3,654	\$0	\$3,654
4	Supplies and Drugs	\$10,014	\$9,529	\$0	\$9,529	\$8,663	(\$232)	\$8,431	\$8,923	(\$146)	\$8,777	\$9,190	(\$53)	\$9,137
5	Depreciation and Amortization	\$3,565	\$3,461	\$0	\$3,461	\$3,344	\$173	\$3,517	\$3,411	\$346	\$3,757	\$3,479	\$519	\$3,998
6	Provision for Bad Debts-Other ^b	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7	Interest Expense	\$682	\$685	\$0	\$685	\$699	(\$686)	\$13	\$713	(\$708)	\$5	\$727	(\$726)	\$1
8	Malpractice Insurance Cost	\$2,171	\$977	\$0	\$977	\$997	\$0	\$997	\$1,016	\$0	\$1,016	\$1,037	\$0	\$1,037
9	Lease Expense	\$969	\$1,042	\$0	\$1,042	\$1,063	\$0	\$1,063	\$1,084	\$0	\$1,084	\$1,106	\$0	\$1,106
10	Other Operating Expenses	\$9,791	\$11,161	\$0	\$11,161	\$10,637	\$395	\$11,031	\$10,849	\$384	\$11,234	\$11,066	\$374	\$11,440
	TOTAL OPERATING EXPENSES	\$71,670	\$72,196	\$0	\$72,196	\$70,584	(\$1,648)	\$68,936	\$71,868	(\$1,005)	\$70,863	\$73,178	(\$336)	\$72,842
	Provision for Income Taxes ^c	\$0	\$0	\$0	\$0	\$0	\$871	\$871	\$0	\$386	\$386	\$0	\$304	\$304

Earnings Before Interest, Taxes, Depreciation & Amortization (EBITDA)		\$7,566	\$4,766	\$0	\$4,766	\$4,164	\$1,346	\$5,510	\$2,979	\$1,546	\$4,524	\$2,797	\$1,756	\$4,553
INCOME / (LOSS) FROM OPERATIONS		\$3,319	\$620	\$0	\$620	\$122	\$987	\$1,109	(\$1,145)	\$1,522	\$378	(\$1,409)	\$1,660	\$251
NON-OPERATING INCOME / REVENUE		(\$660)	(\$227)	\$0	(\$227)	\$197	\$0	\$197	\$201	\$0	\$201	\$205	\$0	\$205
NET INCOME / EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES		\$2,659	\$393	\$0	\$393	\$319	\$987	\$1,306	(\$944)	\$1,522	\$578	(\$1,204)	\$1,660	\$456
C.	Retained Earnings/ Net Assets, beginning of year	\$28,393	\$31,052	\$0	\$31,052	\$31,445	\$0	\$31,445	\$31,764	\$987	\$32,752	\$30,821	\$2,509	\$33,330
	Retained Earnings / Net Assets, end of year	\$31,052	\$31,445	\$0	\$31,445	\$31,764	\$987	\$32,752	\$30,821	\$2,509	\$33,330	\$29,617	\$4,169	\$33,786
Principal Payments		\$1,276	\$874	\$0	\$874	\$6,860	(\$6,860)	\$0	\$6,368	(\$6,368)	\$0	\$5,554	(\$5,554)	\$0
D. PROFITABILITY SUMMARY														
1	Hospital Operating Margin	4.5%	0.9%	0.0%	0.9%	0.2%	468.8%	1.6%	-1.6%	168.6%	0.5%	-2.0%	102.0%	0.3%
2	Hospital Non Operating Margin	-0.9%	-0.3%	0.0%	-0.3%	0.3%	0.0%	0.3%	0.3%	0.0%	0.3%	0.3%	0.0%	0.3%
3	Hospital Total Margin	3.6%	0.5%	0.0%	0.5%	0.4%	468.8%	1.8%	-1.3%	168.6%	0.8%	-1.7%	102.0%	0.6%
E. FTEs		382	378	0	378	376	4	380	374	8	382	372	11	384
F. VOLUME STATISTICS^d														
1	Inpatient Discharges	2,567	2,371	0	2,371	2,359	12	2,371	2,347	24	2,371	2,336	35	2,371
2	Outpatient Visits	95,911	92,183	0	92,183	92,644	461	93,105	93,107	929	94,036	93,573	1,404	94,976
TOTAL VOLUME		98,478	94,554	0	94,554	95,003	473	95,476	95,454	952	96,407	95,908	1,439	97,347

^aTotal amount should equal the total amount on cell line "Net Patient Revenue" Row 14.

^bProvide the amount of any transaction associated with Bad Debts not related to the provision of direct services to patients. For additional information, refer to FASB, No.2011-07, July 2011.

^cProvide the amount of income taxes as defined by the Internal Revenue Services for for-profit entities.

^dProvide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

FINANCIAL ATTACHMENT DESCRIPTIONS

Financial Attachment I:

A – Long Form Total Facility

Cells Legend:

	Indicates input cell
	Indicates calculated cell